Florida Gaming Control Commission Audio Transcription February 8, 2023

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10	TRANSCRIPTION OF AUDIO RECORDING
11	FLORIDA GAMING CONTROL COMMISSION (1)
12	FEBRUARY 8, 2023
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- 1 FEBRUARY 8, 2023
- 2 9:33 A.M.
- 3 VICE-CHAIR YAWORSKY: Good morning,
- 4 everyone. For the record, today is February 8, 2023.
- 5 The time is 9:33. We are now beginning this meeting
- of the Florida Gaming Control Commission.
- 7 At this time, I'll ask Commissioner D'Aquila
- 8 from the lower chamber to lead us in the pledge.
- 9 COMMISSIONER D'AQUILA: Please rise for the
- 10 pledge of allegiance.
- 11 (Pledge of Allegiance)
- 12 VICE-CHAIR YAWORSKY: Without objection
- from Commissioners, we're going to do a quick agenda
- 14 change and take the executive director's report first
- 15 and quickly before we move into much more substantive
- 16 fact findings this afternoon.
- 17 So, Director Trombetta, please begin.
- 18 MR. TROMBETTA: Thank you,
- 19 Mr. Chair. Good morning.
- So I have a few updates, and I'll, again,
- 21 try to be quick because, as you mentioned, we do have
- 22 a lengthy agenda today.
- 23 First, on a good note, we did a
- 24 presentation yesterday for a subcommittee in the
- 25 House. It went very well. A lot of the committee

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second to check.

February 8, 2023 Page 3 1 members were interested in what was happening with 2 gaming, so there was a presentation by EDR, by the 3 Florida Gaming Control Commission, and by the Department of Lottery. They asked a whole bunch of questions and 5 seemed to show a lot of interest in sort of what we 6 7 were doing, and they seem pleased with sort of the 8 direction we were at. So that went pretty well. 9 I wanted to touch on the schedule for 10 essentially going forward. So as was discussed in a previous meeting, we're trying to figure out how to 11 12 do these operational licenses in a like efficient 13 manner. So the first Thursday of March is March 2nd, I'd recommend, or with -- I'm kind of seeking from 14 15 the Commission to meet on that day. 16 I think if we meet the 2nd, it will give 17 the division of PMW enough time to prepare these 18 license applications as best we can. And then if 19 there's any problems or any issues, we have a week to 20 fix it. The statutory deadline to issue these licenses, I believe, March 14th. So meeting the 2nd 21 22 would give us time that, if we needed, we could have 23 a second meeting before the deadline. 24 VICE-CHAIR YAWORSKY: Give the Commission a

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Page 4
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               MR. TROMBETTA: Sure. Yes, sir.
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               VICE-CHAIR YAWORSKY: Okay.
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               MR. TROMBETTA: March 2nd works?
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               VICE-CHAIR YAWORSKY: Yes.
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               MR. TROMBETTA: Thank you, sir.
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                And then moving into April or May,
    there's been a lot of interest from some of the permit
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8
    holders in South Florida about conducting a meeting
9
    in South Florida.
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                So I wanted to kind of get the
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    Commissioner's feedback on the availability of doing
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    it. It would be during session, but I think we could
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    still make that work. Potentially doing a meeting,
    the April meeting, somewhere in South Florida and
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15
    engaging the, you know, pari-mutuel businesses down
    there to kind of come and get some input and just
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17
    kind of show up and talk to us.
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                One of the other meeting items that I've
19
    been talking about is rulemaking. It might be a good
20
    opportunity to hear some of the issues that they're
21
    facing and some of the kind of other kind of matters
2.2
    that they'd like to discuss with you. So I wanted to
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    kind of just get some feedback on that possibility
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    too.
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    VICE-CHAIR YAWORSKY: I think that's a
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- 1 great idea. I think that kind of as we go forward
- 2 into the next discussion topic of rulemaking, I think
- 3 one of the most important components of that is to
- 4 make sure that with this new gaming Commission, as we
- 5 move forward, that we are soliciting input from all
- 6 stakeholders' industry, and probably most
- 7 importantly, the public as we go forward.
- 8 I think there been a lot of discussion from
- 9 folks who have presented information to us and also
- 10 from the Commissioners themselves, that we do want to
- 11 move forward at a great pace. And I think amending
- 12 rules and perhaps recommending legislative changes
- over time. I think that this is a great first step
- 14 towards us.
- 15 And I think it will be the lengthy process,
- 16 but I think working with all the stakeholders
- 17 throughout that process is a great way to proceed.
- 18 MR. TROMBETTA: All right.
- 19 So then with your kind of approval, I'll go ahead and
- 20 try to set up. We can still work out the date, but
- 21 I'll try to start working with my team to find a
- 22 suitable location and kind of go down that road.
- 23 VICE-CHAIR YAWORSKY: Yeah. Commission
- 24 Brown.
- 25 COMMISSIONER BROWN: Chair, we're

24

February 8, 2023 Page 6 (indiscernible). 1 2 MR. TROMBETTA: Oh, really? 3 COMMISSIONER BROWN: I completely support 4 and concur with the Chair on this. I think it's a 5 great way to connect with other stakeholders. One 6 thing I wanted to ask is how do we advertise our 7 meetings so that we're not just catering to those in the industry, but possibly those that may be 8 9 interested themselves. 10 MR. TROMBETTA: So you know, generally 11 we provide a notice in FAR. We post it on our webpage, 12 and we try to make available for both people to show up 13 in person. And as you see right now, we have - I 14 can't see the number, but there's people -- there's 25 15 people on the go-to meeting right now. 16 So I think this one, I think we do the 17 same, but I could also kind of reach out to some of 18 the permit holders and make sure that they're aware 19 that we're going to be meeting within distance for 20 them to make an easy drive or easy enough for South Florida. 21 22 COMMISSIONER DRAGO: I can follow up on 23 that. I think it's really important that we do get

25 So if we could find a way to notice that to the

an opportunity to reach out to the general public.

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staff.

February 8, 2023 Page 7 1 general public that people are interested. As you 2 saw yesterday, there's a lot of interest in what's 3 going on --4 MR. TROMBETTA: Yeah. 5 COMMISSIONER DRAGO: -- in gaming the 6 state. So in addition to the industry being able to 7 come, which I think is great, I think it's a great opportunity for folks who can't get up to Tallahassee 8 9 normally and the general public who have interest as well. So if we could figure out a way to announce 10 11 this to the general public, I think it would be very 12 helpful. 13 MR. TROMBETTA: Yes, sir. 14 COMMISSIONER D'AQUILA: I might add. You 15 might want to (indiscernible) just based on the number 16 of permit holders for the population of the state is just (indiscernible) effectively. 17 18 MR. TROMBETTA: Okay. All right. Thank you. I can go ahead and do that. And then, so moving to the 19 20 rulemaking section, there's provisions in Chapter 120 22 that allow agencies to delegate or that allow 23 Commissions to delegate the initiation of rulemaking to

25 And the benefit here would be that we could

- 1 be able to open up rules and get the ball rolling
- 2 without having to do it around Commission meeting.
- 3 It's very clear that -- and I'm not suggesting
- 4 otherwise -- but as rulemaking process progresses,
- 5 you initiate kind of open rules. You announce that
- 6 you're going to develop these rules.
- 7 You hold a series of workshops or hearings
- 8 depending on facts. And then when rules are ready to
- 9 be formally adopted, they would come back to the
- 10 Commission for approval. So you guys, the
- 11 Commission, would still be the ones approving all
- these rules prior to adoption. It would just allow
- 13 the agency to kind of get the ball rolling on
- 14 initiating the rulemaking. And I would make sure to
- 15 provide updates, as I'm doing, about where we are,
- 16 what's been going on.
- Our staff internally has met with staff
- 18 within the division. We talked with people in the
- 19 different bureaus in different areas and just kind of
- 20 got their temperature on if there were rules that
- 21 they could see fixed. I know that rules have come up
- 22 in some of our conversations in prior meetings
- 23 particularly with like the forums and some of these
- 24 other things. So I think doing -- allowing my staff
- 25 to initiate the rulemaking process, I think would

- 1 help the agency as a whole.
- 2 VICE-CHAIR YAWORSKY: And just to be clear
- 3 on that, what you're seeking today is an
- 4 authorization to begin a broad scope rule or
- 5 presumably would be more like other Commissions,
- 6 whereas you begin to develop -- once you develop the
- 7 rule, you seek permission of the Commission to
- 8 develop that rule, and then you go through the
- 9 workshop process. Which is it?
- 10 MR. TROMBETTA: I'm seeking a more of the
- 11 broader allowance to initiate the rulemaking. But to
- 12 your question, Mr. Vice-Chair, the plan is not to just
- 13 go crazy and initiate hundreds of rules.
- I think, honestly, we'd like to kind of
- 15 take some low hanging fruit, make sure that our
- 16 process is in order because it's going to be the
- 17 first rule that we do as a Commission. And then I
- 18 mean -- I've been saying it for a while; I don't mind
- 19 saying it publicly -- slots need a clean-up. It's
- 20 been a while since we touch slot rules. The goal
- 21 would be to be able to, you know, get into slot
- 22 rulemaking at some point in the next few months.
- 23 COMMISSIONER BROWN: In general, it's very
- 24 Supportive of delegating the authority to avoid
- 25 Regulatory lab on some of these items. Some of the

- 1 bigger, maybe more controversial rules before
- 2 initiating making though, if you have discretion to
- 3 bring it to the Commission to discuss it prior to
- 4 initiating making, that may be helpful.
- 5 And in addition, I think having the monthly
- 6 report and the status of rules and where we are on
- 7 all of the rules that have been delegated so that we
- 8 know it's in the pipeline, and we can research prior
- 9 to the coming weeks.
- MR. TROMBETTA: Yes, ma'am. We can do that.
- 11 Just for purposes of, you know, being transparent here,
- we're thinking of doing a greyhound cleanup. We still
- 13 have lots of mentions of greyhound racing in our rules
- 14 and potential touching on application forms because
- 15 those are kind of the two things that have come up
- 16 frequently in these meetings. Those are kind of the
- 17 areas that we're looking at doing this initial kind of
- 18 review.
- 19 COMMISSIONER DRAGO: Can you just tell me,
- 20 just for my information, when you say initiate, what
- 21 you mean by that?
- MR. TROMBETTA: Sure. So in chapter 120, I
- 23 think it's 120.54, there's a statutory process for
- 24 how rules get created. Initiation is essentially
- 25 the first step. The agencies will file a notice of

- 1 development, which kind of kicks off the rulemaking
- 2 process. Once that notice is filed, agencies can then
- 3 hold workshops to kind of gather information.
- 4 At that point, there's kind of a second
- 5 phase where after development, you start moving
- 6 towards an actual proposed rule, and then instead of
- 7 workshops, you have to hold actual hearings. And
- 8 then there's more stringent timelines in that second
- 9 phase. What I'm asking for is more about that first
- 10 phase, just being allowed to get the ball rolling, to
- 11 develop the rules, and to start getting feedback.
- 12 COMMISSIONER DRAGO: I see. Thank you.
- 13 VICE-CHAIR YAWORSKY: I think you have
- 14 enough direction. I think all the points are well
- 15 taken, I would just kind of compound prior discussion
- 16 along with everyone. I think the sentiment is very much
- 17 so that we expect not only compliance with the law comes
- 18 to noticing and announcing these matters, but a full
- 19 effort on the part of the Commission to make sure that
- 20 as much as possible, the public is aware of what we're
- 21 doing. And also that as this process goes on,
- 22 Commissioners have understood what we are doing.
- MR. TROMBETTA: Okay. Yes, sir.
- VICE-CHAIR YAWORSKY: All right.
- MR. TROMBETTA: And then, finally, I'd like

- 1 to bring Carl Herold up, who's the director of our law
- 2 enforcement division to kind of talk law enforcement
- 3 and provide an update for the Commission.
- 4 MR. HEROLD: Good morning.
- 5 VICE-CHAIR YAWORSKY: Good morning.
- 6 Welcome.
- 7 MR. HEROLD: Thank you for this
- 8 opportunity to speak to you. Are you my bodyguard?
- 9 MR. TROMBETTA: Yes.
- 10 MR. HEROLD: So since I was selected
- 11 by the Commission in August, this is my first
- 12 opportunity to kind of speak to the Commission en
- 13 banc, and then also allow the public and our
- 14 stakeholders to kind of hear what we've done in the
- 15 law enforcement unit.
- And so I wanted to have that opportunity to
- 17 kind of share what we were doing. And so I will tell
- 18 you that the initiation of this was much more
- 19 involved than I, you know, had ever envisioned, but
- 20 then again, this is the first time that a standup law
- 21 enforcement agency has been created in the state in
- 22 over 30 years. And so there was no book written for
- 23 this.
- But it's been incredibly interesting and
- 25 challenging. But you know, we're up to the

- 1 challenge, so we're going to be fine. What we've
- 2 done up to this point is law enforcement is very
- 3 information and database driven and technology
- 4 driven.
- 5 And since we've had no existing structure,
- 6 we've had to get with the FCIC, NCIC and I apologize,
- 7 this is where cops make themselves look smart by
- 8 saying a lot of acronyms that nobody knows what those
- 9 mean. But anyway, building those databases and those
- 10 structures to make an effective law enforcement unit
- 11 and get all those information technologies wrapped up
- 12 together.
- And so we are continuing to do that, and we
- 14 are very nearly finished with that. We then -- you
- 15 know, with law enforcement, you have to have all the
- 16 equipment and the kit and the vehicles, and it's been
- 17 no small difficulty with the supply chain and
- 18 vehicles.
- 19 If you've gone out to purchase a vehicle
- 20 recently, you just can't get one off the lot, and
- 21 it's no different for us. We do have, finally, law
- 22 enforcement vehicles, and they're in the process of
- 23 being outfitted with radios, and sirens, and
- 24 lights, and all the emergency equipment that's
- 25 necessary. So that's moving along. Purchasing

- 1 the firearms and other equipment, first aid kits and
- 2 all those kind of things continue to go on, but they
- 3 are somewhat difficult.
- And where are we headed? That's enough
- 5 about the background. You know, I could get down in
- 6 the details, and nobody would want to hear it. Where
- 7 we're headed right now is that with consultation with
- 8 the Executive Director, we realize that law
- 9 enforcement is going to be most effective when we
- 10 collaborate, and we support local law enforcement and
- 11 help them extend their law enforcement activities
- into the anti-gambling, anti-gaming.
- So to that end, I have and I -- but it's
- 14 really the whole unit. But the unit has been going
- out and speaking to local law enforcement
- 16 stakeholders trying to tell them what we are going to
- 17 do, but also listening to what they need because
- 18 we're not going to be terribly effective if we are
- 19 not listening to our stakeholders and finding out
- 20 what they need.
- 21 And we've taken that, and we've turned
- 22 That into kind of an internal mission on how we
- 23 want to do those things. I've been fortunate enough
- 24 I was invited to the Florida Sheriff's
- 25 Association two weeks ago and spoke directly to the

- 1 sheriffs in a closed forum. That was extremely well
- 2 received.
- A few months ago, I sent letters out to law
- 4 enforcement kind of introducing the Gaming Commission
- 5 and what our mission is and how we hope to assist and
- 6 take some action across the state.
- And to that point, we've been contacted by
- 8 six different -- and actually, I got another phone
- 9 call yesterday -- now seven different sheriffs'
- 10 offices about assisting them in their activities with
- 11 anti-gambling and anti-gaming in their jurisdiction.
- 12 And even though I don't have law
- 13 enforcement officers yet, I actually have three
- 14 active investigations that I will not share with you,
- 15 but we are working on those; and as we go along,
- 16 there should be more significant interaction with law
- 17 enforcement.
- 18 So to that end, we're doing outreach to our
- 19 partners out there. We're, you know, I'd go with Lou
- 20 whenever possible and speak to these stakeholders
- 21 and other folks.
- I think it's incredible important that
- 23 The law enforcement mission is communicated to our
- 24 stakeholders and to our local law enforcement to
- 25 help them understand how we intend to function and

- 1 how we intend to help them and make the mission of the
- 2 Commission successful for everybody.
- 3 So any questions?
- 4 COMMISSIONER D'AQUILA: Thank you for that,
- 5 Director Herold. What has been the general reaction
- in the reach-out for (indiscernible)?
- 7 MR. HEROLD: Well, and I don't want to
- 8 get too far in the weeds, but the overall response
- 9 has been incredibly positive.
- 10 Most of these law enforcement agencies
- 11 recognize that the illegal gambling places, the
- 12 illegal slot machine arcades and those types of
- things are not just breaking the law, but they seem
- 14 be a nexus for bad actors who come in and try to rob
- 15 the patrons that are there.
- These folks that are running these illegal
- 17 slot machine operations are also involved in money
- 18 laundering. They're also involved in drugs and all
- 19 these types of things. And so they're very thankful
- 20 to have somebody that's going to come in.
- 21 And out intent is to be the subject
- 22 matter experts in gambling law and illegal gambling
- 23 in the state of Florida. And we want to leverage
- 24 that opportunity to help them be more successful.
- 25 And so resoundingly, it's very, very positive from

- 1 everybody that we spoke to. But they also, at the
- 2 same time tell us where their difficulties are, and
- 3 where they could be shored up to help them.
- 4 And so part of my outreach is also
- 5 education to law enforcement. I've spoken to not
- 6 just the police administrators, but I've had
- 7 opportunities to speak to the rank and file and share
- 8 information with them that will help them be more
- 9 successful in their law enforcement endeavors.
- 10 COMMISSIONER D'AQUILA: Has there been any
- 11 reaction to our effort to gather leads and tips, you
- 12 know, website? Is that an effective thing? Are you
- 13 aware of that? (Indiscernible) contacting you, the
- office directly or combination thereof?
- MR. HEROLD: Well, thank you for the
- 16 question. That's a great question. What we are
- 17 doing right now, since I don't have any law
- 18 enforcement officers to bring to bear, what we do is
- 19 as we get those reports -- and we're getting them at
- 20 quite a volume. And believe or not it's not just on
- 21 the make-a-complaint on our portal, but it's also
- law enforcement are calling in and going, what can
- 23 I do about this? And how can I, you know, how can I
- 24 take some action.
- 25 For the things that come in on the make-a-

- 1 complaint, I send an email or contact the person
- 2 that's making that report and tell them that we --
- 3 you know, that we're going to take some action, but I
- 4 don't have the resources at this time.
- 5 And then we send a notice to the local law
- 6 enforcement with a copy of the complaint saying, we
- 7 received this report of illegal gambling or whatever
- 8 the activity is, and would you please investigate it?
- 9 And that's been very successful as well.
- 10 COMMISSIONER D'AQUILA: Thank you.
- 11 COMMISSIONER DRAGO: Carl, a
- 12 comment, I guess, the same question in terms of the
- 13 feedback from the law enforcement community. And I
- 14 know that you've done a great job of getting that
- information out and reaching as many people as you
- 16 can.
- 17 MR. HEROLD: Thank you.
- 18 COMMISSIONER DRAGO: And I know
- 19 it's difficult with the staffing as it is and so
- 20 forth, and trying to grow a police department from
- 21 ground. It's tough.
- MR. HEROLD: Yes.
- 23 COMMISSIONER DRAGO: But I'm real
- 24 Interested as we go along in hearing feedback from
- law enforcement organizations and how we're

- 1 relating to them in that regard.
- 2 Hopefully, we're going to be able to get
- 3 our law enforcement folks off and running as soon as
- 4 possible and get out there and be effective. But
- 5 thank you for all that you've done because you really
- 6 have done a great job. Again, this going from the
- 7 ground up, and I appreciate you for all your effort.
- 8 MR. HEROLD: Thank you.
- 9 COMMISSIONER BROWN: Echo the same
- 10 sentiment. You've been a very lean machine, and
- 11 you've been able to achieve so much in the time that
- 12 you've been with us. And you're doing a great job.
- 13 You have great future plans too, and I'm
- 14 happy that you're able to communicate that to the
- 15 public and the stakeholders so that they know the
- 16 ongoing efforts that you're meeting.
- 17 MR. HEROLD: Thank you. And this is
- 18 just the beginning.
- 19 COMMISSIONER BROWN: Thank You.
- VICE-CHAIR YAWORSKY: Yeah. And I
- 21 would just add, I want to thank you for your
- 22 accessibility. I know you mentioned the meeting,
- 23 you hadn't met with us all at once together for
- 24 public recording purposes and sunshine purposes,
- 25 but you've been extraordinarily available.

- I've met with you at least a dozen times, I
- 2 think, since you came on. I bet the other
- 3 Commissioners could say similarly and all the other
- 4 sentiments that have been shared, I would agree with.
- 5 MR. HEROLD: Well, thank you very
- 6 much. That's very kind. I take this role very
- 7 seriously, have incredible support from Lou, and I
- 8 appreciate the interaction that I have with -- you
- 9 know, and the guidance that I get from you guys. So
- 10 thank you so much.
- 11 VICE-CHAIR YAWORSKY: Thank you.
- MR. TROMBETTA: And,
- 13 Mr. Vice Chair, that's all that I have for the
- 14 update.
- 15 VICE-CHAIR YAWORSKY: Okay. Thank you very
- 16 much.
- Moving on to back to agenda item 1.1, which
- is the approval of the minutes for October 6, 2022.
- 19 Is there a motion? COMMISSIONER BROWN: Move to
- 20 approve.
- 21 COMMISSIONER D'AQUILA: Second.
- VICE-CHAIR YAWORSKY: Follow up Mr.
- 23 D'Aquila on that one? He was louder.
- Then moving right into item 2.1,
- 25 transaction of West Flag Associates.

- 1 Mr. Marshman.
- 2 MR. MARSHMAN: Good morning, Mr. Vice
- 3 Chair, Commissioners, members of the fake jury.
- If I may, I'd like to start with just a
- 5 roadmap of how I would suggest that the Commission
- 6 discuss this matter, given the level of interests
- 7 we've received and the speaker cards that have
- 8 already been submitted. There are additional
- 9 speakers that may yet have identified themselves on
- 10 the video because we don't have a way for them to
- 11 fill out a card.
- 12 So in terms of a roadmap, I would suggest
- 13 that I'd be allowed to just do a brief overview of
- 14 the issue and then allow public comment, allow the
- 15 applicant's counsel the chance to speak, of course,
- 16 after I think the public comment, so he has a chance
- 17 to respond. So we don't have to get up back and
- 18 forth.
- And then allow me to come up again and have
- 20 A dialogue with any of the Commissioners about anu
- of the comments we've received, comments made by
- the applicant's counsel, or any else the Commission
- 23 would like to discuss with me.
- 24 VICE-CHAIR YAWORSKY: Any objection to
- 25 that?

- 1 MEMBERS: No objection.
- 2 MR. MARSHMAN: So moving right along then
- 3 to the overview. You have a then and you have a now.
- 4 Then you had PCI gaming and unincorporated charter
- 5 instrumentality of the Poarch Band of Creek Indians
- 6 submitting an application to purchase assets. These
- 7 assets are permits and licenses.
- 8 They eventually wanted to put those
- 9 permits, put those licenses into separate LLC, Wind
- 10 Creek. So Wind Creek was the purchaser or PCI Gaming
- 11 was the purchaser. They were the applicant in other
- 12 words.
- 13 There are certain restrictions, however, in
- 14 Florida law, on who can hold these permits, who can
- 15 have these licenses. And PCI Gaming, although it has
- 16 a wholly owned subsidiary, Gretna Racing, LLC, that
- 17 possesses a permit, possesses a license at the right
- 18 place at the right time.
- In December, when you are considering this
- 20 matter at your publicly scheduled meeting, that was
- 21 not the case. That was not the purchaser. The
- 22 purchaser was PCI Gaming and Wind Creek. So
- 23 ultimately, that transaction was not going to be
- 24 allowed to go through, in my opinion. I would not
- 25 have recommended that the Commission approve that

- 1 because it was not the right purchaser.
- Let's talk about now. January 13, 2023,
- 3 we, the Commission received a new series of
- 4 materials, a new application with a new purchaser
- 5 trying to get the same assets from the first time
- 6 around, permit, some licenses. So what exactly has
- 7 changed, the seller is still the same.
- 8 It's West Flagler Associates Limited. The
- 9 targeted assets that are trying to be acquired, those
- 10 are the same permit, licenses. The purchaser
- 11 though, that's the important part to keep in mind as
- 12 we consider this today and hear comment from the
- 13 public and the applicant's counsel.
- 14 Gretna Racing, LLC, is now -- the purchaser
- is now the applicant. And if this Commission votes
- 16 to approve this transaction, the Commission would
- 17 issue a permit, issue a license in their name. And
- 18 again, that matters because as of 2018, Gretna
- 19 Racing, LLC, had 100 percent interest and a pari-mutuel
- 20 Wagering permit, permit 155.
- 21 And it have a series of license issues to
- 22 It starting in 2018. There was no other entity, in
- 23 other words, for license -- I think for cardroom
- 24 and a pari-mutuel wagering operating license, also
- 25 number 155 tried to the permit. Those were all

- 1 issued as of 2018 to Gretna Racing, LLC.
- 2 The statutes require that the purchaser,
- 3 the applicant, they had that license. They had those
- 4 permits, and they had them for fiscal year 2020-2021.
- 5 Gretna Racing satisfies those requirements.
- And I'm not going to reread you everything
- 7 else that I wrote in the memo, but of course, I'm
- 8 available to answer any questions you may have about
- 9 it now after comment, after applicant's counsel has a
- 10 chance to speak to you. But there is a path forward
- 11 for this transaction to be approved.
- I believe that there are express provisions
- in chapter 550, 551 and 849 that allow this type of
- 14 transaction to occur. And if there are no other
- 15 questions, I'll have a seat and let the Commission
- 16 begin receiving public comment. If that's what
- 17 Mr. Vice Chair would like.
- 18 VICE-CHAIR YAWORSKY: I think that that
- 19 will be appropriate.
- MR. MARSHMAN: Thank you.
- 21 VICE-CHAIR YAWORSKY: Public comments. I
- think when these were entered, there was some
- 23 question of possible -- whether or not they would
- 24 be -- individuals would speak. We're going to
- 25 start with comment cards that we received.

- 1 And then before we then go into
- 2 Mr. Lockwood's discussion period, we'll somehow opine
- 3 as to whether or not there's anyone on remotely
- 4 that would like to speak on the issue.
- 5 So beginning first we have Venus Prince
- 6 with Wind Creek Hospitality.
- 7 MR. LOCKWOOD: Vice Chair. Ms. Prince is
- 8 here simply to answer any questions that we might
- 9 have in our presentation. So we are going to waive
- 10 her at this time.
- 11 VICE-CHAIR YAWORSKY: You have a Link
- 12 Loegler with the Poarch.
- MR. LOEGLER: Same.
- 14 VICE-CHAIR YAWORSKY: Same situation.
- 15 Okay, great. This is moving along quite quickly.
- Next, we have Marc Dunbar with Dean Mead.
- 17 MARC DUNBAR: I would like to say same
- 18 situation, unfortunately.
- 19 VICE-CHAIR YAWORSKY: Come on up.
- MR. DUNBAR: Thank you, Commissioner.
- 21 And if I'm a little brain fogged, it's because I
- 22 was on a late-night flight last night back from
- overseas. And so and I apologized to John,
- 24 particularly because we had last night and early
- 25 this morning, we were putting together a

- 1 presentation notebooks. It looks like I miscounted.
- 2 VICE-CHAIR YAWORSKY: Really quick.
- 3 MARC DUNBAR: Yes.
- 4 VICE-CHAIR YAWORSKY: I just want -- your
- 5 intention was for the --
- 6 MARC DUNBAR: Yes. My intention is there's
- 7 a notebook for each one of you. And again, sorry for
- 8 the record, my name is Marc Dunbar.
- 9 I'm here on behalf of the Seminole Tribe of
- 10 Florida. I'm a shareholder with the Dean Mead law
- 11 firm. So to set the stage, John, sorry about that.
- 12 But the documents that are in there are all public
- 13 documents.
- 14 There's no advocacy or anything just for
- 15 record purposes and for people that aren't in the
- 16 room. But my presentation, I'm going to walk through
- 17 some of these statutes. Even the Pennsylvania Gaming
- 18 Control Board meeting minutes and meeting materials
- 19 Are in the internet. They're public documents. As
- 20 it relates to the Zoom call, I appreciate that
- 21 because my law students are actually getting extra
- 22 credit if they log in. So to the extent you can.
- 23 please be somewhat generous, so they thing I'm
- 24 somewhat competent.
- 25 Anyway, there's some, you know I guess

- 1 serendipity in coincidence. So I was overseas
- 2 speaking on regulatory best practices. And that's
- 3 really what I'd like to focus on here. This really
- 4 is not about the applicant.
- 5 On behalf of the tribe, this is not about
- 6 PCI Gaming and whether or not they should hold a
- 7 license. It certainly is not about whether Gretna
- 8 Racing should be able to hold a license, even though,
- 9 just for context purposes, Gretna Racing, I believe,
- 10 is the second lowest revenue-producing permit holder
- 11 in the state.
- 12 And Gretna Racing is acquiring the number
- one revenue-producing permit holder in the state.
- 14 And that's relevant for a rate from a big picture
- 15 regulatory best practices, because gaming licenses
- 16 are afforded in a very limited fashion by government.
- 17 And this goes back to before the founding of our
- 18 country when we were trying to build bridges in
- 19 universities.
- 20 In fact, FSU was funded on a territory -- granted
- 21 lottery. Government grants limited gaming
- 22 authorizations for two reasons. One, gambling is a
- 23 public nuisance. IT's a noxious activity. It's
- 24 viewed as a sin industry, and is only allowed under
- 25 very strict circumstances and limited government

- 1 grants.
- 2 The only other reason is to make money for
- 3 the state. Those are the only two reasons, and those
- 4 are the reasons that the Supreme Court and the United
- 5 States Supreme Court have looked at the industry and
- 6 said that regulators have the ability to look
- 7 arbitrarily at the industry because they are, one,
- 8 protecting the public from the sin industry itself.
- 9 And, two, they're trying to figure out how to
- 10 maximize revenues.
- 11 So if there was Gretna Racing by itself
- 12 without the Poarch behind them, this would probably
- 13 be a pretty quick review. You would say they made --
- 14 their revenue was \$1.7 million last year off the
- 15 cardroom, and they're buying for several hundred
- 16 million dollars, a slot machine license.
- 17 The financial wherewithal back when me, and
- 18 Gene, and I think David Romanic on the phone, the
- 19 original partners put Gretna together before we
- 20 partnered with the Poarch, you would have looked at
- 21 us and laughed us out of the room because I have a
- 22 credit card limit, but it's not that high. Okay.
- This is the most expensive gaming
- 24 transaction if you believe industry rumors in
- 25 Florida's history. And so what I would say is, I

- 1 would encourage you to proceed with diligence. You
- 2 know, the court upstairs where I thought we were
- 3 presenting had the seal of the Florida court system
- 4 on it.
- 5 And the Latin phrase for that is --
- 6 translates to soon enough if correct. And I would
- 7 encourage you all to proceed the same way here. You
- 8 know, soon enough, but let's just make sure we get it
- 9 all right. And so that's kind of the overarching
- 10 backdrop for this presentation.
- 11 This presentation is about this application
- 12 and regulatory best practices, not about the
- 13 applicants themselves. And so I want to make sure we
- 14 separate this. The Seminole Tribe is not opposed to
- 15 West Flagler selling its permit or any slot machine
- 16 licensee down there selling its permit. It's just
- 17 making sure that it complies with the statutes.
- 18 So I'm going to begin by pointing out in
- 19 the pocket there is a copy of Section 16.7124
- 20 statute. And I've tried to highlight relevant
- 21 provisions. So as you flip through the tabs, things
- 22 will jump out at you.
- When the Legislature created this -- and
- 24 this is something that was very important to the
- 25 tribe and advocated for it in the Legislature. The

- 1 new Commission, we hoped, would review the
- 2 procedures, which are used to qualify applicants
- 3 applying for a license or a permit.
- 4 And the reason why that was relevant is
- 5 because permit transfers, permit re-issuances, permit
- 6 sales, we'll say, have a legendary history of
- 7 happening sort of in the dark, particularly in the
- 8 modern era, okay. We used to have a racing
- 9 commission.
- 10 We used to have a pari-mutuel commission,
- 11 but since the 25 years that I've been in the
- industry, it's been for the most part, something that
- is handled by the division. It was handled by the
- 14 division. There wasn't a public input, and no one
- 15 had standing after the fact really to challenge the
- 16 transfer.
- 17 As Mr. Lockwood will point out, you know,
- 18 we actually argued a case. I actually argued a
- 19 case and won in here for people that were trying
- 20 to argue against the issuance of the underlying
- 21 Gretna Racing permit right out to the get-go. And
- 22 the court said, competitors don't have the ability
- 23 to stick their nose essentially into the
- 24 permitting licensing process. And so that is the
- 25 case law.

- 1 The idea on having a sunshine meeting to
- 2 discuss permit dispositions is so the public can come
- 3 in, and they can hear; and they can interact with
- 4 their officials to point out things on why the
- 5 expansion of gaming may or may not be desired in a
- 6 community.
- 7 A change in ownership may or may not be
- 8 desired for a community. Now, can they, after the
- 9 fact challenge it? That may be somewhat difficult.
- 10 You would have to probably deviate from the
- 11 underlying laws, and then it would be more of a
- 12 mandamus action, writ probation, extraordinary writ.
- 13 It's not that a permit holder as a matter
- 14 right, can just challenge the transfer of another
- 15 permit. So that was the intention is that we would
- 16 create a process that would be very transparent, and
- 17 the current rules that govern permit transfers are
- 18 found in one single section, really, of the Florida
- 19 Administrative Code. And its behind tab 2 at 61D-
- 20 4.02.
- Now, this rule was put in place in 1996
- 22 and really didn't change much since then. If you
- 23 look through the rule history. If you were to
- 24 probably run this through JAPC, I don't think JAPC
- 25 would say that this rule complies with the statue.

- 1 At a minimum, I can tell you the cross references down
- 2 at the bottom are wrong.
- The references to 550.054(a)(b) probably
- 4 doesn't make any sense to this particular rule right
- 5 now. But these are the standards, you know, that are
- 6 out there. And what we wanted was before permits
- 7 started changing hands, that the Commission would
- 8 quickly get up and running, review their rules, and
- 9 notice for workshops, and get through a rewrite of
- 10 the rules to essentially define how the industry was
- 11 going to proceed.
- 12 Now, I can see completely this is the most
- overworked, probably group in state government. I
- 14 mean, there was music to our ears, Carl, here, all
- 15 the efforts you've done. Appreciate you pointing out
- 16 because it's something that we've certainly talked a
- 17 lot about. And I know you guys have been asked to
- 18 jump on one leg with one hand tied behind your back
- 19 blindfolded.
- 20 So I understand why you haven't been able
- 21 to get there, but I wanted to make sure you guys
- 22 realized at the beginning that when you were
- 23 created, the idea that the rules for permit
- 24 changing hands and qualifying applicants and all
- 25 that stuff, Legislature recognized were flawed

Audio Transcription February 8, 2023 Page 33 and were hopeful that you will update that. 1 2 So what you have here is an application 3 that has come in, you know, under this rule and the 4 statutes. And so I would tell you, having worked in 5 a lot of jurisdictions in this hemisphere; having, 6 you know, served as you know, somewhat of an 7 instructor to standing regulatory Commissions up and 8 training the regulators and things like that, there isn't a single Commission that I know of that would 9 10 approve this application in its current form. And I'm going to explain why. And this is not to 11 12 discourage the applicant, okay. This is stating what 13 you have in front of you, okay. In front of you, you have -- it started 14 15 with 130 pages all redacted, and then it evolved to 16 about 300 pages, you know, with only minor 17 redactions. And now it's about 500 pages with minor 18 redactions, which we'll talk about in a little bit. 19 It's not the deal documents, okay. 20 Understand, me and my partner sold Gretna Racing to

- 21 the Poarch. They became out partners, right. I know
- 22 that those deals documents look like. Okay.
- 23 Our business plan was not redacted. Our
- Purchase price was not redacted. They're still in 24
- 25 the file. Public can see them. Everyone can

- 1 understand what happened there. They were longer
- 2 than this, but more importantly, they were complete.
- 3 They were complete.
- 4 These documents are -- basically there's
- 5 like a two or three-page letter from Skadden, very
- 6 good law firm, that's basically saying Gretna Racing
- 7 is triggering the swap-in provision of the deal
- 8 documents is now standing in the place of Wind Creek.
- 9 And these are all Wind Creek documents that were
- 10 filed back before in December.
- 11 There are forms that are not completed.
- 12 They're exhibits that refer to documents that are not
- included. And that is just cleanup work that
- 14 corporate counsel is going to do at the time of
- 15 closing. If I had to bet, this packet will probably
- 16 go by at least a couple hundred pages.
- 17 So the first thing I would say to you is
- 18 for any application, because this is going to set the
- 19 precedent on which the new rules are going to be
- 20 written and which all of the other applicants that
- 21 may want to buy a slot machine license in South
- 22 Florida will proceed.
- 23 Any so it's sort of like, you know, a
- 24 Teacher signing off on a pass-fail exam, when
- 25 really, you got to go A, B,C,D or F. You guys, this

- 1 is the first one. I think you should want A work, and
- 2 you have time.
- 3 As Ross pointed out, it essentially is a
- 4 new application that's come in. And one of the
- 5 things that I think is important for you to
- 6 understand that I'd like to point out to you is, and
- 7 this goes back to, you know, memos for the first two
- 8 hearings, that if you look behind tab 1, 550.054 --
- 9 and this is essentially the kind of governing statute
- 10 that we're operating under.
- I'd like for you to look on the second
- 12 page of the attachment to 550.054 (3)(k). And it
- deals with applications and the process for a permit
- 14 holder.
- And the critical part is part of the
- 16 application process is such other information is the
- 17 Commission requires. And so we're now proceeding as
- 18 it should.
- Now you interact with the applicant and
- 20 you might interact with them again next month. And
- 21 you have questions that you have and you have
- 22 documents that you'd like to see and you would
- 23 like. This is, you have the ability to now require
- 24 certain things to complete the application.
- This application is not complete. There's

- 1 a statement in the memo back in November for staff
- 2 that the application is deemed complete on November
- 3 something or whatever. And then that was carried
- 4 forward.
- 5 And I apologize, you know, to Ross and Lou
- 6 because some of these arguments we've talked about,
- 7 but I have not been able to -- because I wasn't able
- 8 to really see the full packet until like midnight two
- 9 days ago, UK time or whatever.
- 10 So I haven't been able to give them all of
- 11 this presentation, which I normally would like to do.
- 12 I don't want to blindside them on these arguments
- 13 because I want Ross to be able to respond and
- 14 everybody else to be able to respond. But as a
- 15 matter of law, you determine when the application is
- 16 complete.
- 17 It's the Commission's authority. When
- 18 you're done and you have all the information that you
- 19 would require, then you can deem it complete. And at
- 20 that point in time, the clock is triggered. And you
- 21 can, you know, move on from there.
- 22 So, I will tell you -- this is just kind of
- 23 the beginning of the process. And so what I'll tell
- 24 you is take your time, and let's make sure we get
- 25 documents right.

- 1 At its core, I would require that the
- 2 actual deal documents be put in here. That's the
- 3 industry's standard. That's what regulators do.
- 4 And I would say normally if -- and in a
- 5 second I'll talk about the Pennsylvania Gaming
- 6 Commission, but if you look at the transcript of the
- 7 Pennsylvania Gaming Commission, the very first thing
- 8 that they do is they have all the applicant
- 9 representatives in the House on all the people that
- 10 are licensed and on the form, which they're not here
- 11 -- a couple of them are here.
- 12 They stand up, and they're all sworn in.
- 13 And the reason for that is because the other
- 14 Commissions want to make sure that the interactions
- 15 that they have are under penalty of perjury, right.
- 16 And I'm not saying that they would ever come up and
- 17 lie.
- 18 And I'm not saying that they lied in
- 19 Pennsylvania either. They're very honorable people.
- 20 It's just that's what normally happens. But I will
- 21 pose you this question when Mr. Lockwood or anybody
- 22 else comes up. I'm not saying an experiment or
- 23 anything like that. Ask this question: are these the
- 24 actual deal documents that will be used for closing?
- 25 The is 100 percent no.

- 1 They may be some of the documents, but this
- 2 is not the deal documents. And that's something that
- 3 I think you have the ability to require, and that's
- 4 what other Commissions require, okay.
- 5 The other thing that's lacking in this, and
- 6 we can, you know, talk about this, is the financing
- 7 documents that are in here, the financing reference.
- 8 And I'll ask you to flip over to tab 4. This is an
- 9 excerpt from the application that's titled Source of
- 10 Financing for the Acquisition of Magic City Casino.
- Now, in this, you see the sections, I
- 12 highlighted it talks about a credit agreement as
- 13 provided by Credit Swiss and various other
- 14 institutional lenders in this first sentence of the
- 15 second paragraph.
- At a minimum, who are the other lenders?
- 17 You should know that. That should be something that
- is part of the materials. Now, maybe it is. Maybe
- 19 it's in summary redacted document or something that
- 20 I haven't seen. Because it was my understanding
- 21 from Lou when I left to go overseas, that
- 22 additional documents were even coming in this week
- 23 from the applicant, which is a side note, not sort
- 24 of typical.
- Usually, you had a cutoff date in advance

- 1 Usually, you had a cutoff date in advance
- of a hearing documents, you know, you need to have
- 3 them in week or two before the hearing. You can
- 4 bring in others, but we're not going to consider
- 5 those at this coming here. Usually you kind of set a
- 6 deadline, but that's more of something for rulemaking
- 7 down the road.
- 8 But I can tell you the disclosure of the
- 9 other lenders is important because you would like to
- 10 know. And why is this? Let's just back up.
- In the 1930s when we authorized gambling in
- 12 Florida and gambling spread across the country, one
- of the big things that they wanted to know: is
- 14 organized crime getting in the industry? One of the
- 15 easiest way for organized crime to get in the
- 16 industry was to run the catering of the operation or
- 17 to loan the money.
- And again, I'm not inferring that any of
- 19 these other lenders, you know, might have a dubious
- 20 past, but you still would want to know if the Chinese
- 21 Triad, you know, and one of their financing
- 22 subsidiaries may have an interest in one of these
- 23 lenders. It's relevant. It's relevant to the
- 24 public. It's part of the process.
- 25 The other part about it -- and this goes to

- 1 the underlying, you know, kind of thing I would
- 2 encourage you to ask about is this describes a credit
- 3 facility that exists who's the Poarch's principle
- 4 pledge are the casinos in Pennsylvania, okay.
- 5 They've spent \$1.3 million on that. It's a
- 6 public record. You can see. The credit facility is
- 7 both financing expansions and capital improvements
- 8 they did up there, as discussed in the meeting
- 9 minutes that I've attached. And also is, you know,
- 10 is being paid for out of the operations.
- 11 What they're proposing is to amend that
- 12 credit facility to include the Magic City Casino and
- its revenues, and there's a mortgage, foreign
- 14 mortgage, that's in these documents.
- That would be the underlying mortgage under
- 16 that facility. And so I would say that's a great
- 17 first start in terms of disclosure. But here's a
- 18 couple things that you need to be aware of. First,
- 19 the applicant is Gretna Racing, right. There isn't a
 - 20 blending institution out there that's not going to
 - 21 require Gretna Racing and the Gretna Racing's dirt to
 - 22 not be pledged as well. Those aren't here, okay.
 - 23 There's going to be a mortgage on Gretna
 - 24 Racing's dirt by these lenders that's going to be
- 25 required. It's one of the things I would think you

- 1 would want to inquire about and maybe have a lender
- 2 or some financial expert talk to about that. Because
- 3 again, this goes to who has the hooks in the borrower
- 4 because you can't go to the tribe because the tribe's
- 5 sovereign.
- 6 So there's a very infamous story of a law
- firm that went under because it's malpractice
- 8 couldn't cover the mistakes it made in a tribal deal.
- 9 And they couldn't hold the management company that
- 10 they represented to recover from the tribe because
- 11 they didn't properly document things.
- 12 And so I will tell you, there's going to be
- 13 a lot of documentation to make sure that these
- 14 lenders and anybody else have hooks into all of the
- 15 assets they can, which will include the Gretna Racing
- 16 land and its assets and revenues.
- 17 The other part about this, though, that's
- 18 really important -- and Lou and I talked about it
- 19 really briefly when I first learned about this,
- 20 because I -- you know, this was just before I got on
- 21 a plane. Pennsylvania requires approval of the
- 22 credit facility.
- When you look and you read the transcript,
- 24 This credit facility was a subject of discussion
- 25 when they acquired Bethlehem Saints. They're now

- 1 a credit agreement whose core is pledged basically to
- 2 Pennsylvania, okay.
- 3 The Pennsylvania Gaming Commission is
- 4 probably going to need to approve the amendment here.
- 5 I've talked to Pennsylvania council, again, from
- 6 London trying to, you know, make sure that I didn't
- 7 misrepresent things.
- I talked to a lawyer, very seasoned in
- 9 Pennsylvania. He said, "Yes," an amendment to that
- 10 credit facility and other documents and everything
- 11 else like that are going to need to have some level
- of approval. It might not be a formal full
- 13 commission meeting. It could be happening at staff
- 14 level. But what happens -- let's just say, what
- 15 happens if you approve this today and Pennsylvania
- denies the amendment to the credit facility; what
- 17 happens?
- Again, something that I don't necessarily
- 19 know the answer to, this sure could be maybe unwind
- 20 clauses. There aren't any of those in the deal
- 21 documents now. Again, going back to these aren't the
- 22 deal documents that this transaction is going to
- 23 close on. If I was a lawyer involved in this deal, I
- 24 would definitely want to have that covered.
- 25 So at a minimum, I would say, again, as

- 1 you're looking for additional information, I would
- 2 encourage you to reach out to your Pennsylvania
- 3 colleagues and understand how they're doing it.
- 4 Because here's another part -- I mentioned that it's
- 5 about -- you regulate the ability for the state to
- 6 make money off of this grant of gambling to this
- 7 franchise.
- 8 Okay. Let's say that behind this redacted
- 9 tab right here, the purchase price is \$2 billion.
- 10 Two billion dollars, okay. That does not financially
- 11 work. It's too expensive. That asset can't carry
- 12 that kind of debt.
- 13 I've been involved in two different
- 14 transactions down in the Miami marketplace where I've
- 15 represented lenders.
- 16 I'm very familiar with sort of their
- 17 capacity and what the projections are on these
- 18 facilities. And I can tell you that the lender would
- 19 say, we're not going to underwrite a \$2 billion deal.
- 20 You're going to have to come in with significant
- 21 additional capital and cash pledges into the deal.
- 22 We don't know, you know, because it's
- 23 redacted. I know you can see it, but that's part of
- 24 the process. And so one of the things I will tell
- 25 you is it relates to the financing terms. You want

- 1 to know that. And you also want to know where
- 2 Florida sits and sort of the pecking order on this
- 3 credit facility.
- 4 One thing I'll tell you is, again, your
- 5 staff is dancing, you know, on one leg, one hand tied
- 6 behind their back blindfolded, when other
- 7 jurisdictions, when Commissions are short staffed,
- 8 they don't have financial experts like they have in
- 9 Pennsylvania or New Jersey or Nevada on staff will
- 10 outsource it.
- 11 They will bring, they will contract with
- 12 financial consultant will help advise the Commission
- on please, look break apart lease credit agreement.
- 14 Please tell us, is this a good deal? Or could this
- 15 potentially bankrupt Magic City? Because if it
- 16 bankrupts Magic City as Commissioner Drago knows
- 17 because I represented a casino that went bankrupt
- 18 when he was secretary, that's a problem.
- 19 You know, we put into that bankruptcy, you
- 20 know, we were current on our taxes, but we were able
- 21 to dump six figures and fines and some other
- 22 things, and yet walk away from them.
- They are the state liabilities and that
- 24 bankruptcy proceeding. And so you want to make sure
- 25 that you understand like could that be a problem?

- 1 And you want to make sure the documents reflect that.
- 2 So, encouraging you to seek, you know, what
- 3 Pennsylvania's attitude is and requiring all of the
- 4 documents I think is critical. And then finally, you
- 5 know, the financial analysis on this transaction's
- 6 viability, I think is important that you want to have
- 7 so that you could do this.
- Now, I'm going to switch to another part of
- 9 the deal that, you know, to me on a face would be a
- 10 stop today. And we've talked about it a little bit.
- 11 I've talked about it with staff and it's captured in
- 12 a footnote in Ross' memo. In this transaction is an
- 13 illegal lease.
- 14 The West Flagler is selling its dog track
- 15 entitlements and it is keeping its Jai Alai
- 16 entitlements and the Poarch, you're buying the
- 17 Jai Alai Fronton.
- 18 And in the deal documents is a lease from
- 19 Gretna Racing to -- from the West Flagler and its
- 20 Jai Alai interest. Now, I'll direct you now just to
- 21 sort of help you understand the statutory framework
- 22 around it to tab 5 -- tab 7. Tab 7 which is 550.475.
- 23 And then behind that is the definitions section from
- 24 550. 002.
- The critical part of this, and even Ross

- 1 captured in the memo, you can't cross entity lease,
- 2 you can a dog track leases to a dog track or horse
- 3 track to a horse track a Jai Alia Fronton to a
- 4 Jai Alia Fronton. This is now going to be a dog
- 5 track leasing to a Jai Alia Fronton.
- Now, Ross references that the deal is not
- 7 conditioned upon this, but there's no evidence in
- 8 these deal documents and that's true.
- Now, maybe he's had interactions. Maybe
- 10 there're other documents that we haven't that aren't
- in the packet, but it is an ancillary document, which
- is a prerequisite to close in the underlying deal
- 13 document is that lease.
- Now, if the lease is an ancillary document
- and is prerequisite to close, that means to me it's a
- 16 condition precedent or it's a condition subsequent.
- 17 Either way, it's an important part of the deal. And
- 18 I don't know how this problem is solved because
- 19 there's, you know, there hasn't been any cross entity
- 20 leases in the 25 years I've been doing all these, I've
- 21 been doing a lot longer than I had him.
- 22 He might be able to tell you if there have
- 23 been others, but I don't think there has. And again,
- 24 there are not the deal documents. So I would say
- 25 moving forward, as Ross suggested that this is

- 1 really an issue for West Flagler's licensure, I
- 2 disagree with that. Your job is to make sure that the
- 3 Pari-mutuel laws are enforced.
- 4 If you allow a transaction to close knowing
- 5 one of the statutes is violated and an applicant
- 6 comes in with another deal, you know, you could see
- 7 how it could be used prejudicially against you in the
- 8 future.
- 9 Again, let's make sure it's right. Let's
- 10 make sure it's compliant with the law. I don't think
- 11 this transaction can move forward with an illegal
- 12 lease.
- The next item I want to point out, and
- 14 again, as a general charge is you enforce all the
- 15 laws, not just, you know, some of them on these
- 16 applicants. The idea that the price of this
- 17 transaction is a trade secret has no support in law
- 18 anywhere.
- I spent a bunch of time on Westlaw over the
- 20 weekend, couldn't find a single case for that. I've
- 21 included behind section let me see, tab 6, the
- 22 relevant Florida laws on trade secrets.
- Now understand this, when you litigate a
- 24 trade secret issue, you, as the claiming entity,
- 25 have the burden to prove its trade secret. That's

- 1 just forget it being a public circumstance. You
- 2 overlay the public records law, and now you've got a
- 3 double burden, okay.
- It's a very, very high bar that has to be
- 5 met. You can't just claim it and just walk away with
- 6 it. And an agency doesn't have to take your word for
- 7 it. They can say, we disagree, and if you want to
- 8 keep it, you go over there and enjoin us. We
- 9 shouldn't have to go and vet this issue.
- 10 Again, I'm saying this transaction isn't
- 11 right. There's additional things that should come.
- 12 These deal documents should be right. The public
- 13 should know the purchase price because the public
- 14 always knows the purchase price for the most part of
- 15 these transactions. It's part of the deal. It's
- 16 part of you stepping forward and saying, I want a
- 17 limited right to gamble in your state.
- 18 That's a grant from government. For
- 19 Gretna, it's not a perpetual grant to a private
- 20 enterprise that forevermore they can trade on.
- 21 You could get rid of that tomorrow, right.
- 22 And so the public has a right to know. But I will
- 23 tell you, I was able to find a case from South
- 24 Carolina Supreme Court that I think is very
- 25 analogous that I'd point out to you.

- Page 49 1 It involved the purchase of medical 2 practices by, I think, a hospital group. And the exact issue was: is the purchase price a trade 3 4 secret? And the court said, no, it's a government license. Freedom of Information Act law applies. 5 6 And they went through the trade secret analysis 7 looking to the asserting entity that you have the burden of proof. And it said, absolutely not. 8 9 The purchase price is public. Now, if they 10 were producing widgets, and the pricing of the widget 11 had to do with underlying manufacturing technologies 12 and things like that, I can understand how that 13 pricing methodology definitely could be and should be protected. This is not that. 14 15 This is: I'm buying a house for \$150,000 16 and the appraiser says it's \$125,000. And you sort of have that discussion, and that -- if you do bring 17 in a financial analyst to help you understand whether 18 19 this is a good transaction and viable and won't go 20 bankrupt, they're going to need to look at that, and they're going to look in the marketplace. They're 21 22 going to, you know, appraise it and see whether or 23 not it makes any sense. So another item on why I 24 just don't think this deal is ready to go forward.
- 25 Again, not rejecting the applicant,

- 1 rejecting the -- you know, asking for additional
- 2 information under your authority.
- I think that the purchase price should be
- 4 public, and I think you guys should take that
- 5 interpretation as a matter of law. And if they
- 6 disagree, they can have a quick hearing over there in
- 7 enjoining. But I think the presumption of this body
- 8 should be purchase prices are public. When I sold
- 9 it, it was public. When Boyd Gaming bought Damian,
- 10 it was public. I think Bill Ruffin's deal was public
- 11 when he bought Miami Jai Alia. So on and on.
- 12 The last thing that I'll cover, and then --
- 13 I know I've been up here for a little while -- is the
- idea of transferability. And I know it's been a lot
- 15 of subject.
- I want to back up and give you so a little
- 17 bit of a historic perspective, both as it relates in
- 18 the near -- in the more recent history for slot
- 19 machine licenses, but in the big history as it
- 20 relates to pari-mutuel permits.
- 21 Since Jeb Bush, he's the one that put this
- 22 law in place in special session and basically tried
- 23 to bankrupt the industry with a 55 percent tax rate
- 24 and incredible operating restrictions.
- 25 That statute that I've highlighted in

- 1 behind tab 8. I believe it's tab 8, at the bottom of
- 2 the second page, (5), 551.104(5).
- 3 A slot machine license is not
- 4 transferrable. Full stop, no qualifications, no
- 5 reference to relocation, which all talk about in a
- 6 second, okay. That's what was required. And the
- 7 idea was to essentially lock these, you know, things
- 8 in place and make them somewhat difficult to trade.
- 9 Now that language is almost identical to
- 10 the language. It was passed in 1931, pari-mutuel
- 11 wagering first started. I'm going to put a pin in
- 12 that though, and I want you to follow me before I go
- 13 back to the history. Flip over to 551.107. It's the
- 14 next tab, 551.107(2)(c), highlighted language. It is
- 15 identical slot machine occupational licenses are non-
- 16 transferrable.
- Now, the difference between these two
- 18 sections is one of them is the slot machine entity
- 19 running slot machines. The other one are the
- 20 employees that are working at the entity, okay.
- If you subscribe to the view that's in
- 22 Ross' memo, okay, that it really involves relocation
- 23 and not trading a piece of paper with someone, okay,
- 24 and the entitlements under that piece of paper.
- 25 This is what it would mean for occupational

- 1 licensees. They can't move and they can't change
- 2 their jobs, which I know is not what was intended
- 3 there.
- 4 Human beings apply for a license. You give
- 5 them a license. They're not allowed to go to their
- 6 neighbor and go, I got a slot machine license to work
- 7 as a slot tech. You want to buy it from me for \$500?
- 8 That's is what is prohibited right here.
- 9 Okay. Now, the interesting thing about it
- 10 is businesses can get slot machine licensees,
- 11 occupational licenses. So if I'm XYZ slot machine
- 12 company, okay, I have a license from you guys.
- 13 Somebody has to buy me out.
- I can't sell that to somebody else.
- 15 Someone has to basically buy my stock, become my
- 16 company, and then let you know that there's been an
- 17 ownership changed to keep that license, okay.
- 18 So I hope, hope you understand these two
- 19 should be linked in your mind. These are identical
- 20 words passed at the identical time by the same
- 21 Legislature. They have to mean what they say, which
- 22 is it about the piece of paper transferring as a
- 23 commodity as opposed to where people can be.
- Ross' interpretation is that this needs to
- 25 be sort of superseded by some language that you

- 1 know, was, was put in 550.054. I just disagree. And
- 2 now I'm going to explain to you the history on why that
- 3 language is found in 550, and maybe it'll help you
- 4 understand why, as it relates to the slot machine
- 5 license, they can't be sold. The corporate entity
- 6 needs to be the one that is the interest in the
- 7 corporate entity are the ones that need to be
- 8 purchased, okay.
- 9 Again, the tribe is not here opposed to the
- 10 transaction. They're not opposed to the Poarch
- 11 acquiring Magic City casino. It's a form issue, and
- 12 it's important for this marketplace.
- So in 1931, as I referenced, and there's a
- 14 lot of these historical documents that I'm not
- 15 expecting you guys to go through necessarily today,
- 16 but if you go behind 10, 11, what I tried to do is
- 17 walk through the history of transferability and as I
- 18 mentioned it came in in 1931 as Section 21 under the
- 19 Racing Act. And right on the get go, people started
- 20 to have problems. And the first one that had problem
- 21 with West Flagler. West Flagler had problems. They
- 22 went into bankruptcy. A trustee was appointed and
- 23 people wanted to buy West Flagler.
- And there were multiple attempts to try
- 25 and get Attorney General in the Racing Commission

- 1 at the time to allow them to transfer the paper from
- 2 West Flagler to XYZ NewCo, okay. And the language
- 3 was consistently interpreted to not allow that.
- 4 Didn't have anything to do with relocation.
- 5 There was no language allowing relocation
- 6 in 1931. You had a referendum, you were locked in
- 7 your location. You couldn't go anywhere. So the
- 8 idea that that section, which is now carried forward
- 9 to be 551.104 sub -- or 550.054(9) or whatever it is,
- 10 it started prohibiting exactly the transaction that's
- 11 going on right now.
- Now, the Racing Commission went to the
- 13 Legislature and in the mid '30s, said this is really
- 14 kind of hurting us because we have to then have these
- 15 new applications. We need to have discretion to
- 16 allow these permits to trade, okay. And so they were
- 17 given discretionary language, which for the most part
- is still kind of the wording of the current statute,
- which says you're can apply to the Commission back
- 20 then.
- 21 And with their approval, the permits can
- 22 transfer, okay.
- 23 The stock -- most of the deals were stock
- 24 deals back then, but not all of them. Occasionally,
- 25 like Tampa Bay Downs was originally a partnership

- 1 with two individuals that later became a corporation.
- 2 And then that corporation stock was purchased, and
- 3 then later on it was transferred to another
- 4 corporation.
- 5 So that one went from a partnership to a
- 6 corporation, went through a stock sale transfer, and
- 7 then another transfer, all of which went in front of
- 8 a Commission and was blessed. Okay? I'm not saying
- 9 here; I'm not standing before you that say Pari-
- 10 mutuel permits cannot trade like that.
- 11 You have the discretion, you guys can grant
- 12 that, right? The problem is the Pari-mutuel and the
- 13 Pari-mutuel license are one thing.
- 14 The slot machine license is different,
- okay? A Pari-mutuel permit entitles you to apply for
- 16 a license. A license is a limited license.
- 17 It is a one-year license in one year only.
- 18 It is not renewable; it dies at the end of the year.
- 19 You're about to go through the re-licensure period
- 20 we're in it right now on March 15th, they're going to
- 21 get the last amendments, I guess. And then you guys
- 22 are going to grant the licenses for next year.
- The reason why they were one-year licenses
- 24 was because you were afforded racing dates and the
- 25 Commission would evaluate who made the most money and

- 1 they would shift dates around, right? So there was
- 2 no perpetual nature in a Pari-mutuel license.
- It was a one-time grant and ended, it was a
- 4 one-time grant end. And there was another reason for
- 5 that. During the same area as Prohibition, people
- 6 had liquor licenses that all of a sudden were
- 7 valueless and they litigated.
- 8 It's taking and there's a lot of case law
- 9 around the litigation over the value and the license
- 10 that evaporated when the constitution was amended and
- 11 Prohibition was put in place in the country and in
- 12 the states.
- And one of the things they've said, they
- 14 looked and said, "Nope, it's the same license, we can
- 15 take it away from you. "But they also looked in some
- 16 states that it's an annual license, not a renewal
- 17 license. You have no perpetual right to it.
- 18 You were able to use it for the year, your
- 19 year's up. You're not entitled in anything in the
- 20 next year. Okay? So that's the Pari-mutuel license.
- 21 Card licenses and slot machine licenses are
- 22 different.
- 23 There are perpetual licenses that are
- 24 subject to renewal. And as a matter of law, if you
- 25 have a professional license grant by the government

- that's subject to a renewal, the government can't
- 2 come in and automatically take it away from you. And
- 3 then you litigate to get it back.
- 4 You're allowed to go into court and say,
- 5 Hey, I really didn't do that. And stay in the game
- 6 in some form or fashion while you litigate your
- 7 rights to your renewal. And that's an important
- 8 distinction because this license, you guys do not
- 9 want to cut off.
- 10 You don't want to issue a new license. And
- 11 here's the principle reason why. You issue a new
- 12 license, and then you come back two years from now
- 13 with a whistleblower that says, "Hey, by the way,
- 14 someone was stealing a bunch of money. " And you want
- 15 to go back and try and recover the money that you
- 16 were entitled to from the state tax standpoint, and
- it's a new entity with a new license, guess what?
- 18 You can't go back and get those folks.
- 19 That license is gone; those people are
- 20 gone. Now you could go after him criminally or
- 21 things like that, but if you have continuity of the
- 22 license and the license holder, you have the ability
- 23 to get the next license holder, and the next license
- 24 holder, and the next license holder because it's the
- 25 same entity.

- 1 All that's changing entity, liability stays
- 2 the same. And there's another part of it that's
- 3 important. Their bonds that are for operating Pari-
- 4 mutuel slot machines and poker. Bond continuity was
- 5 another reason why you wanted to be able to keep the
- 6 corporate entity intact because you want to be able
- 7 to recover under a bond for prior acts.
- If you cut it off and change the license
- 9 holder, you essentially are getting a new bond and
- 10 that bond isn't going to cover you for the window of
- 11 time. You may be out money. And so it's important
- 12 for you guys to understand.
- There's a very, very important reason why
- 14 that statute state exactly how it is, the slot
- 15 machine license is non-transferrable.
- Now, how has it been interpreted? Okay.
- 17 How's it been interpreted? I talked about the
- 18 Attorney General and how interpreted through the 30s,
- 19 but when the slot machine license came into the game,
- 20 I represented the first one to go under, Gulfstream
- 21 Park.
- 22 Commissioner Drago was a secretary; Charlie
- 23 Charisma was the Governor. The interpretation at
- 24 that time, well, Jeb, not transferable, nobody
- 25 transferred anything during that. Okay? Then you

- 1 get to Charlie, not transfer, Gulfstream had to go
- 2 through a series of hoops with a very unique
- 3 bankruptcy trustee situation, cancel an entire class
- 4 of stock, reissue another class of stock to try and
- 5 create a new shell that was not subject to the debts
- of the past, including the money that was owed to you
- 7 guys.
- 8 So first two Governors non-transferrable,
- 9 Rick Scott, Rick Scott allowed a slot machine license
- 10 to trade Miami Jai Alai.
- 11 And there was, you know, there's a lot of
- 12 Miami Jai Alai was a publicly traded entity that
- 13 had some penny stocks that went to another entity
- 14 that then ultimately went to Mr. Ruffle.
- When the transaction went down, you know, I
- 16 talked to staff a little bit about it. You know, I
- just was a voyeur really just saying, I don't
- 18 understand how you're doing this because I don't know
- 19 how that slot machine license can go from here to
- 20 here because you're essentially cutting off your
- 21 rights to what had happened before.
- Now, that's what Scott's called, you
- 23 know, different time, you know, but that was, that
- 24 was the call back then. You guys are a new
- 25 independent Commission intentionally in the

- 1 statutes. It says, you know, you're (indiscernible)
- 2 off the attorney general's office. You are
- 3 independent.
- 4 This interpretation that you make on this
- 5 section right now is essentially going to be binding
- 6 moving forward. And I can only tell you if it's a
- 7 jump ball and it's gray because one governor allowed
- 8 it to happen and two governors didn't, I don't know.
- 9 I would encourage you to look at the
- 10 history, look at the statute, and look at the public
- 11 policy on why you want to keep this corporate entity
- 12 assigned to this slot machine license for public
- 13 purposes to protect the state revenue. And so from
- 14 that standpoint, I will say the deal documents just
- 15 aren't right.
- They're multiple aspects under the law
- where they're flawed, and they're also incomplete on
- 18 their own face. And so from that standpoint, I will
- 19 tell you, you have plenty of time. You have plenty
- 20 of time. You have the ability to request a lot of
- 21 information for these guys. They have incredibly
- 22 diligent counsel that will meet, I'm sure, every "I"
- 23 that needs to be dotted and "T" that needs to be
- 24 crossed.
- 25 I just think that you should seriously look

- 1 at this transaction because it has major presidential
- 2 values. And again, you have the low, one of the
- 3 lowest performing permit holders buying the number
- 4 one permanent holder in the marketplace.
- 5 So if you're going to exercise due care and
- 6 time and diligence, this is definitely the
- 7 transaction doing it. So with that -- I know I've
- 8 been talking for a long time -- I'll hush. And I'm
- 9 happy to answer any questions you have, or I'll go
- 10 sit down, maybe get a drink of water, come back up
- 11 and answer questions if you like, whatever you want
- 12 to do.
- 13 VICE-CHAIR YAWORSKY: Thank you,
- 14 Mr. Dunbar. Commissioner Brown.
- 15 COMMISSIONER BROWN: Unless you want to get
- 16 a glass of water.
- 17 MR. DUNBAR: I'm good.
- 18 COMMISSIONER BROWN: Thank you for your
- 19 presentation. Also, the more importantly, thank you
- 20 for representing the hard work by yourself.
- 21 Globally but also on this particular matter
- 22 a lot of man hours have been logged, women hours
- 23 that have been logged.
- When you first started, you said something
- 25 about the case that competitors don't -- you

- 1 reference competitors don't have (indiscernible)
- 2 traditionally to interfere in the permitting process.
- MR. DUNBAR: Uh-huh (affirmative).
- 4 COMMISSIONER BROWN: Can you talk about
- 5 that? Because I looked up two cases and that were
- 6 not challenged that were similar in nature to this
- 7 transaction. Miami Jai-Alai and then another one,
- 8 the Big Easy. Both were asset purchase agreements.
- 9 They weren't challenged. And I don't know if that's
- 10 because of the case that you're referencing.
- 11 MARC DUNBAR: Yeah. Yes, Commissioner.
- 12 That's exactly right. There's no process to get in
- 13 and to stick your -- I mean, there was a change under
- 14 the Rick Scott administration. There was.
- 15 There was no ability for anybody to go in
- 16 other than to sue the division in mandamus, right.
- 17 And to say, hold on just a second. You don't have
- 18 the authority to do this.
- And you know, I can't speak for the rest of
- 20 the industry on who was concerned about those
- 21 transactions or not. You know, they were allowed to
- 22 go through.
- 23 And it was sort of like once -- because I
- 24 believe Miami Jai-Alai happened first, once that
- 25 happened, there was no way to really, you know, to

- 1 say, okay, well, don't let (indiscernible), you
- 2 know, Mardi Gras, you know what I mean, or Big Easy.
- But that -- that sort of ends here, the
- 4 creation, right. The idea is -- and I'm sure it's
- 5 been affirmed by your discussions with the Governor's
- office, particularly on this issue -- you guys are
- 7 independent. It's your call de novo right now,
- 8 looking at all the history. You get to decide on
- 9 whether there is or isn't.
- 10 Do I think a client has standing to go
- 11 litigate your decision on this? Maybe, you know,
- 12 maybe. I'm certainly not authorized to sit here and
- 13 rattle and say, well, if you get it wrong, we're
- 14 going to go sue you, because that's not what this is
- 15 about.
- I'm trying to point out to you what the
- 17 public policy reasons are on what's behind those
- 18 words. Those words are put in the statute
- 19 intentionally to mean something. And I would say
- 20 that they mean the same thing for an occupational
- 21 license holder as they do to a slot machine license
- 22 holder. You're not bound by prior transactions.
- 23 Now, the applicant may choose -- they may
- 24 choose to litigate it, you know. You're protecting
- 25 the State's ability to go back in history if there

- 1 are bad acts against this permit holder. That is
- 2 pretty defensible, particularly when you think about
- 3 the Supreme Court case law is entirely on your side.
- 4 You get to act with arbitrariness and
- 5 discretion because what you're granting is a gambling
- 6 contract.
- 7 COMMISSIONER BROWN: Thank you. And I do
- 8 think that this is a unique forum that the public can
- 9 participate in this process. It is an interesting
- 10 posture that we're in.
- 11 The staff is recommending a conditional
- 12 approval, so I think that there's several ability --
- 13 bites of the apple to act, even after a final
- 14 approval. I discussed it with the staff that whether
- 15 it dies after permitting (indiscernible), legal
- 16 counsel believes that there are avenues of
- 17 (indiscernible). That's very important, of course,
- 18 that people -- just so the parties have an
- 19 opportunity to challenge it if we get it wrong --
- MR. DUNBAR: Uh-huh (affirmative).
- 21 COMMISSIONER BROWN: -- today. You talk a
- 22 lot about the slot -- and this has been so
- 23 educational too. Appreciate that as well. But talk
- 24 about the history of slot license not being
- 25 transferable and provide us with some information.

- 1 If this were a truly stock purchase
- 2 agreement of a 100 percent sale from Magic City to
- 3 Gretna, would you be here today?
- 4 MARC DUNBAR: I'd be here on all the other
- 5 issues that I raised. I intentionally saved
- 6 transferability, thinking that that question would
- 7 come. If it wasn't stock, we wouldn't need talk
- 8 about in terms of that part of the transaction.
- 9 But that doesn't mean that there aren't
- 10 serious holes in these deal documents and additional
- information that you would want to have as
- 12 Commissioners that your colleagues in other states
- 13 would require for this exact transaction. And at a
- 14 minimum, Pennsylvania required when they bought
- 15 Bethlehem Sands.
- 16 COMMISSIONER BROWN: Thank you. And it's a
- 17 question that I intend to ask about the completion of
- 18 the documents (indiscernible). So I appreciate you
- 19 bringing that up in other states. So thank you
- 20 again.
- MR. DUNBAR: Okay.
- 22 VICE-CHAIR YAWORSKY: Commissioner
- 23 D'Aquila.
- COMMISSIONER D'AQUILA: Thank you,
- 25 Mr. Dunbar. The point about revenue being small,

- isn't it common today in deals in all industries,
- 2 including the gaming industry to have whole
- 3 subsidiaries in place for various reasons, whether
- 4 that will be legal, tax, structural, operational, et
- 5 cetera?
- 6 Why is it relevant that the holding cover,
- 7 for lack of a better term, give sensibility really
- 8 isn't an operating (indiscernible). Aren't we
- 9 looking at collectively financial strength for PCI
- 10 and in this case the tribe and Gretna area evaluating
- 11 a potential bankruptcy, the financial qualification.
- 12 Can you elaborate why going that direction
- 13 (indiscernible)?
- MARC DUNBAR: Sure. So I use Brenna's
- 15 revenue compared to Magic City just from scope, but
- 16 you're absolutely right. There's a big brother that
- 17 really is -- or sister that matters a lot.
- 18 If it was Las Vegas Sands, it probably
- 19 would be a little different discussion because your
- 20 jurisdiction, the jurisdiction of lenders, vendors,
- 21 you know, in the event of a default runs up
- 22 against a nearly impenetrable wall at the reservation
- 23 line of the Poarch Band of Creek Indians because of
- 24 their sovereignty, okay
- So it's really what happens on

- 1 the other side of the wall. When tribes are buying
- 2 commercial casinos, commissions take a lot of time
- 3 making sure the deal documents are right because you
- 4 guys can't -- let's say they just stop paying taxes,
- 5 right. You can't go sue the Poarch Band of Creek
- 6 Indians for 20 million in taxes. They're sovereign.
- 7 They're protected. You can't get the money from them.
- 8 Nor would they waive it, and they haven't waived it in
- 9 these documents.
- Now, there are limited waivers. There are
- 11 things that can be done, all of which are part of
- 12 the, you know, due diligence that the, frankly, the
- 13 lenders -- you want the lenders in the credit
- 14 facility. And that's why I'm saying. Is you want
- 15 your own people to look at the full credit facility
- and to have knowledge of these transactions and say,
- 17 yes, everything is in there to cover the state that
- 18 we possibly can, and if there is a default, these are
- 19 the series of dominoes that will happen.
- So yes and no. Yes. And that's why I say,
- 21 like (indiscernible) and they operate casinos all
- 22 over this hemisphere to the best of my
- 23 knowledge, and I think it's born out in the
- 24 documents that, you know, we can't see, nor
- 25 should we see, with the background checks and

- 1 everything like that.
- Other than, you know, occasional fines or
- 3 things like that that all casino companies have,
- 4 they're incredibly reputable operators. And you
- 5 know, I think that from the State standpoint, we
- 6 should welcome into the marketplace in open arms.
- 7 They're good operators. I'm just saying, you just
- 8 want to make sure the deal documents are right.
- 9 COMMISSIONER D'AQUILA: What was the
- 10 finding to the follow up to that? What was the length
- of time that the banks, in your example of
- 12 Pennsylvania, took to effect the lending documents in
- 13 this world when it comes to liens and credit
- 14 facilities for a very sensitive piece of any
- 15 acquisition? Are we talking years here or months?
- 16 And are we comparing apples and apples in the
- 17 financial acquisition? Can you elaborate on that?
- MARC DUNBAR: Yeah. It's apples and
- 19 apples, and it is months, usually. I mean, it can
- 20 take up to a year. I mean, it really depends. But
- 21 because they have already been proven to have an
- 22 established credit facility that they've been paying
- 23 on -- you know, if this was two years ago, it would
- 24 be a different answer because in -- you know, during
- 25 COVID, like a lot of gaming companies, Fitch came

- 1 out and gave them a negative credit rate, which would
- 2 have been material, I think, for the financial
- 3 analysis of this transaction.
- 4 But when they came out, gaming has come
- 5 back roaring and Fitch, this past year, increased
- 6 their credit rating from negative to State. And so
- 7 from that standpoint, I would say there are probably
- 8 plenty of lenders out there that will take a bite of
- 9 the overall credit facility liability, but it's the
- 10 cart before the horse.
- If Pennsylvania doesn't approve it, that's
- 12 -- the big money is coming out of Bethlehem's
- 13 property. They make more money up there, and it
- 14 pledged more. So if Pennsylvania says, no, we want
- 15 different terms, that could be material to you down
- 16 here. And so you kind of, you know, one, I think
- 17 defer to make sure that when you get it right, it's
- 18 right up there first, and then you come down here and
- 19 approve it.
- 20 COMMISSIONER D'AQUAILA: As a follow up
- 21 (indiscernible) that the size of the entity, the
- 22 trend in the industry, the nature of the industry
- 23 and so forth. You used the term bankruptcy, when
- 24 you put this together. You don't have specifics.
- 25 (indiscernible) I understand.

- 1 MARC DUNBAR: I missed -- are you asking me
- 2 if do I have knowledge that they may
- 3 be --
- 4 COMMISSIONER D'AQUAILA: Yes.
- 5 MR. DUNBAR: -- catering on bankruptcy? I
- 6 have no knowledge, and I don't want to infer that at
- 7 all.
- 8 COMMISSIONER D'AQUILA: Follow up
- 9 question, Mr. Vice-Chairman.
- 10 VICE-CHAIR YAWORSKY: Yes, you may.
- 11 COMMISSIONER D'AQUILA: Thank you,
- 12 Mr. Vice-Chairman.
- 13 Are you inferring that, going back to the
- 14 example of the 1930, obviously, I trust you to several
- 15 deals, several the industries, the asset acquisition
- in the middle market, let's say over the market --
- MR. DUNBAR: Uh-huh (affirmative).
- 18 COMMISSIONER D'AQUILA: -- has become the
- 19 structure of choice, not only in many industries. Are
- you inferring that, that we should only consider stock
- 21 sales, which for a number of reasons can be
- 22 disadvantageous, not to mention last for tax
- 23 purposes before for certain parties to deal with?
- 24 What is that, an executive decision?
- 25 MR. DUNBAR: I am inferring that you follow

- 1 the law and the Legislature made the determination
- 2 that when it put that sentence in there exactly like
- 3 as made in 1931, if the Legislature wants to qualify,
- 4 they can do exactly what they did in 1935 and insert
- 5 discretion on the transferability.
- And the reason why it matters is because
- 7 there are other aspects to, you know, beyond just the
- 8 per mutual taxes that could potentially be an issue.
- 9 I mean, I don't know in terms of revenues
- 10 and how it necessarily works, but there is a corporate
- income tax threshold that may be implicated if you're
- 12 able to change to a different transaction in this
- 13 material.
- I can't get into the mind of the
- 15 Legislature or the Governor Bush when he basically ran
- 16 this down at the industry's throat because it was
- 17 going to be self-implemented by Broward County Judge.
- And Jeb hauled everybody back in a December
- 19 special session, and we got basically two days to
- 20 look at a piece of legislation and, you know, it
- 21 wasn't friendly.
- 22 And so I will tell you, if you think about
- 23 legislative history and all that stuff, and I agree
- 24 with you, it is much more favorable to a taxpayer
- 25 to be able to go in lots of different directions.

- 1 They knew that back then, right. Jeb knew
- 2 he was putting some difficult handcuffs on some of us
- 3 because I was representing a group that was trying to
- 4 figure out what we could do because Magna
- 5 Entertainment that owned it at the time was
- 6 considering lots of different transactions, and the
- 7 restructuring Gulfstream Park was basically taken off
- 8 the table because of borrowing.
- 9 COMMISSIONER D'AQUILA: So, but borrowing
- 10 your term "blindside"? I did my best to provide
- 11 listening to (indiscernible).
- 12 MARC DUNBAR: Uh-huh (affirmative).
- 13 COMMISSIONER D'AQUILA: But I can see -- is
- 14 there anywhere where -- this is a very specific term.
- 15 A deal must be a stock purchase versus
- 16 (indiscernible).
- We want purchase the assets, but we want to
- 18 purchase the stock and we understand why, you know,
- 19 there's pluses and minuses of both. But is
- 20 prohibiting anywhere honor in all laws? I see you
- 21 been referred here and some of the highlights and so
- 22 forth. Does it specifically (indiscernible) to the
- 23 contrary and your professional opinion?
- MR. DUNBAR: Yes. Because it says slot
- 25 machine license is non-transferable, and then

- 1 underneath that it immediately gives you the options
- on what to do when you're transferring stock.
- 3 The other thing is the Legislature is a
- 4 matter of laws we all know, is presumed to know, that
- 5 the facts inside the industry is regulating. Right.
- 6 So when it passed this, it knew that every permit
- 7 holder in the state was in some sort of corporate
- 8 existence.
- 9 There wasn't a single person that owned one
- 10 individual, okay. So knowing that, it knew and what
- it was doing when it essentially set that forward.
- 12 And then if you, again, look at the history of, from
- 13 1931 as it evolved and as the Legislature changed and
- 14 said, it used to be all transfers of stock had to be
- 15 approved. Then they created a 10 percent threshold,
- 16 then 5 percent threshold. Then they did a publicly
- 17 traded exemption.
- 18 And so they created all of these sort of
- 19 avenues to essentially allow this to happen. If you
- 20 were inside of a partnership, same thing, you know, I
- 21 mean, maybe a partnership interest would be
- 22 difficult. An LLC, that's what we were at Gretna.
- 23 That's what Gretna Racing is, you know, when we sold
- 24 it. It was membership interest. But I will tell
- 25 you, you know, the words are, you know, I come back

- 1 difficult. An LLC, that's what we were at Gretna.
- 2 That's what Gretna Racing is, you know, when we sold
- 3 it. It was membership interest. But I will tell you,
- 4 you know, the words are, you know, I come back to
- 5 the words are what the words are and they -
- 6 COMMISSIONER D'AQUILA: So if I understand
- 7 you correctly, a slot machine, in your opinion, a
- 8 slot machine and license cannot be transferred other
- 9 than in form of a stock transaction?
- 10 MR. DUNBAR: That's right. That's right.
- 11 COMMISSIONER D'AQUILA: Cannot and
- 12 specifically cannot be done so in asset acquisition
- 13 transaction.
- MR. DUNBAR: That's correct.
- 15 COMMISSIONER D'AQUILA: That's just what we
- 16 have. That's the point (indiscernible) counsel.
- 17 MARC DUNBAR: That's correct. And one of
- 18 the things too that I know that was talked about was
- 19 this language of transferability to location somehow
- 20 is incorporated in the Florida statutes. And the
- 21 history on that is pretty simple.
- In 1974, two horse tracks ran aggressively
- 23 at each other and one of them is in the room, Hialeah
- 24 Park ran against my client, Gulfstream Park, and they
- 25 were always competing for the middle racing dates.

- 1 And there's legendary case law on that. You were
- 2 locked into racing periods back then, and you could
- 3 not run in two racing periods.
- And so in '74 there was an effort
- 5 byGulfstream Park, an overture to purchase Hialeah
- 6 Park provided that the racing would move to Gulfstream
- 7 Park from Dade County to Broward County and be raced
- 8 there.
- 9 And they asked the Attorney General in
- 10 1974, if it is okay, because the Commission would not
- 11 grant the license, you know, subject to
- 12 interpretation. The answer is no. Included in your
- 13 packet, the attorney general opinion from 1975
- 14 because then Gulfstream, and Hialeah, and the city,
- and the county, and they passed the legislation which
- 16 exists today related to the dual referendum.
- 17 It's two sections down, I guess, in like
- 18 550.104 maybe (12). That language in 13, survives
- 19 basically unamended since it passed 1975. And it
- 20 actually was replicated and put over in the cardroom
- 21 statute to lock cardrooms in their location unless
- 22 they do a referendum release.
- 23 That language, when it originally passed,
- 24 as you'll see in the materials that I provided you
- 25 was never put in this section, the predecessor

- 1 550.05.
- 2 It was in the referendum section, the
- 3 locations, okay. So there's no argument that
- 4 you read this in para material because when
- 5 they were passed. They were never linked.
- They were never linked. And the only reason
- 7 they got linked was in 1992 when the pari- mutuel
- 8 industry was sunsetted, under sunset review. They
- 9 couldn't agree on a piece of legislation, so there was a
- 10 period of time where pari-mutuels were illegal; and
- 11 there were no regulations on them.
- There was a special session was called by
- 13 Lawton Childs and a body of law was quickly put
- 14 together, you know, in that off season. And revisers
- 15 took chapter 551, which back then regulated highlights
- 16 on to in chapter 550, and merged them together into what
- 17 we have today.
- And the way some of these things have been
- 19 married up, and some of the provisions in 550.054, which
- 20 are there, like the phrase in (11)(a), except
- 21 that a holder of a permit that has been converted to
- 22 a highlight permit, except that language, as well as
- 23 the other language, were dropped into the statute
- 24 without any legislative intent whatsoever just by
- 25 function, advisors trying to clean it up.

- So I will tell you, there is no legislative
- 2 history that supports the idea that transfer means
- 3 anything other than the trading and the piece of
- 4 paper, except the specific sections that have been
- 5 merged in here that are unrelated, and the historical
- 6 documents are in there to back that up.
- 7 COMMISSIONER D'AQUILA: Is it not uncommon
- 8 that even with the length of time closure of a
- 9 complex asset acquisition was still on sale? Is not
- 10 common that in most situations they've put on had at
- 11 least some 11th-hour changes when two parties are
- 12 being closing the transaction? Is it unrealistic to
- 13 say that every piece in the document must match the
- 14 time of closing?
- MARC DUNBAR: Depends on the industry.
- 16 Depends on the industry.
- 17 COMMISSIONER D'AQUILA: So --
- 18 MARC DUNBAR: I will tell you that it would
- 19 not be unusual for this transaction to close with
- 20 subsequent agreements that need to be in place. It
- 21 could be conditioned as a matter of license. That's
- certainly, you're right, you have the ability to do
- 23 that.
- 24 But you would want have the base documents,
- 25 the base financing, the base disclosures, the lease

- 1 contingency, I mean, get those right.
- 2 And then if there is some issue related to
- 3 the transfer, the bill of sale of the automobile,
- 4 which is in this transaction because DMV is not
- 5 processing the title, whatever, you know, those are
- 6 covered in sort of the arm statement and deal
- 7 documents that you're aware of, that the parties
- 8 agree, you know, that we will sign such other
- 9 documents that are needed to effectuate the transfer.
- But I can tell you if one of those is to
- amend a credit facility that's underlying about 2
- 12 billion in assets, which is what this is, the
- 13 regulators in all jurisdictions want to know about
- 14 that and typically require that in advance. I'm not
- aware of one that is going to green light and
- 16 undisclosed credit facility that still has to be
- 17 approved in another jurisdiction.
- 18 Usually, what they do is they defer the
- 19 jurisdiction that created it, and then if it's
- 20 expanded, then they will allow it to domino from the
- 21 initial jurisdiction. If it started in Vegas,
- 22 everybody would defer to Vegas. I promise you that
- 23 they would want them to vet it, and then they would
- 24 roll in after it is approved.
- 25 COMMISSIONER D'AQUILA: Thank you.

Page 79 1 MARC DUNBAR: Sure. 2 VICE-CHAIR YAWORSKY: We are going to take 3 a quick five-minute break before we continue. 4 Thank you. 5 (Recess taken) Thank you. I will just give a second for 6 7 everyone to take their seats. 8 Our next public comment is from the 9 applicant, Mr. John Lockwood, from the Lockwood Law 10 Firm. 11 Welcome, Mr. Lockwood. 12 MR. LOCKWOOD: Thank you very much, 13 Mr. Vice-Chair, and the Commissioners. My 14 presentation today is probably going to jump around a 15 little bit just in due to what we just were presented with by Mr. Dunbar. I did get a copy of his notes 16 17 that he prepared today and provided to the 18 Commission. 19 One thing I will say is that we do agree 20 on one thing. My client, PCI Gaming, is an 21 incredibly reputable operator that's been approved in 22 multiple gaming jurisdictions, including Florida. 23 One thing I would note here is the 24 Seminole Tribe's motivation in being here today. You know, they've said over and over again, not 25

- 1 opposed to this transaction, have no issue with
- 2 whatsoever. They just want to make sure the
- 3 Commission is following the laws here.
- Well, we're now in -- I don't know if this
- 5 is the sixth or seventh public Commission meeting --
- 6 and I have not seen them testify on any other agenda
- 7 item of this nature that's come before them.
- 8 Any of the number of slot machine license
- 9 renewals, any of the other matters that have come
- 10 before the Commission. Their motivation here stems
- 11 from animosity toward the seller, West Flagler, who
- 12 has a lawsuit pending against them and potentially
- 13 against competition. I mean, quite frankly, they're
- 14 the beneficiary, one of the greatest gaming deals of
- 15 all gaming deals in the state of Florida.
- 16 They pay very little revenue share to the
- 17 State of Florida when you compare it to the other
- operators, and quite frankly, this is all to do about
- 19 competition and delaying an operator that's a very
- 20 reputable multi-state gaming operator from coming
- 21 into the South Florida market and creating additional
- 22 competition. Let's see here. Again, getting into
- 23 delay.
- When we showed up on our first agenda back
- in December, we were actually recommended for

- 1 approval at that time under that transaction that
- 2 we presented to the Commission.
- The Seminole Tribe, again, on the eve
- 4 of that Commission hearing, filed a number of
- 5 allegations, positions, whatever you may call it,
- 6 whatever their filing was that asserted that this
- 7 transaction couldn't go forward, asset deals can't be
- 8 allowed, et cetera.
- 9 We responded to all those worked tirelessly
- 10 through the night, working with staff, getting them
- information, making sure we had all the statutory
- 12 sites correct, presented that. Here we are for round
- 13 two, and again, the deal did change in working with
- 14 staff.
- We did move this because, it's important to
- 16 note that we're operating under a rule that allows
- 17 for kind of an expedited approval for an operator
- 18 that's already existing in the state of Florida.
- And that's why this is being done under
- 20 Gretna Racing because Gretna Racing is the subsidiary
- of the Racing Indians that's already been licensed in
- 22 the state of Florida, and they have been licensed.
- 23 They've been operating since the 2011 and 12 state
- 24 fiscal year, and most recently they obtained complete
- 25 control of that facility around 2018.

- 1 They've been a great operator.
- 2 They've paid all their taxes. They've paid all
- 3 their license fees and funds associated with
- 4 that. I don't think staff has noted any issues
- 5 whatsoever with their operator, and again,
- 6 they've operated in multiple other jurisdictions.
- 7 Notably, Pennsylvania Gaming Control has
- 8 approved them, and they acquired \$1.3 billion
- 9 facilities there, Sands Bethlehem.
- One thing I did want to note, there was a
- 11 lot of discussion about, you know, this credit
- 12 facility and whether or not it had been submitted and
- that we couldn't do this until it been submitted to
- 14 Pennsylvania.
- We have gaming council in Pennsylvania, it
- 16 has been submitted to the Gaming Control Board in
- 17 Pennsylvania. And even if there was a scenario
- 18 where, let's say we had not submitted it to
- 19 Pennsylvania Gaming Control Board and they rejected
- 20 that credit facility, right?
- 21 Commissioner Brown, you mentioned this is a
- 22 conditional approval. It's a condition that we
- 23 actually close, so as an operator in Pennsylvania, we
- 24 have to make sure we secure that approval.
- If we don't secure that approval, then we

- 1 wouldn't be able to tap that credit facility and
- 2 likely this deal wouldn't close, so at that point in
- 3 time, there would be no harm, no foul anyway because
- 4 the transaction wouldn't move forward.
- 5 There was a lot of discussion here about
- 6 what we've provided in the deal docs that are not the
- 7 complete deal docs. Skadden Arps in New York is our
- 8 corporate council in this transaction, exceptional
- 9 law firm. I can't tell you the tireless work that
- 10 these gentlemen have done in helping us move through
- 11 this transaction. These are the complete deal docs.
- 12 Commissioner, you mentioned a lot of this
- 13 stuff gets signed at closing. A lot of these
- 14 documents, generally, all of them, to my knowledge
- 15 are unrelated to this transaction because we're not
- 16 changing the ownership. We're not going to change
- 17 the credit facility, and anything of that nature. We
- 18 have intellectual property agreements.
- I mean, again, this is a very large
- 20 operation that's going on. There's a lot of nuts and
- 21 bolts that go into closing a transaction like this.
- What's going to happen is after that
- 23 conditional approval and we actually close this
- 24 transaction, we will come back and provide the
- 25 department with the complete deal docs that were

- 1 issued at closing, and that is what will be necessary
- 2 in order for us to get a final order that will
- 3 transfer the permit, the cardroom license.
- 4 It's been alleged that we're transferring
- 5 the slot machine license, but we're not. We're
- 6 actually applying for a new one. That's an
- 7 additional cost of about a million dollars to PCI
- 8 Gaming in this. In consultation with the state and
- 9 looking at how some of these past transactions have
- 10 been handled, it did come up. But in some of those
- 11 transactions in an asset transfer, they actually were
- 12 not allowed to transfer the slot license. They would
- 13 have to apply for a new one, even if they were six
- 14 months, like in this case, that were left on the slot
- 15 license for Magic City Casino. So essentially, we
- 16 would be abandoning that slot license, and we're
- 17 obtaining a new one. That application is before the
- 18 Commission as well in this package that's before you.
- 19 Talking about the documents, public
- 20 records, all of that nature. That became an issue at
- 21 the December public hearing. No casinos, the Miami
- 22 Herald had filed a number of public records requests.
- 23 They were interested in this transaction.
- When I walked away from the podium that
- 25 day, I went up specifically, immediately to John

- 1 Solinski with (Indiscernible) Casino, and I said,
- 2 "What can I do? I can give you these documents.
- 3 I'll be at your office tomorrow, walk you through
- 4 this, answer any questions you had." I did the same
- 5 thing with the reporter for the Miami Herald. Any
- 6 questions they had, happy to answer.
- We also, within probably less than 24
- 8 hours, turned around a much less redacted document to
- 9 the State for this. There was no nefarious act on
- 10 our part. Quite frankly, I had no -- at this point,
- 11 this was the first transaction that had going before
- 12 the Commission.
- I had no idea that the fully redacted
- 14 documents would be placed on the website and it would
- 15 cause an issue. If anybody had ever alerted to me
- 16 that that was going to be the case, we would have
- 17 immediately said, look, we can narrow these
- 18 redactions.
- I think I'd explained it in great detail at
- 20 that point. Why we do this as a matter of practice
- 21 is -- generally, we would redact everything just to
- 22 make sure that if there was a records request, that
- 23 someone didn't inadvertently send out things. Then
- 24 we would have an opportunity to narrow the
- 25 redactions, which we did immediately for the

- 1 Commission.
- One thing I do want to address and I think
- 3 -- because it was a theme through Mr. Dunbar's
- 4 discussion as to what's done in other jurisdictions,
- 5 I don't disagree with a lot of the stuff that he said
- 6 in that. And quite frankly, one of the comments I
- 7 made at the December public hearing was, this is the
- 8 Florida Gaming Commission.
- 9 This is not Nevada Gaming Commission. This
- 10 isn't Pennsylvania Gaming Commission. That was not
- 11 in any way meant as a derogatory term or anything
- 12 against this gaming Commission, this gaming
- 13 Commission is set up wonderfully.
- 14 The issue -- and I think he outlined it --
- is we have antiquated statutes that are over these.
- 16 We have to look at how these statutes have been
- interpreted, how they've been applied, how people
- 18 have relied upon them and this staff, Ross, Lou,
- 19 Jamie Pouncey, Joe Dillmore, all of them have gone
- 20 through leaps and bounds to make sure that what's
- 21 before the Commission today is consistent with how
- 22 these transactions have occurred in the past.
- 23 And we have worked tirelessly with them to
- 24 make sure and we have responded to every request you
- 25 can ask them.

- 1 There's not a single document that they
- 2 asked us for that we have not provided. And to that
- 3 effect, anything that we did want or the Commission
- 4 did want, we will provide that; there is nothing that
- 5 we're trying to hide here. And of course, the
- 6 Commission has the fully unredacted documents for all
- 7 of these materials.
- 8 You know, talking about past transactions,
- 9 we most recently had an asset transfer with the Big
- 10 Easy Casino, the Miami Jai Alai Casino. Dania, has
- 11 done an asset transfer.
- 12 These are all just south Florida slot
- 13 facilities that have been done. This acquisition,
- 14 very similar. All of those were asset transfers.
- 15 Commissioner, you mentioned asset transfers
- 16 are the preferred way of doing business now. Most
- 17 everybody, if they have the opportunity, are going to
- 18 do an asset transfer. The only, I would say, outlier
- 19 is sometimes when you have public companies, there
- 20 may be stock swaps amongst other public companies.
- Neither one of these, the buyer or the
- 22 seller, neither one are public companies, and that's
- 23 why the purchase price has been redacted in this
- 24 because they're not public companies. It was
- 25 mentioned Boyd Gaming, when they did their

- 1 acquisition, that that price was announced. Of
- 2 course, it was. They're a publicly traded company.
- 3 That is the case.
- 4 The lease issue. First off, this applies
- 5 to both financing and the lease. This deal has no
- 6 contingencies as it relates to financing. PCI Gaming
- 7 is prepared to close this transaction with cash on
- 8 hand, and they can do that; and they're prepared to
- 9 do that.
- They are going to do a credit facility with
- 11 that. We've disclosed the credit facility. We
- 12 disclosed it initially. It's not like when we
- 13 brought this transaction in October, we didn't say
- 14 anything about a credit facility. We did. We
- 15 provide information about a credit facility.
- We have been informed by staff that because
- 17 this is a transaction that involves an existing
- 18 permit holder that's in the state of Florida, that
- 19 pursuant to that rule -- and if you read the form and
- 20 notably, that form was submitted from Mr. Dunbar's
- 21 presentation about transferees between permit holders
- 22 that are already licensed in the state of Florida.
- 23 That form doesn't ask for those credit documents. It
- 24 asks for a description of those documents.
- 25 If you want the documents, I don't think there's any

- 1 issue in us providing them. We've provided them in
- 2 other jurisdictions. I don't want to hold up the
- 3 transaction to that because, quite frankly, it's
- 4 immaterial.
- 5 Because what's going to happen is -- let's
- 6 assume worst case scenario; PCI defaults in this.
- 7 The creditors cannot come before this Commission or
- 8 -- well, let's put this away. They can't just take
- 9 control of the facility. Under the law, they would
- 10 have to come before the facility and -- or before the
- 11 Gaming Commission and actually move to transfer the
- 12 ownership and take the ownership of those assets.
- 13 That's certainly the case. And this Commission will
- 14 have all the ability to make the determination at
- 15 that time, what happens. In the last 20 years, I
- 16 think we've had one facility that went into
- 17 receivership, and that was Miami Jai Alai.
- A lot of us here in the room were involved
- 19 at that point in time, and the Commission was very
- 20 much involved in that acquisition and, ultimately,
- 21 became a bankruptcy proceeding that morphed into a
- 22 public option. People bid on the asset. All of it
- 23 was done within the confines of these existing
- 24 statutes, and it resulted in an asset transfer.
- 25 It was a slot machine facility. Everything

- 2 worked just as it was supposed to, as it will in this
- 3 transaction.
- 4 The lease. The lease is not a condition of
- 5 this, but also 550.475 has no relevance whatsoever to
- 6 this lease. The reason is 550.475 applies when you
- 7 have a permit that is fixed for one particular
- 8 location that is now going to operate at a different
- 9 location.
- 10 We have scenarios where there is a permit
- 11 known as the Bet Miami Permit fixated. It's an old
- 12 greyhound permit located in Miami Dade County. It
- 13 operated by Lees and Broward County at the Mardi Gras
- 14 Greyhound track.
- The only way in which it could operate
- 16 across that county line was pursuant to 475. We have
- 17 this situation in Jacksonville. We have this
- 18 situation that operates in Tampa. There's other
- 19 areas around the state, and it always evolves.
- 20 A permit that's located at a facility,
- 21 going to operate at another facility within 35 miles
- 22 that it is not permitted for. The lease here has to
- 23 do with a Jai Alai permit that is situated at the
- 24 Magic City Casino; that is its location.
- 25 Post-closing, they're not going to own the

- 1 facility anymore. They're simply going to have a
- 2 ground lease to be able to continue to operate
- 3 Jai Alai there.
- 4 This would be no different if they were any
- 5 other location where they did a (indiscernible) or
- 6 something of that nature. They could sell their real
- 7 estate off. They no longer own their real estate.
- 8 They're just going to have a ground lease. That is
- 9 what's going to have the basis for them to operate at
- 10 that facility. It's no different in this case, 550.
- 11 475 doesn't apply to this particular lease.
- 12 You know, getting back to, you know, the
- 13 transaction, this is similar to what we initially
- 14 filed in October of last year.
- 15 What was initially recommended for approval
- 16 at the December public hearing and what's now
- 17 recommended for approval at this hearing. The only
- 18 change, as I mentioned, we're going to be using
- 19 Gretna Racing, which is the entity and the permit
- 20 holder that has held the license in Florida and is
- 21 allowed to operate and move under this particular
- 22 administrative rule.
- 23 And the only other difference being that we
- 24 filed a slot machine application with the State in
- 25 order to avoid -- we're not going to transfer that

- 1 slot machine license. We're going to operate just as
- 2 if the Big Easy transaction, the Miami Jai Alai
- 3 transaction, the Dania transaction where those
- 4 entities applied for a new slot license.
- No new documents there. The documents that
- 6 are included with that slot application as far as the
- 7 security protocols, internal procedures, et cetera,
- 8 those have already been approved by the state because
- 9 those are going to be the ones that are associated
- 10 with Magic City Casino. They've already been
- 11 approved for that license, and we intend to make no
- 12 changes initially at this facility. So there's
- 13 nothing different about those documents that the
- 14 Commission has already seen.
- I know I've jumped around a lot. Again, I
- 16 wanted to try to hit a lot of the high points there
- 17 that were addressed by Mr. Dunbar in that.
- And with that, you know, I would say I
- 19 think we need to look at the motivations in this
- 20 transaction; why they're here; what they're trying to
- 21 do. Again, it's just delay tactic.
- 22 If we provide any -- if we're -- if this
- 23 hearing is delayed for another month, they're going
- 24 to find another reason to criticize the documents at
- 25 that point in time. They're going to find another

- 1 reason for this thing off.
- 2 They want a stock sale because they know
- 3 it's very difficult to consummate a stock deal for an
- 4 entity that's been in business for 80 years. That's
- 5 very, very difficult to do most, and it makes it even
- 6 harder in this situation because there's assets that
- 7 West Flagler has that they don't want to sell in an
- 8 asset transaction here.
- 9 They have real estate. They have other
- 10 pari-mutuel permits. Those things are not going to
- 11 be associated with the end transaction. So they're
- 12 simply selling a certain number of assets that's
- 13 associated with the Magic City Casino, and they're
- 14 going to retain their other assets. And that's what
- 15 they should.
- I mean, when you look at everything that we
- 17 hear about this administration, we're open for
- 18 business. We're not going to allow government to get
- in the way. That is what we're talking about right
- 20 now today. I think we need to move this transaction
- 21 forward, issue a conditional approval, allow us to
- 22 close this transaction.
- We're going to come back. We're going to
- 24 provide the State with a complete closing file of all
- of these documents, and everything is going to be the

- 1 same. Sure. There may be some innocuous little
- 2 documents there that relate to the title of a Camry.
- 3 It could be things related to certain
- 4 intellectual property agreements, any of that stuff,
- 5 any questions you have. We have been open with this
- 6 Commission and its staff. We've responded to every
- 7 single request that they've had, and we're going to
- 8 continue to do that.
- 9 So with that, I don't know if I really have
- 10 anything else to add, and if you have any questions,
- 11 I'm happy to answer them.
- 12 VICE-CHAIR YAWORSKY: Commissioners?
- 13 Commissioner Brown.
- 14 COMMISSIONER BROWN: Thank you,
- 15 Mr. Lockwood. I know that a lot of measures have
- been provided on your behalf too and your team's
- 17 behalf, and interaction with our staff to get here
- 18 didn't happen by close of end of the year, which I
- 19 imagine has some tax applications.
- 20 But I appreciate you providing additional
- 21 information and trying to be as transparent as we
- 22 have been directing you to. So thank you to that
- 23 about the transparency component.
- 24 Mr. Dunbar talked about trade secret and
- 25 the purchase price aspect, and you made a little

- 1 comment about that. With regard to a publicly traded
- 2 company, I just haven't seen a purchase price in my
- 3 years of experience being deemed a trade secret.
- 4 Can you elaborate on why you believe it's in your
- 5 client's best interest but not public's best
- 6 interest?
- 7 MR. LOCKWOOD: The seller is a private,
- 8 closely held family business in Miami. I think
- 9 there's a lot of sensitivity when you're in a market
- 10 like that announcing what that price is.
- I mean, certainly since this transaction
- 12 was announced that this was going to go down, they've
- 13 been reached out by a lot of people because now it's,
- oh, you're selling this asset. You're going to get a
- 15 lot of money. I think for them it's certainly a
- 16 privacy concern.
- 17 As it relates to trade secret, you know,
- 18 that is our assertion at this point in time. I mean,
- 19 if it's the Commission's, you know, intent that, you
- 20 know, we have to disclose this, I've got a cell
- 21 phone. I can go out in the hall and discuss that.
- 22 I'd rather not, to be honest, I mean, unless
- 23 somebody, you know, really wants to fight over that
- 24 issue. We really would, you know, prefer not to
- 25 disclose the purchase price.

- 1 COMMISSIONER BROWN: Okay. I appreciate
- 2 that. I just don't necessarily think it falls within
- 3 the parameters of what trade secret statute intended.
- 4 So I just want to give you an opportunity to elaborate
- 5 on why you thought -- opined that.
- Another couple of questions, if you don't
- 7 mind, is just regarding some of the additional
- 8 documents that were provided. Switching, replacing,
- 9 assigning Gretna, finding PCI Gaming and Gretna. In
- 10 the new documents -- and I'm assuming that you pardon
- me the final documents will have all of them complete
- 12 because there are still some documents that say Wind
- 13 Creek and then like (Indiscernible) --
- MR. LOCKWOOD: Correct.
- 15 COMMISSIONER BROWN: -- security measures.
- 16 Those are the ones I have.
- MR. LOCKWOOD: I thought that we had
- 18 updated those with Gretna Racing. I apologize if
- 19 not, but it will definitely be operating Gretna
- 20 Racing DBA as Magic City Casino.
- 21 COMMISSIONER BROWN: Thank you for that
- 22 confirmation. In the new documents, there's also a
- 23 consulting contract in there, PCI Gaming for a
- 24 significant amount. I didn't know if that was trade
- 25 secret or not, if I have the unredacted or redacted

- 1 version.
- 2 MR. LOCKWOOD: I believe the compensation
- 3 was redacted.
- 4 COMMISSIONER BROWN: Okay. Can you just
- 5 elaborate how the rule of PCI Gaming in this
- 6 transaction post-closing? And I know that they will
- 6 be (indiscernible) member.
- 7 MR. LOCKWOOD: Sure. So the reason the
- 8 deal documents and the consulting agreement all apply
- 9 to the parent company primarily relates to the fact
- 10 that Gretna Racing is a subsidiary. And in these
- 11 transactions, generally the seller is looking to
- 12 engage with the parent organization because that's
- 13 generally where all the general finances are.
- 14 The -- you know, that would be their relief
- 15 in the event of a breach. So that's why that
- 16 agreement was done with PCI Gaming.
- 17 COMMISSIONER BROWN: Are they going to be
- 18 the day-to-day operators of the facility? I know a
- 19 lot of managing members are outside of the state of
- 20 Florida.
- MR. LOCKWOOD: So initially there a lot of
- 22 the team is going to stay on the ground in Magic
- 23 City. There is a certain number of executive staff
- 24 that are going to leave.

- 1 We've already brought in licensure for the
- 2 individuals that are from out of state that are going
- 3 to be immediately taking it, you know, as far as
- 4 board members, officers and directors, and things of
- 5 that nature.
- I would say that across all the course of
- 7 all of these entities in south Florida, most of them
- 8 operate with some type of a parent corporation
- 9 subsidiary. So there are going to be some
- 10 individuals in the parent company that may have some
- 11 involvement, and when they do, they will get
- 12 licensed.
- So that would be the case. Any individual
- 14 at the parent company that has any involvement in any
- 15 day-to-day activity at the Magic City Casino, they
- 16 will be licensed. And we've already -- separate and
- 17 apart from what you have here today, we've already
- 18 submitted a number of those individual license
- 19 occupations for them to ensure that they have the
- 20 requisite licensing in place.
- COMMISSIONER BROWN: Okay. And in the
- 22 asset purchase agreement, there's a section that
- 23 references unlimited sovereign community, and that
- 24 was again prior to the PCI Gaming.
- MR. LOCKWOOD: Uh-huh (affirmative).

1 COMMISSIONER BROWN: And then the bill of 2 sale (indiscernible) talks about that too. I just want confirmation on the record that Gretna is not, 3 even though they are fully owned subsidiary of a 5 tribal related entity is not -- does not claim sovereign immunity from our regulatory review as well. 6 7 MR. LOCKWOOD: That is correct. We will be 8 operating as a commercial operator in the state of Florida, just as in any other commercial operator in the state of Florida. That's correct. And that's 10 11 how they operate everywhere outside of Alabama. 12 The Alabama locations are travel 13 properties, and Florida, Pennsylvania, and the other 14 locations, they operate as a commercial operator. So 15 you would have full recourse against them if they 16 don't pay any taxes, things of that nature, license fees. So --17 18 COMMISSIONER BROWN: Can you talk a little 19 bit about the measures to protect the public interest 20 and ensuring slot revenues are received to the state? 21 You mentioned about being willing to provide all of 22 the credit facility information, which I think is 23 necessary. 24 MR. LOCKWOOD: Sure. 25 COMMISSIONER BROWN: But what other

- 1 additional measures just to protect public interest
- 2 beyond the revenue in the state.
- 2 MR. LOCKWOOD: So that's a question I
- 3 haven't seen yet from the Commission staff. So I can
- 4 tell you this, again, we're going to be operating
- 5 here as a commercial operator, not a tribal operator.
- 6 So we won't be claiming that we're, you know, immune
- 7 to any type of enforcement proceedings as far as tax
- 8 collections and things like that.
- 9 You know, I certainly could arrange a very
- 10 quick meeting with staff, or I could possibly bring
- 11 someone to talk, you know, more in depth about that.
- 12 I guess I would say that, you know, just that alone
- 13 references our intent as how we would be operating in
- 14 the state.
- 15 If there's anything specific I guess that
- 16 the Commission would have that felt like that was not
- 17 sufficient, then you know, we can certainly address
- 18 that as well.
- So I guess I'm just not -- I'm not sure,
- 20 you know, at this point with the limited waiver of
- 21 sovereign immunity and how they would be operating
- 22 this as a, you know, Florida, LLC, how this would be
- 23 any different at that point from, you know, any other
- 24 operator.
- 25 And again our intent is certainly not to

- 1 claim any special treatment of that. Again, we're
- 2 not looking to operate, you know, any other way than,
- 3 you know, a regular Florida business that would be
- 4 operated by, you know, citizens of the state.
- 5 COMMISSIONER BROWN: Two more questions.
- 6 Okay. I'm --
- 7 MR. LOCKWOOD: Okay.
- 8 COMMISSIONER BROWN: -- sure -- I know you
- 9 were involved in one of the cases. It was either the
- 10 Big Easy asset purchase agreement with the most
- 11 recent ones that involved an asset purchase agreement
- 12 or it was -- that was the 2018 case for Dania
- 13 Entertainment.
- MR. LOCKWOOD: I did represent Dania
- 15 Entertainment. Correct.
- 16 COMMISSIONER BROWN: Was there any
- 17 opposition at that time to the transaction from
- 18 interested parties?
- MR. LOCKWOOD: So generally in these that
- 20 I've been involved in, we've seen records requests
- 21 things of that nature. But I mean, quite frankly, I
- 22 have never been a part of a transaction in Florida
- 23 where we've seen any type of organized opposition of
- 24 this.
- I would say this, I mean, what's surprising

- 1 to me is that they're so concerned, the Seminole
- 2 Tribe being so concerned with this transaction, but
- 3 where were they in the Miami Jai Alai acquisition?
- 4 Where were they in the Big Easy acquisition? Where
- 5 were they in the Dania Entertainment acquisition? I
- 6 mean, those are all acquisitions, asset transfers
- 7 that were done under these same exact laws.
- 8 The only difference is: we don't have a
- 9 gaming Commission, but at the same time, the laws,
- 10 regulations, things of that nature, the rules,
- 11 they're all the exact same.
- So we've certainly had no, you know,
- opposition to any of these transactions. And the
- only one being on the issuance of a permit had, quite
- 15 frankly, been the cases that Mark and I were involved
- 16 in regarding, ironically, Gretna where -- and
- 17 candidly, I mentioned this, I lost that case.
- I mean, I thought that, you know, we would
- 19 be able to intervene in there and make some headway
- 20 and you know, unfortunately, we were not. And that's
- 21 the case law, that is -- that case was decided in --
- 22 you know, I don't know if it -- we argued that case
- 23 in this building as the DCA, but you know, it was
- 24 decided by the first DCA.
- 25 COMMISSIONER BROWN: Can you provide us

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appeal.

1 with what was the holding by the first DCA? 2 MR. LOCKWOOD: That a competitor in the 3 para-mutuel industry does not have standing to 4 intervene. And basically that's not a gaming 5 commission or a division of para-mutuel wagering rule. 6 7 That's under chapter 120 under the Administrative Procedures Act, which essentially 8 9 provides, unless there's a specific statute, right, that gives an opportunity to a competitor to 10 intervening, then there is no right of entry into 11 12 those proceedings. 13 And so I would give you one, one in which 14 the greyhound permit relocation statute and the Jai Alai permit relocation statute and 550.0554, they 15 provide an express right for certain affected permit 16 17 holders to challenge those proceedings, but there's 18 nothing of that nature here in this proceeding. 19 Quite frankly, the best they can do is do 20 what they do now and before the Commission and, you 21 know, complain, and here we are. 22 COMMISSIONER BROWN: They do have another 23 bite at the apple after the final Commission is 24 approved. There is an opportunity for them to

- 1 MR. LOCKWOOD: Anybody could always file a
- 2 lawsuit. I'm just saying that the holding of that
- 3 case is that a competitor would not have standing to
- 4 challenge, you know, that. I mean, you know, you can
- 5 file a lawsuit for at any place, any time against
- 6 anyone, but at the end of the day, they simply don't
- 7 have standing to maintain that appeal.
- 8 COMMISSIONER BROWN: Okay. And finally,
- 9 just interpretation of the (indiscernible), the slot
- 10 license not being transferrable. Can you talk a
- 11 little bit about it? If you could just succinctly
- 12 summarize your view of the statute as opposed to
- 13 Mr. Dunbar's?
- MR. LOCKWOOD: Well, you know, he reads a
- 15 lot into the statute as to what the intent was behind
- that and holding people to stock transfers. But I
- 17 think that it would, you know, the Legislature,
- 18 that's what they intended was that this phrase here,
- 19 that a slot license is non-transferrable and that the
- 20 intent here was to freeze people in so they cannot
- 21 transfer assets and things of that nature. There
- 22 would be a lot more to that statute in that case.
- So you know, quite frankly, there is no
- legislative history as to what that means. You go
- 25 back and you look at the staff reports, you look at

- 1 the Commission hearings, there's nothing of that
- 2 nature.
- But also there's nothing anywhere in these
- 4 -- you know, since this law has been around that ever
- 5 indicated that there could not be an asset transfer
- 6 in the slot machine facility transaction, and the
- 7 Legislature's presumed to know what's occurring, you
- 8 know, in the industry. And so since 2006, we've had
- 9 numerous asset transfers that have occurred, and
- 10 they've been very public.
- 11 And the Legislature has never taken issue
- 12 with that. They've never sought to clarify the law
- 13 and say, hey, look, we understand all of these asset
- 14 transfers are going on, and that's not what we
- wanted; and we're going to come in and fix the law.
- They could have done that in 2021; that is
- 17 not what they did. And so at this point in time,
- 18 they're presumed to understand how this -- the
- 19 predecessor agency has been operating and how this
- 20 Commission has been operating. And that an asset
- 21 transfer is, you know, totally acceptable.
- And in this case, we're not going to
- 23 transfer the slot license. We're going to, you know,
- 24 apply for a new slot license under, you know, that
- 25 permit, which is qualified to hold a slot license.

- 1 COMMISSIONER BROWN: Thank you.
- 2 MR. TROMBETTA: Thank you, Commissioner
- 3 Brown
- 4 COMMISSIONER D'AQUILA: Earlier you made a
- 5 statement that PCI is prepared to close on the
- 6 transaction without thecredit facility, if need be, has
- 7 the ability to do such. I don't recall reading that in
- 8 the documents submitted.
- 9 MR. LOCKWOOD: Well, so bear in mind when
- 10 we started this, you know, a lot of this has caught
- 11 up to us, right. Like we were thinking this
- 12 transaction was going to close in early December.
- 13 And at that point in time, in the asset purchase
- 14 agreement, there is no financing contingency, so the
- 15 deal can be closed, and it's not conditioned on any
- 16 closing at this point in time.
- Now, we we're into February, a lot of this
- 18 revolving this credit agreement has come more into
- 19 focus at this point in time, so, you know, we will
- 20 likely be closing this at the same time at closing
- 21 with both of those.
- 22 So -- but the asset purchase agreement does
- 23 not have a condition of financing, which, if you
- 24 think about like a house of that nature, right. Like
- 25 by a house, I've got a financing contingency on this.

- If you don't get the financing, you don't close on
- 2 the house
- If you don't have a financing contingency
- 4 and you try to back out of it at that point in time,
- 5 well, you know, you could still be forced to close on
- 6 that. But there is no financing contingency on this.
- 7 And so they could close the transaction. And so --
- 8 But at this point in time, from December
- 9 where we started to where we are now, things have
- 10 caught up to each other, and are now moving in a
- 11 parallel path.
- MR.TROMBETTA: So if the financing is not
- 13 approved by the financial institution who is the
- 14 subject of this, the -- you are prepared to close?
- MR. LOCKWOOD: They would have no way to
- 16 get out of this agreement. Correct. If for some
- 17 reason the financing fell out of this, I don't
- 18 believe they would have any recourse to back out of
- 19 this agreement.
- 20 MR. TROMBETTA: To the best
- of your knowledge, they have the financial ability to
- 22 do such?
- MR. LOCKWOOD: That is correct.
- MR. TROMBETTA: Thank you.
- 25 VICE-CHAIR YAWORSKY: Commissioner Brown.

- 1 COMMISSIONER BROWN: Do you believe that
- 2 the Pennsylvania Gaming Control Board is a condition
- 3 to approval of this transaction?
- 4 MR. LOCKWOOD: A condition to approval.
- 5 So, one, I did not draft the asset purchase
- 6 agreement. I do not believe it is a --
- 7 COMMISSIONER BROWN: You don't take credit
- 8 of that?
- 9 MR. LOCKWOOD: I'd love to. Look, I mean,
- 10 it's a work of art, but I don't believe it's a
- 11 condition of closing. But because we operate at the
- 12 Sands Bethlehem former facility in Pennsylvania, a
- 13 condition of maintaining that very expensive asset in
- 14 good standing in Pennsylvania is to update them with
- 15 those documents.
- And so we have Pennsylvania Gaming Council,
- and my understanding is that has already been taken
- 18 care of at this point in time. I mean, there was
- 19 other things as related to the financing of, you
- 20 know, PCI operating with the National Indian Gaming
- 21 Commission, there was a process in which they had to
- 22 go through and submit those documents to the National
- 23 Indian Gaming Commission; that's been done as well.
- So like I said, there's a lot of things
- 25 that move in the orbit outside of the traditional

- 1 asset purchase agreement, but we've complied with
- 2 those and are moving forward with those.
- 3 COMMISSIONER BROWN: Do any of those things
- 4 that you just mentioned, though, are not objected?
- 5 Does that affect transaction?
- 6 MR. LOCKWOOD: I don't believe so because,
- 7 I mean, I get like I said, if -- again, because there
- 8 is no financing contingency right. If something
- 9 happens to the financing, then there is no financing
- 10 contingency for this. So I don't believe there would
- 11 be any way for them to back out at this point.
- 12 VICE-CHAIR YAWORSKY: I just have one
- 13 question, it was mentioned and Commissioner Brown
- 14 asked a follow up question on it related to trade
- 15 secret (indiscernible) this document.
- I believe that one of the thoughts that was
- 17 presented was that the Commission -- by prior speaker
- 18 was that the Commission should go forth and
- 19 potentially file that assertion as werre made by the
- 20 entity.
- 21 Are you aware of case law over the past
- decade or so of any state agencies that have
- 23 attempted that? And if not, I'll simply ask --
- MR. LOCKWOOD: My understanding with the
- 25 public records law, or if someone was to request

- 1 that, say, Seminole Tribe or, you know, a media
- 2 outlet and make a public records request for that
- 3 document -- I may be wrong; I'm no public record --
- 4 my understanding is that essentially --
- 5 VICE-CHAIR YAWORSKY: It's okay.
- 6 MR. LOCKWOOD: -- there would be,
- 7 potentially, a circuit court proceeding over the
- 8 validity of that assertion.
- 9 But I mean, look, we don't necessarily want
- 10 to get into any litigation mode. That's not our
- 11 intent. I mean, it is our desire that, you know,
- 12 this information we redacted stay redacted. But you
- 13 know, again, it's certainly not our intent to get
- 14 sideways with the Commission if this information is
- 15 being relevant.
- VICE-CHAIR YAWORSKY: Okay. Anything else?
- 17 No questions.
- 18 So thank you very much, Mr. Lockwood.
- 19 MR. LOCKWOOD: Thank you.
- 20 VICE-CHAIR YAWORSKY: We're going to go
- 21 ahead -- and we're looking at the clock. It's 11:45.
- 22 This will be a very long day for us, so we are going
- 23 to go ahead and take an hour lunch, reconvening at
- 24 12:45.
- 25 And then at that point we'll hear from

- 1 Mr. Marshman and then have discussion with Commissioner
- 2 about this issue, one of the reason is following this
- 3 item we have, basically the entire page -- other
- 4 documents. We want to make sure that Commissioners and
- 5 everyone is rested and (indiscernible).
- So we are adjourned until 12:45. Thank you
- 7 very much.
- 8 (RECESS TAKEN AT 12:45)
- 9 VICE-CHAIR YAWORSKY: Okay. We're going to
- 10 reconvene now. I hope everyone had a good, brief
- 11 lunch. Before we recognize our general counsel,
- 12 Ross Marshman, I'm go ahead and ask if there is --
- 13 though we have not received any. I think we
- 14 received one request for a presenter to present to
- 15 make comment remotely, but for another item, but I
- 16 want to make sure that there's no one on the stream
- 17 right now that wishes to comment on this particular
- 18 issue.
- 19 So if there is someone, if you would please
- 20 utilize the chat feature. State your name and who
- 21 you represent if anyone. And we'll just give it a
- 22 minute to see if anyone comes forward.
- 23 (No response)
- I'm not seeing anyone. And when I said a
- 25 minute, probably substantially less than that.

Page 112 1 Okay. Seeing none, Mr. Marshman, you're 2 recognized to comment, and then Commissioners will 3 (indiscernible) questions. MR. MARSHMAN: Thank you, Mr. Vice-Chair. The initial issue I would like to address that was mentioned in public comment was the level 6 7 of arbitrariness that can be applied by a regulatory 8 body against the regulatory industry. In a vacuum, it is correct that government regulators can treat 10 sin licenses or regulated industries differently. There is a lower expectation of how the government 11 12 would ordinarily be allowed to treat them. So that statement in and of itself is correct. 13 14 However, there is a limit to the 15 arbitrariness that can be applied in any situation, 16 and particularly, this one, and it's the letter of 17 the law. There are still due process concerns. 18 There's notice. There's an opportunity to be heard. There's everything else that's in 550, 551, and 849 19 20 that applies to this situation. 21 So the general idea, the general concept 22 that we can treat permits, licenses, gamblers, 23 drinkers, the idea that we can treat them differently doesn't mean that we can treat them 24 25 however we want and ignore the language of the

- 1 statutes. We have to confine ourselves with the
- 2 state of the law now, as the regulators making a
- 3 decision now as it stands.
- 4 And that leads to just what the law is and
- 5 what it says. It was suggested that there's a
- 6 provision in 550 that would allow the Commission to
- 7 require of an applicant anything and without prior
- 8 notice, without an opportunity for them to be heard,
- 9 without adopting that prior rule. And that cannot
- 10 be so. It's the limits of that arbitrariness that I
- 11 mentioned. It's due process.
- Just because there's a statute that says
- 13 that you can require something doesn't give you
- 14 carte blanche to then ignore the rest of the
- 15 protections that are afforded to a licensee. You
- 16 cannot act arbitrarily in that way. You cannot
- ignore the other process in say Chapter 120 for the
- 18 adoption of rulemaking.
- 19 So that isn't a mechanism for the
- 20 Commission to begin an ad hoc inquiry for this
- 21 application, for any other application, to come up
- 22 with requirements on the fly and subject the
- 23 applicant, unwittingly, unknowingly, to these new
- 24 requirements. That is the limit, and it applies
- 25 here and it will apply in every other decision that

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Page 114 1 the Commission makes today and in the future. 2 The language of the law itself. 3 550.054(12) describes, and permits, and authorizes 4 changes of ownership of permits. 551.104(4) 5 describes changes of ownerships of slot machine 6 gaming licenses. It is true that other portions of the statute describe the conditions in which a 7 8 transfer is or is not allowed. And let's start with the more blanket restriction in 551.104(5). "Slot 9 10 machine gaming license is not transferrable." 11 Well, as I lay out in the memo, the 12 legislature chooses words for a reason, we have to 13 presume that. And we can't assume that the 14 legislature would use two different words, two 15 different terms to describe the same thing. So if 16 they're talking about a transfer in one scenario but a change of ownership in another, that means they 17 18 are different things being contemplated by the law. 19 So if there is an express permission for 20 these items, the license, the permit to change hands to be bought and sold, then that's not a transfer, 21 22 that's a change of ownership, as permitted in 550 23 and 551. An analysis of this issue just cannot 24 ignore those provisions. We cannot rely on language

describing or prohibiting transfers. You have to

- 1 read everything.
- 2 That's not using one definition from one
- 3 statute against another definition, that is just
- 4 reading it as it's laid out within each section
- 5 even. I'm not trying to compare transfer of one
- 6 statute to transfer in another. I'm looking at
- 7 transfer within 550, transfer within 551, and then
- 8 transfer within 849. I'm not, in effect,
- 9 crosspollinating what 849's definition of transfer
- 10 means and putting that into 550. I'm just looking
- 11 at the language of 550 and comparing it to the same
- 12 language later in the section, which I think the
- 13 Commission is required to do.
- I want to underscore just the importance of
- 15 a conditional final order here. I think all of the
- 16 public comment and the comment provided by the
- 17 applicant's counsel has emphasized that this is a
- 18 complex transaction. We have received numerous
- 19 documents. And pursuant to the asset purchase
- 20 agreement itself which spans hundreds of pages, some
- 21 of those terms may change. Some of the deliverables
- 22 might be modified, they might be changed.
- 23 I'm not recommending that the Commission
- 24 approve any deal, I'm recommending that the
- 25 Commission enter a conditional final order that the

- 1 deal as described, if it happens as described, can
- 2 be approved. But we have to actually see evidence
- 3 that what has been described actually takes place.
- 4 You know, it's not just the deed of a vehicle. You
- 5 know, that's ancillary. It's everything else, the
- 6 core of this agreement.
- 7 You know, who is the actual purchaser here?
- 8 Who is the purchaser? Who is writing the check?
- 9 Those are the things that matter and we're going to
- 10 receive proof of all of this and then staff will go
- 11 through it, and we will come back before you and
- 12 represent to you, yes, this matches the agreement
- 13 that we previously discussed and I recommended that
- 14 you conditionally approve, or no, it doesn't. And
- then we'll have to discuss, if there are changes,
- 16 what that means for the Commission to do that.
- But that's why the conditional final order
- 18 matters. If there are changes to this, if there are
- 19 additional documents, a conditional final order does
- 20 not preclude you all from having us look at that and
- 21 then recommend to you, is this deal still good or
- 22 not? Did things actually happen the way they have
- 23 been represented?
- There are a lot of moving parts, as we've
- 25 heard, repeatedly. There's many materials that

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February 8, 2023 Page 117 1 you've reviewed, and we've reviewed. This is a large undertaking to be done. But if it is done the 2 3 way it appears it can be, then I don't think my recommendation would change. It's permissible. The issue of trade secret public records 5 6 was brought up. I can touch on that briefly. I 7 think Vice-Chair Yaworsky already started saying what I was going to say anyway which is the Gaming Control Commission is not the arbiter of what is or 9 10 is not a trade secret. If the Commission or any 11 government agency receives a claim of trade secret, 12 we must honor that. And if there is specific 13 request for something that has been marked as trade 14 secret, then we as the Commission would have to then 15 notify the claimant saying, "Hey, that's a trade 16 secret." We have to basically tell them, "Hey, unless you sue us in court, unless you move to 17 18 enjoin us from releasing this information, we are 19 obligated under public records laws to reveal that information." 20 21 So a court of the proper jurisdiction, most 22 likely circuit court, will be able to tell the 23 Commission whether or not any of the material that

25 in fact trade secret. But until then, we have to

has been marked by the applicant as trade secret is

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February 8, 2023 Page 118 take their representations as true, and until a 1 court tells us otherwise, there's nothing else we 2 3 can do about it. 4 That's really the comments that I prepared but I'm prepared to address any other questions or 5 6 concerns the Commission has. And if you would like 7 me to reiterate anything that I've already reduced to writing in the memorandum, I can, but I know time is precious, so Mr. Vice-Chair, I look to you on how 9 10 to proceed. 11 VICE-CHAIR YAWORSKY: Commissioners, any 12 questions? 13 Commissioner Brown. 14 COMMISSIONER BROWN: Thank you. Thank you. 15 And Ross, thank you for the time you've spent on 16 this and the amount of briefings we've all had with I appreciate and respect your legal opinion as 17 18 I do the other folks that have appeared before us today, as well. 19 20 But I did want you to touch on the lease 21 agreement. And you do touch on it in the memo in 22 the footnote, but could you elaborate why you don't think that approval of this agreement without more 23

details on the lease is not a condition precedent.

MR. MARSHMAN: So the lease itself does

Page 119 pose an issue for the Commission to consider. 1 2 don't disagree with any of the comments we've received about that so far. And I would also note that if there's any discrepancy between what was 5 presented today versus what the materials actually reflect regarding how the lease is written, that 6 7 just underscores the importance of why I'm asking you to do a conditional final order. Because if 8 representations here actually reflect reality of the 10 deal and we see that in writing later, then that's 11 something that we can point out for you. 12 But again, going to why I don't think it 13 matters right now. There is no pari-mutuel wagering 14 activity taking place of the lease facility by way 15 of the lease agreement between Gretna Racing and 16 West Flagler. It doesn't exist. And we're not being asked pursuant to its petition for declaratory 17 18 statement to opine about future activity. We're 19 looking at an asset purchase agreement that has 20 within it a lease. And the asset purchase agreement 21 does require that a lease be part of the items due 22 at closing, but there are also provisions in the 23 asset purchase agreement that can leave room for 24 when these documents are actually necessary. 25 So in my opinion, the proper time, the

- 1 proper place for the Commission to consider the
- 2 legality of the lease is when we have, one, an
- 3 actual lease, and two, when we know that pari-mutuel
- 4 wagering activity is going to be taking place at a
- 5 leased facility. And then it will be important to
- 6 know who is the lessor and who is the lessee. What
- 7 are the terms and conditions of the lease?
- 8 Everything like that. I think that there are
- 9 statutory restrictions on who can lease to other
- 10 people and that might not apply the same way on from
- 11 who you can lease. I see the restrictions on the
- 12 lessor and not the lessee.
- But again, all of that is to say, it's not
- 14 at issue yet. It's not ripe. Because nothing is
- 15 actually before you to say definitively these are
- 16 the terms of the lease, this is the duration of the
- 17 lease, and these are the parties of the lease. So
- 18 until we have that before us, I don't believe it's
- 19 ripe.
- 20 COMMISSIONER BROWN: Okay. Thank you. And
- 21 then with regard to the completion of the documents
- 22 as presented to us at this juncture, has it been
- 23 customary in prior transactions to have a condition
- 24 -- if a conditional approval is issued, not all the
- 25 documents are fully complete until after closing?

Page 121 1 MR. MARSHMAN: Yes. In revising the 2 previous transactions that the Division of 3 Pari-mutuel Wagering approved or was asked to approve, conditional final orders were issued. 4 COMMISSIONER BROWN: I saw that and I looked up two of them and I can appreciate the Big 6 7 Easy one and then Dania, those two cases, and they seem to be very similar and on point. Would you 8 9 agree? 10 MR. MARSHMAN: There are certain 11 similarities between the arrangements in those cases 12 to this one. Yes. 13 COMMISSIONER BROWN: I mean, it's not 14 nearly the magnitude of this case. Mr. Dunbar 15 talked about, he opened his comments on regulatory 16 best practices and then he cited the statute 16.712 17 Creating the Gaming Commission. Particularly 18 reviewing the procedures of the Commission which are used to qualify applicants applying for a license, 19 20 permit, or registration. We are doing that right here today. We have been doing that. 21 22 MR. MARSHMAN: Yes. And I think the 23 legislature may have contemplated us doing that outside of the confines of an application for 24 25 licensure and transfer of a permit or an acquisition

Page 122 t of

- 1 of a permit. Again, this goes back to the limit of
- 2 arbitrariness, the limit of our regulatory power.
- 3 We have to always stay within the confines of the
- 4 law at the time, the confines of the rule at the
- 5 time.
- 6 We cannot use this application as, I guess
- 7 justification to ignore the way the law is written
- 8 or ignore the way our rules currently stand. So
- 9 yes, the legislature has asked us to substantively
- 10 review the materials you pointed out but we can't do
- 11 that in this way and subject an applicant, or any
- 12 applicant to a set of requirements that it doesn't
- 13 know about.
- 14 VICE-CHAIR YAWORSKY: To that point, if I'm
- 15 correct in my reading of this, the legislature did
- 16 not authorize or direct any kind of a holding period
- or put any other matters in place that would have
- 18 effectively paused the current regulatory framework
- 19 and the Commission's enforcement of it to facilitate
- 20 that review.
- MR. MARSHMAN: I agree with that. Yes,
- 22 Mr. Vice-Chairman. There's provisions in Section
- 23 120.60(1) that put timelines on the consideration of
- 24 applications such as these and there is no provision
- 25 that they are waived or enlarged pursuant to the

Page 123 legislature's directive for us to substantively 1 2 review our process and make recommendations to the 3 legislature. 4 COMMISSIONER BROWN: But my 5 understanding --6 Thank you, Mr. Vice-Chair. That is a great 7 thing to point out too and I appreciate that. 8 My understanding is we are going to be starting rulemaking. We are going to be enacting. 9 10 We have a lot of things on our plate right now and 11 this may be an area, maybe not immediate, but 12 shortly down the road that your office is looking at 13 as well. 14 MR. MARSHMAN: Yes, ma'am. That's 15 correct. I mean, we are starting the processes. As 16 Director Trombetta indicated, we want to being rulemaking. We want to begin the substantive 17 18 review. But it's still important to realize the 19 limit on the Commission's ability to act and to 20 regulate. That lies with the statutes and the 21 statutes can be changed by the legislature. 22 So to the extent anything today has been 23 brought up that could be an issue, the Commission 24 cannot solve that if the problem lies with the language of the statute. You know, we follow the 25

Page 124 1 law as it is written. The legislature can change 2 the law, they can tell us exactly what they mean by changing the law. In the meantime, we're confined 3 with the language of the law as it is written now, 4 5 today. 6 COMMISSIONER BROWN: I agree. Thank you. 7 VICE-CHAIR YAWORSKY: Further questions. Commissioner D'Aquila? 8 9 COMMISSIONER D'AQUILA: No. 10 VICE-CHAIR YAWORSKY: Commissioner Drago? 11 COMMISSIONER DRAGO: It's been brought up 12 about whether or not -- or who the lenders are, the 13 financing is for Gretna Racing, whether or not their 14 viable or whether or not the financial backing is 15 viable. Is that something that we should be 16 considering in this? Is that something we have the 17 authority to consider and how would we do that? 18 MR. MARSHMAN: So the type of qualitative 19 or quantitative analysis that has been suggested, 20 the condition exercise for transactions like this, 21 they may be desirable and they may be best 22 practices. But addressing the second part of your 23 question, Commissioner Drago, there is no --24 currently, there is not express granted statutory 25 authority for us to hold a credit agreement to a

- 1 certain set of standards and say, "You failed to
- 2 meet these marks, therefore, this agreement cannot
- 3 proceed." Because there is none.
- 4 There's no statute or rule that says this
- 5 is what an acceptable credit agreement looks like.
- 6 This is what an acceptable anything looks like. For
- 7 terms of the credit agreement, the mortgage, things
- 8 like that, the bill of sale, the intellectual
- 9 property agreement. All of these attachments. They
- 10 can each be attacked and say well, there's no way
- 11 that we can approve this because it's not the best
- 12 way this intellectual property agreement can be
- 13 written.
- Again, we are bound by the law, we're bound
- 15 by rules as they stand now. So while it may be
- 16 desirable with best practices in the future, the law
- can be developed, but the law can be developed by
- 18 the legislature. We cannot expand beyond the scope
- 19 of what the law is.
- 20 COMMISSIONER DRAGO: And I guess the short
- 21 of it is, have we done all our due diligence in this
- 22 process to the point we are at today? Are you
- 23 confident that we've done all our due diligence in
- every respect to make sure that we can make a sound
- 25 decision today?

Page 126 MR. MARSHMAN: Within the confines of the 1 2 Commission's existing authority to exercise the type 3 of due diligence the legislature contemplated, yes. At this moment, we have done what the statutes, what 4 5 our rules say we have to do and must do. COMMISSIONER D'AQUILA: Earlier the comment 7 was made in comparison to another state, specifically, Pennsylvania. And then the comment 8 9 was driven home to what the legislature intended 10 when they created the condition and so forth. It's clear we cannot find that in the statutes. Does 11 12 that have any relevance here, in your opinion? Where does that come about? Is that interpreted 13 14 from the statutes? I'm trying to understand the 15 earlier point from your perspective. 16 MR. MARSHMAN: So legislative intent is 17 the pull star that guides the interpretation of the 18 law. But the best evidence we have of legislative 19 intent is the language of the statute themselves. 20 The legislature says what they mean and mean what 21 they say. They choose their words carefully. And 22 as speakers have already noted, they are presumed to 23 know what's going on industries such as this. So 24 when they write a statute, we have to presume that they know exactly what's going on and what they 25

- 1 write, that's their legislative intent.
- 2 What Pennsylvania does, you know, we would
- 3 have to compare whatever Pennsylvania does to what
- 4 Florida law allows and what Florida law
- 5 contemplates. It appears from this transaction that
- 6 Pennsylvania may have some say in this agreement and
- 7 that may or may not play out and we may see that
- 8 reflected in the materials we get later. But we're
- 9 only going to be able to review that and compare it
- 10 to Florida law, 550, 551, 849. It would be very
- 11 difficult to hold a Florida applicant to
- 12 Pennsylvania law if there is not there is some
- 13 Florida law expressly incorporated in other
- 14 jurisdictions' restriction, or license requirement.
- 15 COMMISSIONER D'AQUILA: Thank you.
- VICE-CHAIR YAWORSKY: Further questions?
- 17 (No response)
- Just one. This is a broader question but I
- am curious about it, to the extent you're
- 20 experienced in it. Rulemaking, for example, can be
- 21 a lengthy process. It requires a lot of
- 22 stakeholders and other interests to be intertwined.
- 23 And when it comes to rulemaking timeline, would the
- 24 history with PMW be -- on a strip kind of on a wage
- and average between quickest to be able to

- 1 promulgate a rule and the longest to be able to
- 2 promulgate a rule, where would you think that PMW
- 3 would lie? If you can answer that.
- 4 Or just give an example of -- if that's too
- 5 chronological information, maybe an example of how
- 6 long a more controversial rule may take to work
- 7 through, if you know.
- 8 MR. MARSHMAN: I don't think that the
- 9 pari-mutuel wagering rule process would be as
- 10 contentious as let's say the alcoholic beverage
- industry, which I'm also familiar with. I think
- 12 that rulemaking that began in my tenor at DBPR is
- 13 still ongoing.
- So comparing it to that, there are many
- 15 people aligned behind me that will have an interest
- in what the rules are. There are many people
- 17 listening and watching and they'll be told later
- 18 what the Commission is doing and how they're going
- 19 to start rulemaking.
- 20 So I don't know if the type of rulemaking
- 21 that Director Trombetta envisions and what the
- legislature has asked us to do has been done before.
- 23 I don't know if there's been a substantial rewrite,
- let's say, of pari-mutuel wagering rules, even the
- 25 slots rules, since a long time ago. So it's

- 1 difficult for me to anticipate the length of time
- 2 it would take.
- 3 But I can say that there will be ample
- 4 opportunity for shareholders, stakeholders,
- 5 interested parties to provide feedback and that the
- 6 Commission would do well to listen to the feedback
- 7 from the industry because they know their industry
- 8 well and they can help us with the rulemaking
- 9 process.
- 10 VICE-CHAIR YAWORSKY: I think that's it for
- 11 questions.
- 12 COMMISSIONER D'AQUILA: A clarification.
- 13 VICE-CHAIR YAWORSKY: Yes.
- 14 COMMISSIONER D'AQUILA: I just want to be
- 15 clear, the -- following up on Commissioner Brown's
- 16 point, the lease matter, there's not anything there
- 17 that prohibits this transaction. It's a separate
- 18 ancillary issue as I understand you. Correct?
- 19 MR. MARSHMAN: That's correct. And the
- 20 conditional order that I would advise you to enter
- 21 would not approve of the legality of a proposed
- lease that's attached to an asset purchase
- 23 agreement. It's focused on the agreement. The
- lease, again, is something that will be subject to

- 1 regulatory scrutiny at the proper time if the
- 2 Commission approves the transaction, if the lease
- 3 actually goes through as described. Again, there's
- 4 just a lot of predicates there that haven't really
- 5 occurred yet for us, I think, to analyze that fully.
- 6 COMMISSIONER D'AQUILA: Thank you for that
- 7 clarification.
- 8 VICE-CHAIR YAWORSKY: Okay. Thank you very
- 9 much, Mr. Marshman.
- 10 Is there any discussion now? Starting with
- 11 any -- starting with Commissioner Brown.
- 12 COMMISSIONER BROWN: Well, on that, again,
- 13 a lot of time and energy has gone into this, and I
- 14 think our staff has done a really fine job analyzing
- it and scrutinizing it, making sure that the
- 16 requisite documents are in the record. You know,
- our job here is to uphold the correct laws that are
- in the statute and to enforce them.
- 19 And based on the evidence, I think the most
- 20 compelling factors to me are the prior cases that
- 21 have supported this very type of transaction and
- 22 have interpreted the statutes and rules and have
- 23 allowed this type of action to proceed. And I think
- 24 that the purchaser is making every effort to fulfill
- 25 the needs of the Commission staff to carry out and

- 1 so that we have enough information so that this is
- 2 a sound decision and it's based on sound law and 1
- 3 policies, so I would support this application.
- 4 VICE-CHAIR YAWORSKY: Any other
- 5 Commissioners wish to (indiscernible)?
- 6 COMMISSIONER DRAGO: As we have spoken
- 7 about many times here, we are tasked with the
- 8 balance of protecting the integrity of the industry
- 9 for benefit of everyone in the state, and also to
- 10 get out of the way of business and make it as easy
- 11 as possible for legitimate business to succeed in
- 12 this state.
- We've been going over this, as everyone
- 14 knows, for months. We've been back and forth on all
- 15 these different issues. I've been schooled on a lot
- 16 in those few months about this. I feel comfortable
- 17 with the recommendations that are coming from the
- 18 staff. I believe that the applicant has met the
- 19 conditions and the requirements set by law. I think
- 20 they are qualified to hold the permit, as well as
- 21 its paired licenses. And think they presented a
- 22 permissible acquisition proposal.
- So having said that, I think that I believe
- 24 we should accept the recommendation of staff and
- 25 approve the sale.

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Page 132 VICE-CHAIR YAWORSKY: Commissioner D'Aquila, any comments? COMMISSIONER D'AQUILA: It's always interesting to go last. Some of the factors that I think are important: quality of the purchaser; the great effort that's been put in; the intent of the parties; and the quality of the expenditure of professional resources to get to the right answer, I think are important. I think -- not taking anything away from the state of Pennsylvania, I think as earlier mentioned, in the spirit of commerce and what the state is, it seems that this transaction is a good transaction.

15 I also recognize that no transaction I've

16 ever seen, and I've seen quite a few, is ever 100

17 percent organized and addressed. That's not

18 reality. But I think it's adhering to the statutes,

and I believe that we should proceed as the staff 19

20 has suggested and approve this transaction

21 conditionally and with the other conditions as

22 mentioned in previous discussion. So I say we vote.

23 VICE-CHAIR YAWORSKY: So I'll just make

24 a few comments and I'll accept a motion if there is

25 one. But throughout this process, I agree with all

- 1 of the Commissioners that staff has done a great job,
- 2 the stakeholders have done a great job of presenting
- 3 various arguments to us.
- 4 One of the -- we touched on this briefly
- 5 here and there about where the law is and how it
- 6 stands now, and the fact that decisions must be made
- 7 off of the legal interpretation of where we are
- 8 today. It might -- maybe not surprise folks that,
- 9 in spirit I am very much so, at least in spirit,
- 10 agree with some of Mr. Dunbar's comments and that
- 11 this is not a perfect process. That there is
- 12 clearly legislative intent for the Commission to
- 13 overhaul that process and to bring about what I hope
- 14 would ultimately be a great bit of verification
- 15 working with the legislature, stakeholders, any
- 16 other parties, and the public to bring about some
- 17 more finality and certainty in the laws that govern
- 18 this space.
- And I would hope throughout that process
- 20 that owners and anyone interested would join in
- 21 that. And that it comes to be recognized that the
- 22 Commission will work in good faith with anybody who
- 23 is working in good faith with us. And at least,
- 24 while there may be disagreements along the way, it
- 25 doesn't mean that it is anything other than people

- 1 following what they believe is in their best
- 2 interest and working together to bring about some
- 3 evolution in this industry space and the regulation
- 4 on it.
- 5 I think that that is perhaps, stepping
- 6 back, something that is kind of an overarching theme
- 7 in all of this. And I think the Commission has more
- 8 to do in that space, as well. I think that one of
- 9 the reasons that I view the upcoming meeting in May
- 10 as a milestone -- April or May, as a milestone
- 11 moment for the Commission where we finally have the
- 12 resources to take on things like rulemaking,
- 13 receiving meaningful input on things that need
- 14 change, things that need to change, public comments
- in that space. I think it's a moment for us to step
- 16 away from the business that's going on currently and
- 17 take a real sound look at the future.
- And I think that it's important that, as
- 19 everyone recognized -- and I think everyone has
- 20 because as we've had all these discussions
- 21 throughout this record meeting, there is hope and
- 22 fear that sort of arrives with what the Commission
- 23 is going to do. And I think that the best way the
- 24 Commission can approach that is through an honest
- 25 and transparent process that I think will probably

- 1 span years by the time it's all over. There's a lot
- 2 of stuff to go through.
- But we're going to be a regulator but we're
- 4 also going to work with all of the parties involved
- 5 as we move along. So with that, if there is a
- 6 motion, I'll take, and we can proceed.
- 7 Commission D'Aquila.
- 8 COMMISSIONER D'AQUILA: Make a motion to
- 9 approve the transaction, conditionally, as
- 10 previously described.
- 11 VICE-CHAIR YAWORSKY: Is there a second on
- 12 that?
- 13 COMMISSIONER DRAGO: Second.
- 14 VICE-CHAIR YAWORSKY: And Mr. Marshman,
- would that be a condition on any recommended timing
- 16 period or --
- MR. MARSHMAN: I would suggest that the
- 18 Commission set a time limit on the conditional order
- and that it expires at a certain point if we haven't
- 20 been provided evidence that this transaction has
- 21 been completed. I would suggest perhaps a 30-day
- 22 conditional order, but applicant's counsel is here,
- as well. I mean, he may have a different conception
- of time or he may know something that I don't about
- 25 the details of the closing.

- 1 But I would also, regardless of the time, I
- 2 would make it a condition within however many days
- of closing the Commission wants that they disclose
- 4 those perfected closing materials to the Commission,
- 5 so that we can review it. So say we allow them 30
- 6 days to close, 5 days after closing, the Commission
- 7 would want to receive all of the documents that were
- 8 executed, the actual closing materials, so that
- 9 staff can review that. I would add those two
- 10 provisos to my recommendation.
- 11 VICE-CHAIR YAWORSKY: Are you willing to
- 12 amend your motion to that end?
- 13 COMMISSIONER D'AQUILA: I would amend the
- 14 motion as Mr. Marshman is saying.
- MR. MARSHMAN: And I think just out of an
- 16 abundance of caution, I mean, Mr. Lockwood, is 30
- 17 days sufficient time?
- 18 MR. LOCKWOOD: Thirty days from the
- 19 written conditional approval should be more than
- 20 sufficient. And as far as a time to provide, I
- 21 would say, you know, maybe five business days. I
- 22 don't think we'll need that many but again, this is
- 23 a lot of documents, so we'll certainly them in as
- 24 soon as possible upon closing.
- VICE-CHAIR YAWORSKY: Okay. Thank you.

Page 137 1 Is there a second to that motion? COMMISSIONER DRAGO: Second. VICE-CHAIR YAWORSKY: All those in favor? 3 (Unanimous ayes) 5 Hearing no noes. So that motion will be 6 approved. 7 Moving on to item number -- to 3.1 Ramsey (indiscernible). 8 9 MS. ALVARADO: Good afternoon. This is Emily Alvarado for the record. 10 Item 3.1 is Ramsey Zimmerman versus FGCC in Case 11 12 Number 2022-05909. VICE-CHAIR YAWORSKY: Emily, let's give you 13 14 a microphone -- thank you. 15 MR. MARSHMAN: Mr. Vice-Chair, if I may, 16 there is a speaker, Tom Gittio (phonetic), that 17 wants to make public comment regarding this. 18 Because there's a lag between technology and having 19 him actually pulled up, I would respectfully 20 recommend that we just wait a few moments, so that 2.1 we can confirm that the public commenter can hear 22 what's being said about this, and then he's ready to 23 provide comment at the end of that. 2.4 VICE-CHAIR YAWORSKY: You would recommend 25 that we do that now?

- 1 MR. MARSHMAN: Yes, sir. I understand
- 2 Mr. Romanick isn't here. We're just trying to get
- 3 him pulled up, so that he can confirm that he's
- 4 hearing this; he can see you; you can see him.
- 5 VICE-CHAIR YAWORSKY: Okay. Very well.
- 6 We'll do that.
- 7 MR. MARSHMAN: Thank you.
- 8 (Pause)
- 9 VICE-CHAIR YAWORSKY: Mr. Romanick are you
- 10 able to hear us?
- 11 MR. ROMANIK: I am.
- 12 VICE-CHAIR YAWORSKY: Okay. Great.
- 13 Ms. Alvarado, if you can continue, please.
- MS. ALVARADO: Okay. So
- 15 this is item 3.1, Ramsey Zimmerman versus FGCC in
- 16 Case Number 2022-015909.
- 17 This case comes before you following a
- 18 recommended order that was issued by the hearing
- 19 officer on January 31, 2022. The informal hearing
- 20 was conducted on November 16, 2022, regarding the
- 21 notice of intent to deny Mr. Zimmerman's pari-mutuel
- 22 wagering professional individual occupational
- 23 license that was issued on June 24, 2022.
- The denial was based upon the applicant's
- 25 felony offenses which consisted of two grand theft

- 1 convictions for 2019 and 2018.
- 2 At the hearing, the applicant provided one
- 3 -- prior to the hearing, the applicant provided one
- 4 character witness letter, and at the hearing, the
- 5 applicant was present and provided one witness.
- 6 Therefore, the division would ask that the hearing
- 7 officer -- sorry, that the Commission adopt the
- 8 hearing officer's recommended order denying the
- 9 applicant's pari-mutuel wagering professional
- 10 individual occupational license.
- 11 VICE-CHAIR YAWORSKY: Any initial
- 12 questions?
- 13 (No response)
- 14 Seeing none.
- Mr. Romanick, you are recognized.
- MR. ROMANIK: Thank you very much. Good
- 17 afternoon. Can you hear me okay?
- 18 VICE-CHAIR YAWORSKY: Yes.
- MR. ROMANIK: All right. Because my
- 20 video is messing up at the moment. But that
- 21 probably doesn't matter. My name is David Romanick.
- 22 I've been a member of the Florida bar since 1976.
- 23 I've practiced pari-mutuel wagering law since that
- 24 time. My address is 2355 Southeast 5th Street,
- Ocala, Florida. And I represented Ramsey Zimmerman,

- 1 who was seeking a felony waiver, so that he could
- 2 restart his career as a thoroughbred racehorse
- 3 jockey.
- I trust that the members of the Commission
- 5 have been provided with the exceptions that I filed
- 6 on January the 2nd, to which I attached three prior
- 7 decisions of the Division of Pari-mutuel Wagering in
- 8 other felony waiver cases involving jockeys and
- 9 exercise riders. And those were the decisions in
- 10 Tyler Gaffalione, Macey La Pala (phonetic), and
- 11 Nicholas Juarez.
- Now, as I referenced in my pleading,
- 13 Section 120.68(7)(e) of the Florida statutes is
- 14 applicable to appellate court review of
- 15 administrative agency decisions. It provides as
- 16 follows: the court shall remand the case through the
- agency for further proceedings, consistent with the
- 18 court's decision, or set that aside agency action as
- 19 appropriate when it finds that the agency's exercise
- 20 of discretion was inconsistent with officially
- 21 stated agency policy, or prior agency practice, if
- deviation therefrom is not explained by the agency."
- Now, this statutory provision conforms with
- 24 the principle of administrative (indiscernible),
- 25 which is what I mentioned in the exceptions that I

- 1 filed. And that principle calls for like cases to
- 2 be treated alike and in a manner consistent with
- 3 prior decisions, unless the deviation from prior
- 4 precedent is satisfactorily explained by the agency.
- 5 As a lawyer, from my standpoint, all I can
- 6 ever ask for from an agency, or a hearing officer,
- 7 or for a judge, is to follow the law. And since
- 8 that wasn't done here, that's the reason that I'm
- 9 making this presentation today.
- 10 With regard to felony waivers for jockeys
- 11 and exercise riders, the agency's policy and prior
- 12 agency practice can be found within the three
- decisions that I attached to my pleading, which is
- 14 Gaffalione, La Pala, and Juarez. Now, Gaffalione
- involved felony battery. La Pala involved felony
- 16 battery on a police officer. And Juarez involved
- 17 armed robbery which resulted in a one year stay in a
- 18 penitentiary.
- In Gaffalione and La Pala, each was granted
- 20 a waiver one year following their conviction. And
- in Juarez, he was granted a waiver five years later.
- 22 The hearing officer took judicial notice of those
- 23 three decisions as well as other decisions that were
- 24 submitted at the hearing.
- 25 And by the way, with regard to the La Pala

- 1 case, I represented the applicant in that case, and
- 2 Mr. Trombetta, then a lawyer with the Division of
- 3 Pari-mutuel Wagering, represented the division. And
- 4 I just checked my file last night to make sure my
- 5 recollection was correct, but I never had to file a
- 6 proposed recommended order in the La Pala case
- 7 because the division's recommended order prepared by
- 8 Mr. Trombetta recommended that the hearing officer
- 9 grant La Pala's waiver request despite that her
- 10 conviction was only one year prior to the time that
- 11 the waiver was granted.
- Now, that tells me two things. First, one
- 13 year can be long enough, and secondly, the denial
- recommended in the recommended order did not happen
- 15 because I don't know how to present a winning felony
- 16 waiver case. In as much as I presented this case
- 17 exactly the same way I presented La Pala. The only
- 18 difference here is we were four or five years after
- 19 the fact here as opposed to one year in La Pala.
- 20 So during the hearing that happened,
- 21 Ms. Alvarado presented no evidence for the purpose
- of explaining why the Commission believed that the
- 23 facts and circumstances in Zimmerman's case were
- 24 distinguishable from the facts and circumstances in
- 25 Gaffalione or La Pala or Juarez, so as to disqualify

- 1 Zimmerman from being treated exactly the same way
- 2 that those three applicants were treated.
- 3 Similarly, in the proposed recommended
- 4 order that Ms. Alvarado filed, it was silent with
- 5 regard to any argument that Zimmerman should be
- 6 treated differently and more harshly than
- 7 Gaffalione, La Pala, or Juarez were treated.
- Now, when the recommended order was issued,
- 9 there were two reasons given why this application
- 10 was denied. First was the felony convictions are
- 11 serious crimes. Well, let's stop with that one. So
- if we look at Gaffalione, La Pala, and Juarez,
- weren't they all serious crimes also? Felony
- 14 battery, felony battery on a police officer, and
- 15 armed robbery. Yet, there was no attempt made in
- 16 the recommended order to distinguish this case from
- 17 those cases to explain why auto theft under the
- 18 weird circumstances that are described on the
- 19 recommended order was more serious than these other
- 20 crimes that involved physical injuries to other
- 21 people or involving a weapon.
- The next reason was that the convictions
- 23 occurred only a few years ago. Well, I wouldn't --
- 24 you know, three, or four, or five years ago I'm not
- 25 sure was a few years ago, but again, no attempt was

- 1 made to distinguish Gaffalione and La Pala which
- 2 only required a one year waiting period, and Juarez
- 3 which was five years. But again, that was after he
- 4 went to the federal penitentiary and was convicted
- 5 of armed robbery.
- 6 The recommended order also says it's
- 7 difficult for an applicant to prove rehabilitation
- 8 from such serious convictions in a short period of
- 9 time. Well, I completely agree that proving or
- 10 disproving a negative is almost impossible. But
- 11 when it's tied to a period of time, again, there was
- 12 no attempt made to distinguish the other three cases
- 13 because this time frame is all consistent with
- 14 those, and in fact is longer than Gaffalione or La
- 15 Pala.
- So there's actually very little case law,
- 17 you know, regarding this area, but there is one case
- 18 that I would like to bring to the attention of the
- 19 Commission, and that's the case of Courts versus ACA
- 20 965 Southern 2nd 154. It's a First District Court
- 21 decision of 2007. And that addressed a similar
- 22 situation from a final order, not from a recommended
- 23 order. But today, you're being asked to adopt this
- 24 recommended order as your final order, so that -- if
- 25 you do that, then all of the deficiencies in the
- 26 recommended order become deficiencies in the final

- 1 order.
- 2 So in the Court's case, ACA denied a
- 3 Medicare recipient benefit that ACA had previously
- 4 approved for that recipient and brothers. With ACA
- 5 knowingly changing its existing nonruled policy, it
- 6 did so without adequate explanation for the change
- 7 in its final order and without the adoption of a
- 8 rule. In reversing the denial of the benefit, the
- 9 court said a few things.
- 10 First, when an agency changes its standards
- 11 with regard to a particular person without
- 12 explaining the reason for the change, such activity
- 13 gives the appearance of a decision being made on the
- 14 whim of a bureaucrat.
- 15 Second, an agencies failure to explicate
- 16 its new non-rule policy at the hearing is even more
- 17 egregious when the agency changes the application of
- 18 its policy to a particular case.
- 19 And third, because ACA's policy change was
- 20 made to this particular recipient without rulemaking
- 21 and without an explanation of the new policy during
- 22 the hearing process, the policy change was made
- 23 contrary to law and cannot stand.
- So we have the exact same situation here.
- 25 At the hearing no attempt was made to distinguish

- 1 this case from those other three cases in explaining
- 2 why this circumstance was more serious or why one
- 3 year was okay for Gaffalione or La Pala but not for
- 4 Zimmerman, or why five years was okay for Juarez but
- 5 not for Zimmerman.
- 6 Similarly, when the recommended order was
- 7 issued, there was no attempt to distinguish those
- 8 other three cases from this case. Even though I
- 9 read to you the fact that the reasons that were
- 10 cited were contrary to the decisions in those three
- 11 cases. And I suggest to you the reason there was no
- 12 attempt to distinguish, because the hearing officer,
- 13 Ms. Stinson, is a very good lawyer and she knows
- 14 that she was required to distinguish these things in
- order to make her order valid, she didn't even
- 16 attempt to do it because they're indistinguishable.
- 17 So she just ignored that whole provision in 120.68
- 18 that requires an explanation when there's a
- 19 deviation from established agency policy, which we
- 20 have through Gaffalione, La Pala, and Juarez.
- 21 So my position here is that this Commission
- 22 has the authority to grant Mr. Zimmerman his
- 23 license. Or you have the authority to remand this
- 24 back to the hearing officer and requiring the
- 25 hearing officer to follow the law and to explain the

- 1 deviation from those three decisions as applied to
- 2 this case, so as to disqualify Zimmerman from
- 3 receiving the same treatment that the three
- 4 applicants in Gaffalione, La Pala, and Juarez
- 5 received.
- Now, I'm happy to answer any questions that
- 7 the Commission may have. And I will point out, by
- 8 the way, that Gaffalione's approval -- and you know,
- 9 I think you kind of have to look -- some of these
- 10 things you have to kind of look at historical
- 11 perspective. Gaffalione had a conditional
- 12 probational order. He hasn't violated it and he's
- one of the top five jockeys in America now because
- 14 he was given a second chance. La Pala hasn't had
- 15 any issues and Juarez hasn't had any issues. And
- 16 really, the only way you can show rehabilitation in
- 17 this field is to go out and do it and show that
- 18 you're not going to violate the law.
- Now, you've seen the presentation that I
- 20 made. It's voluminous. People don't go through
- 21 this whole waiver process with the intention of now
- 22 doing the same stuff that got them in trouble in the
- 23 first place. And La Pala, Gaffalione, and Juarez
- 24 are all proof of that. These people were given a
- 25 second chance and they haven't violated it. And I'm

- 1 asking for the same thing for Ramsey Zimmerman.
- Now, he is riding again. He was licensed
- 3 in Arkansas. And in fact, he won his first race
- 4 back after not racing since 2017. And his picture
- 5 appeared in three national publications because
- 6 people were happy to see him back. He was a very
- 7 popular jockey in certain parts of the country.
- 8 He's been the leading rider at race meets. And
- 9 these jockeys are like professional athletes, they
- 10 all have followings. Everyone knows these people.
- 11 Everything they do on the racetrack is seen by a
- 12 camera. Everyone watches.
- So this whole process he's going through
- just to try to get back what he had before, not
- 15 excusing the events that caused him to not race for
- 16 five years. But like these other people, he's
- 17 looking for a second chance. That's all he's
- 18 looking for here, and I think under the precedent,
- 19 he deserves it. Thank you.
- 20 VICE-CHAIR YAWORSKY: Thank you,
- 21 Mr. Romanick.
- Ms. Alvarado, do you have any comments
- 23 before we go into questions?
- MS. ALVARADO: I think Mr. Marshman has
- 25 something to say.

- Page 149 1 VIC-CHAIR YAWORSKY: Mr. Marshman. 2 MR MARSHMAN: Good afternoon again. 3 Mrs. Alvarado can correct me, of course, if 4 I get any of the particulars incorrect. But 5 (indiscernible) is only as good as the parties being 6 so similarly situated that it makes sense to apply a policy or apply a rule the same way because they're so similarly situated. It's impossible to compare -- in my suggestion it's impossible to compare the 9 10 types of crimes and say that one criminal act is 11 less or more than another. It's -- they're not 12 similarly situated. 13 I mean, I agree that robbery is different 14 than grand theft auto. I also agree that someone 15 such as Mr. Zimmerman who stole a car from a 16 pari-mutuel wagering facility may be treated 17 differently than someone who committed a battery on a law enforcement officer. But in either case, they 18 19 are not similarly situated parties so exactly that 20 how you treated -- how the division treated an armed 21 robber means that you have to treat someone who 22 stole a car the same way. They're not so similarly 23 situated, in other words, that what you did for one 24 means you have to do it for every other criminal
 - 25 because it fails to meet an arbitrary distinction

- 1 about the seriousness of the offense.
- 2 So I say all of that to say I don't see
- 3 these parties as being so similarly situated that
- 4 the Commission is bound by these three cases plucked
- 5 out of hundreds, if not thousands, that mean that
- 6 you must do this. I think that there are
- 7 distinctions. The distinctions matter. And I think
- 8 that the recommended order of Mrs. Alvarado's
- 9 representations, I think that's given the Commission
- 10 grounds to deny Mr. Zimmerman his license.
- 11 And I think the most persuasive or
- 12 convincing evidence I've heard that goes towards
- 13 rehabilitation is what Mr. Romanick pointed which he
- is racing in another jurisdiction. We can't change
- 15 that fact. That is noteworthy to Mr. Zimmerman's
- 16 credit. That other jurisdiction had the exact same
- information before it and it reached its own
- 18 conclusion about whether or not he was entitled to a
- 19 license in that jurisdiction.
- 20 So I think that more than perhaps his
- 21 explanations during the hearing related to drug use,
- 22 and diet pills, and crash diets, I think that that
- is not convincing to a hearing officer as was
- 24 evidenced by a recommended order suggesting we not
- 25 issue a license here. I think that is a reason to

- 1 perhaps deny his license here. But to
- 2 Mr. Zimmerman's credit, he does have a license
- 3 elsewhere and that is something that the Commission
- 4 can take into consideration.
- 5 Procedurally, you are not bound by the
- 6 terms of the recommended order. You can direct
- 7 staff to issue a final order however you see fit,
- 8 taking into consideration the recommended order.
- 9 Mr. Romanick has filed exceptions to the recommended
- 10 order. Those are permitted in the 125.71 proceeding
- 11 but they're not expressly permitted in informal
- 12 hearing. But his advocacy is taken in all the same
- 13 anyway.
- So the final order is not going to have to,
- in other words, address every exception that's
- raised because there's no provision in 125.72
- 17 mandating that the Commission do that.
- 18 So with that, I would ask Mrs. Alvarado to
- 19 correct me if I made any misrepresentations or add
- 20 any of her thoughts. But the Commission is in a
- 21 posture to make a decision today or, as Mr. Romanick
- 22 suggested, remand the case back to the hearing
- 23 officer for further fact finding. That's also
- 24 something they can do. But I believe that you have
- 25 a recommended order, you have the representations

Page 152 1 that were made during that, the ball is in your 2 court, so to speak, on how to handle it from here. 3 Ms. Alvarado, did I misstate anything or 4 have anything else you wish to add? 5 MS. ALVARADO: No. I have nothing 6 additional at this time. 7 VICE-CHAIR YAWORSKY: Any questions or discussion? 8 9 (No response) 10 Okay. Is there a motion? 11 MR. ROMANIK: May I add one thing, 12 please? May I be heard? One more comment. The recommended order does not --13 14 MR. MARSHMAN: One second, Mr. Romanick. 15 So it's important just to contextualize what's 16 happening here. This really isn't a point of entry for Mr. Zimmerman to come and make additional 17 arguments. That was the informal hearing. That was 18 19 the election of rights that were already made. 2.0 Mr. Romanick can provide all the public 21 comment that this Commission allows but it's important just to note that this is public comment 22 23 and a back and forth is perhaps not as contemplated 24 by public comment than it would be for the 25 applicant's counsel speaking on behalf of West

- 1 Flagler. I mean, he was the applicant, there was a
- 2 point of entry for him at that point to consider
- 3 whether or not we're going to do anything.
- 4 Here we're already beyond the election of
- 5 rights. We're at the recommended order being
- 6 discussed if you want to adopt it or not. As a
- 7 member of the public, he can provide comment but a
- 8 back and forth is perhaps not envisioned by public
- 9 comment. Advocacy is not necessarily envisioned by
- 10 public comment. And again, there's no discreet
- 11 point of entry here for Mr. Zimmerman to come and
- 12 make additional argument outside of public comment.
- 13 VICE-CHAIR YAWORSKY: Thank you,
- 14 Mr. Marshman.
- In the interest of -- since that wasn't --
- 16 this has not occurred at a prior meeting, this
- 17 particular thing, Mr. Romanick, I'll give you one
- 18 minute to make any final thoughts you have.
- 19 MR. ROMANIK: Okay. Thank you very much.
- 20 Irrespective of whether this is a 120.57(1)
- or a 120.57(2), if an action is taken by an agency
- 22 that is inconsistent with officially stated policy
- or private prior agency policy, the deviation must
- 24 be explained in the order. It's not optional. It's
- 25 a statutory requirement. That was not done here.

- 1 Those three cases that I cited which
- 2 establish the agency's policy with regard to
- 3 felony waivers for jockeys and exercise riders,
- 4 different than all the other 300 or so, there were
- 5 only 3 that I found dealing with jockeys or exercise
- 6 riders. That dealing with them, deviation from the
- 7 prior practice has to be explained or the order is
- 8 defective. And there's been no explanation as to
- 9 why he's different than the other three. And it's
- 10 the requirement of the hearing officer to go through
- 11 the distinctions and to lay them out in the
- 12 recommended order before presenting them to this
- 13 Commission for you to adopt. That wasn't done here.
- 14 VICE-CHAIR YAWORSKY: Okay. Thank you,
- 15 Mr. Romanick.
- 16 MR. ROMANIK: Thank you, sir.
- 17 VICE-CHAIR YAWORSKY: Is there a motion?
- 18 COMMISSIONER BROWN: I just didn't know if
- 19 Ms. Alvarado wanted to respond.
- VICE-CHAIR YAWORSKY: Ms. Alvarado, do you
- 21 have a response to that?
- MS. ALVARADO: No. I
- 23 have no response.
- 24 VICE-CHAIR YAWORSKY: Okay.
- 25 Is there a motion?

- 1 COMMISSIONER BROWN: Move to approve the
- 2 recommended recommendation of the board as presented
- 3 to us denying the license.
- 4 VICE-CHAIR YAWORSKY: Okay. The motion has
- 5 been made. Is there a second?
- 6 COMMISSIONER DRAGO: I'll second.
- 7 VICE-CHAIR YAWORSKY: Second by
- 8 Commissioner Drago.
- 9 Any opposed?
- 10 (No response)
- Hearing none, show this recommended order
- 12 adopted.
- 13 Item 3.2.
- MR. TAUPIER: Mark Taupier for the record
- 15 presenting item 3.2. This is Freddie Hughes versus
- 16 the Florida Gaming Control Commission in Case Number
- 17 2022-024632.
- This is a recommended order before you for
- 19 adoption by our hearing officer. Procedural history
- 20 is that notice of intent to deny was authorized by
- 21 this Commission in September at its duly noticed
- 22 meeting. We did receive an election of rights from
- 23 Mr. Hughes electing an informal hearing.
- 24 An informal hearing was conducted on
- 25 November 15th of 2022 via teleconference. After

- 1 hearing from both parties and presenting evidence
- 2 from both parties, a recommended order was filed
- 3 with the division clerk on 2/2 of '23, recommending
- 4 that the applicant's application be denied. And the
- 5 division's posture and recommendation to this
- 6 Commission is to adopt that recommended order.
- 7 VICE-CHAIR YAWORSKY: Okay. We have no
- 8 public comment cards on this matter, so we will
- 9 proceed with any discussion or questions.
- 10 COMMISSIONER DRAGO: No questions.
- 11 VICE-CHAIR YAWORSKY: Okay. Is there a
- 12 motion?
- 13 COMMISSIONER BROWN: I will make a motion
- 14 but I just want to make a point on this particular
- one. This applicant has had multiple, multiple
- 16 infractions, criminal infractions. License was
- 17 refused in another state and also was revoked in
- 18 Florida, prior. I think the hearing officer did a
- 19 good job on this and I would move to approve the
- 20 recommended order on this.
- 21 VICE-CHAIR YAWORSKY: Okay. Is there a
- 22 second?
- 23 COMMISSIONER D'AQUILA: Second.
- VICE-CHAIR YAWORSKY: Commissioner D'Aquila
- 25 with a second.

Page 157 1 Any opposed? 2 (No response) 3 Hearing none, show this recommended order 4 adopted. Next item. 5 CHIEF ATTORNEY MARC TAUPIER: Item 3.3. 7 Marc Taupier for the record, presenting Alfredo Fong versus the Florida Gaming Control Commission in Case 8 9 Number 2022-028758. 10 This matter is before you on a recommended 11 order from our hearing officer. Procedural posture 12 of this case is that in September of 2022, this Commission authorized the issuance of a notice of 13 intent to deny. That notice of intent to deny was 14 15 served upon Mr. Fong where his election was to have 16 an informal hearing pursuant to Section 120.57(2) of 17 the Florida statutes. 18 The hearing was conducted via GoTo Meeting on November 15th of 2022, to which both parties were 19 20 able to present mitigation. After that hearing, the 21 hearing officer did file with the clerk of the Commission on February 1st of 2023, a hearing 2.2 23 officer's recommended order recommending the denial of Mr. Fong's application. 24 25 The division's recommendation for this

- 1 matter is to adopt the recommended order from the
- 2 hearing officer.
- 3 VICE-CHAIR YAWORSKY: Okay. We have no
- 4 public comment cards on this item in. Is there any
- 5 discussion amongst Commissioners?
- 6 (No response)
- 7 Is there a motion.
- 8 COMMISSIONER BROWN: Again, I would agree,
- 9 it's the exact same thing I just said. This is the
- 10 same (indiscernible), the same crimes as well, and I
- 11 would move to approve the recommended order.
- 12 VICE-CHAIR YAWORSKY: Okay. There is a
- 13 motion to approve. And I believe there's a second.
- 14 COMMISSIONER D'AQUILA: Second.
- 15 VICE-CHAIR YAWORSKY: From Commissioner
- 16 D'Aquila.
- 17 Any opposed?
- 18 (No response)
- 19 Hearing none, show that approved.
- Next item.
- MR. MARSHMAN: Mr. Vice-Chair?
- 22 VICE-CHAIR YAWORSKY: Yes.
- MR. MARSHMAN: If I may suggest, just
- 24 based on representatives that are here that we take
- 25 three cases out of order. All similar to the same

- 1 issue, I guess.
- Okay. Basically, I would suggest that we
- 3 move to item five so that an attorney who is here
- 4 can make representations. Then if he's needed
- 5 elsewhere, he can then leave.
- 6 VICE-CHAIR YAWORSKY: Okay. We can do
- 7 that. And that would be item 5.1, beginning with --
- 8 MR. MARSHMAN: I believe we would
- 9 discuss, if we do as I suggest, 5.1, 5.2, 5.3, 5.4,
- 10 and I believe there's another attorney here as well
- 11 for item 5.9.
- 12 VICE-CHAIR YAWORSKY: Okay.
- MR. MARSHMAN: It might be easier to
- 14 treat this as a court docket and just have the
- 15 lawyers begin to stand and then approach
- 16 (indiscernible)
- 17 VICE-CHAIR YAWORSKY: But we may not get that
- 18 far. But because it has been a long day and there are
- 19 attorneys here, we'll go ahead and make this exception
- 20 at this time. But that may not always be the case.
- 21 So for the moment, I think it would be --
- 22 I'm guessing, I believe 5.1 would be Tampa Bay
- 23 Downs. Would that be an appropriate --
- MR. MARSHMAN: Yeah. I think that
- 25 would be a good place to start.

- 1 VICE-CHAIR YAWORSKY: Okay. Great. Thank
- 2 you.
- 3 MS. ALVARADO: Item 5.1. Emily Alvarado for
- 4 the record. Tampa Bay Downs, 2022-033589. In this
- 5 case you were provided the administrative complaint
- 6 alleging that respondent allowed a massage therapist
- 7 to work on the cardroom without a current pari-mutuel
- 8 wagering occupational license.
- 9 You were presented the same issue back in
- 10 the October meeting. (Indiscernible) for a \$250
- 11 penalty. (Indiscernible) a chance to provide some
- 12 litigation regarding this issue.
- 13 VICE-CHAIR YAWORSKY: Okay.
- Mr. Rutledge, you are recognized.
- GARY RUTLEDGE: Gary Rutledge of Rutledge
- of Rutledge Ecenia here in Tallahassee.
- 17 First of all, it wasn't outside of the
- 18 length of the meeting. Your executive director said
- 19 he was going to sign off on my CLEs for the time
- 20 that I've spent today. So hopefully, that will work
- 21 out with the bar and will be much appreciated,
- 22 because my deadline is coming up the end of the next
- 23 month and I'm about half of the hour short.
- I'll be brief on this, Mr. Vice-Chairman
- 25 and Commissioners. This issue came before you

- 1 previously, and I was not in attendance at that
- 2 meeting. The practice has changed somewhat because
- 3 of your direction and some of your desires to
- 4 streamline and enhance, should I say, penalties when
- 5 appropriate.
- 6 The facts of this, very briefly put, are
- 7 that there was a massage therapist, a therapist
- 8 which they use in cardrooms to -- 10, \$20 somebody
- 9 can pay and then they can massage their neck, or
- 10 shoulders, or whatever while they're playing cards.
- 11 It's not something that is a sensitive position,
- 12 other than for the person getting the massage and --
- in terms of the person that's licensed.
- 14 The other difference about this, and there
- 15 was concern about aggravation because of there being
- 16 the prior violation. The prior violation had to do
- 17 with an employee. This is not an employee of the
- 18 establishment, it's an independent contractor. And
- 19 they were there for only two occasions for some
- 20 brief period of time before they left and they're
- 21 not working there any further.
- 22 So out of respect of the Commission and
- 23 discussions with Emily, we did double what was
- 24 previously proposed to \$500 and we appreciate your
- 25 consideration.

Page 162 1 VICE-CHAIR YAWORSKY Okay. Thank you. 2 Is this what we have? MS. ALVARADO: No. We do 3 have a signed (indiscernible), like he mentioned. 4 5 It's for \$500. At the last meeting, you did 6 recommend \$1000, so I want to give him a chance to present, as well, his mitigation. 7 8 VICE-CHAIR YAWORSKY: Okay. Thank you. 9 Any discussion? Questions from any of the 10 Commissioners? 11 COMMISSIONER BROWN: Move to approve the 12 consent order as presented. 13 VICE-CHAIR YAWORSKY: Is there a second? 14 COMMISSIONER D'AQUILA: Second. 15 VICE-CHAIR YAWORSKY: Any opposed? 16 (No response) Hearing none, show that consent order 17 18 approved. 19 Okay. Item -- I believe that we will still 20 be in a good space to go with item 5.2. 21 MS. ALVARADO: The first five are going to 22 be the Gary also, so we can just go through those. 23 VICE-CHAIR YAWORSKY: You might just want to say right where you are. 24 25 It is -- what's the item number?

Page 163 MS. ALVARADO: 5.2. 1 2 VICE-CHAIR YAWORSKY: 5.2. Thank you. 3 MS. ALVARADO: That is FGCC versus TBD 4 Entertainment, LLC, 2022-035114. In this case, you 5 were provided the one count administrative complaint alleging that respondent violated rule 61D-11.1066 by 6 7 having more cardroom tables in operation than permitted by their operating license. In this case, 8 9 they had 15 tables and 14 on their operating license. 10 This was presented at the November meeting 11 as a default and Mr. Rutledge was also there and 12 asked that we have settlement negotiations. And right now, we have a signed settlement 13 14 (indiscernible) in this case. 15 VICE-CHAIR YAWORSKY: Okay, Mr. Rutledge. 16 You are recognized. MR. RUTLEDGE: Mr. Vice-Chairman and 17 18 Commissioners, this is TBD Entertainment which is 19 the Tampa greyhound track permit which has got a 20 common ownership with Tampa Bay Downs. As you all 21 probably know, they operate that cardroom, so this 22 is a different license than the previous one. 23 If there was ever a case that shouldn't 24 lead to a penalty and should only lead to a warning,

- 1 this is the poster child of those cases. This is a
- 2 situation where the cardroom, in the previous
- 3 license year, had amended their application, paid
- 4 the additional cardroom license fee and the like.
- 5 And during the overlap from that license year to the
- 6 next year, they had refiled their application having
- 7 the previously low number.
- 8 You apply between December 15th and January
- 9 4th of each year, and the overlap is not until July
- 10 1st of the following year. So they didn't realize
- 11 they were going to have the need for an extra table
- or two when they filed their application.
- 13 So they filed their application.
- 14 Subsequently, it was issued. July 1st rolls around,
- and they didn't have the correct number of tables.
- 16 There was one table, two tables, you know,
- 17 difference. And so there was appropriately a
- 18 technical violation, but they have paid their fees,
- 19 they were licensed, they've been licensed. There
- 20 was no integrity of the games or anything else that
- 21 was going on there.
- 22 And so we agreed with counsel that they
- 23 should be reprimanded, warned, whatever it is that's
- 24 appropriate, but it shouldn't require a penalty, and
- 25 we appreciate your consideration again.

Page 165 1 VICE-CHAIR YAWORSKY: Thank you. Thank 2 you, Mr. Rutledge. Appreciate it. 3 Ms. Alvarado, can you just clarify the timeline on the --4 MS. ALVARADO: I believe it was within a 6 week. This was presented to you guys, actually to 7 amend the operating license. So now they have -- the operating license lists 16. I believe, they have now. 8 9 They realized the issue within a week or so that they 10 were (indiscernible). 11 VICE-CHAIR YAWORSKY: Okay. So an 12 amendment was filed but not yet approved and there 13 were two additional tables on the floor --14 MS. ALVARADO: Right. 15 VICE-CHAIR YAWORSKY: -- at that time. 16 I'm not sure I understand the timeline. So 17 can you explain that again? 18 MS. ALVARADO: One second. 19 Okay. So on July 22nd -- or on July 20th, 20 it was determined that they had 15 tables in 21 operation, and on July 27th, they amended their 22 operating license to have 17 tables. So 7 days. It 23 was 7 days from when they found out that they had 1 more than their operating license and that license 24

- 1 would have taken effect July 1st.
- 2 VICE-CHAIR YAWORSKY: So do we know how
- 3 long the extra table was there?
- 4 MS. ALVARADO: From July 1st to the 20th.
- 5 So it must have been 20 days.
- 6 VICE-CHAIR YAWORSKY: How many days?
- 7 MS. ALVARADO: 20 days. From July 1st to the
- 8 20th.
- 9 VICE-CHAIR YAWORSKY: Thank you. I
- 10 believe, just to clarify this process for me, but
- 11 typical appropriate process would be -- to add or
- 12 remove cardroom tables would be to make a filing
- 13 that's pretty exhaustive based on some of the other
- ones we've approved, but before you add the tables.
- MS. ALVARADO: And in the fiscal year prior,
- 16 they did have 15 tables. So I believe what happened is
- 17 they didn't change it for the following year, for this
- 18 fiscal year, and kept going with the prior operating
- 19 license number.
- MR. TROMBETTA: Thank you, Mr. Vice-
- 21 Chair, if I may.
- 22 Ms. Alvarado, just for purpose of
- 23 clarifying, and I have seen -- but the fiscal year
- 24 actually changes in July. What is sounds like
- 25 happened was that they had been operating more

25

February 8, 2023 Page 167 tables the previous fiscal year, applied for their 1 2 new license. It took effect, it had a different 3 number. And then there was a time period before 4 they could adjust to get back to what they had. Is 5 that --MS. ALVARADO: Right. They had amended it 6 7 for the prior fiscal year but they hadn't done it for 8 the current. 9 VICE-CHAIR YAWORSKY: They had amended it? 10 MS. ALVARADO: Yes. The prior fiscal year 11 they had amended it. 12 VICE-CHAIR YAWORSKY: Okay. 13 MS. ALVARADO: And then they tried using the same amount of tables into the new fiscal year and 14 15 their operating license had one less than what they 16 operating on. 17 VICE-CHAIR YAWORSKY: Okay. So there had been -- thank you. Appreciate that. 18 19 MS ALVARADO: Yeah. 20 VICE-CHAIR YAWORSKY: Is there Commissioner -- is there a motion? 21 22 COMMISSIONER DRAGO: I'll make a motion to 23 adopt the settlement order. 24 COMMISSIONER BROWN: Second.

VICE-CHAIR YAWORSKY: I want to thank the

Page 168 staff -- I do remember this item and I want to thank 1 2 the staff for taking the time to investigate 3 (indiscernible). Thank you. I think 5.3, we can go ahead and go into. 4 MS. ALVARADO: Yes. That's FGCC versus TBD Entertainment in Case Number 2022-043911. In this 6 7 case there was a one count administrative complaint 8 alleging that respondent violated 61D-11.014(4)(b)(1) 9 by failing to remove an entire deck of cards when the 10 damaged card was discovered. 11 We have a signed consent order with a \$250 12 They do have one prior from 2020 which had 13 multiple counts but this count would have been \$125 14 fine. And Mr. Rutledge is here for any questions 15 specifically for the facility, but this is the first 16 time that they presented to you guys. VICE-CHAIR YAWORSKY: Okay. Mr. Rutledge, 17 do you want to present or are you just available for 18 19 questions? 20 MR. RUTLEDGE: Ouestions. 21 VICE-CHAIR YAWORSKY: We do have a 22 question. 23

24 VICE-CHAIR YAWORSKY: Come on up. Sorry,

MR. RUTLEDGE: Yes, sir.

- 1 you're not getting out of it that easy.
- 2 COMMISSIONER BROWN: We thought you wanted
- 3 to present, so I figured I'd ask a few questions to
- 4 the penalty. Just wanted to find out what
- 5 mitigating factors are there, so that this type of
- 6 -- that there are measures that it won't happen
- 7 again.
- 8 MR. RUTLEDGE: I've already turned the
- 9 page.
- 10 As Emily said, the prior violation that led
- 11 to a penalty had a series of violations that they
- 12 were fined for. This was just one of those. So the
- 13 mitigation really is less than mitigation because
- 14 you're going to be doubling or more the penalty that
- 15 they receive because the other one was a fine for a
- 16 series of violations. This was just the isolated
- 17 violation of not removing the cards.
- 18 So you are in fact penalizing them more
- 19 than they were penalized before because, as Emily
- 20 said, the prior violation that they were penalized
- 21 for, while it seems to be the same amount, it's
- 22 because they had a number of violations. This did
- 23 not. It was singular.
- 24 COMMISSIONER BROWN: Thank you. And what
- 25 measures are being put in place so that this type of

- 1 activity doesn't happen at TBD?
- 2 MR. RUTLEDGE: The most important measure
- 3 is that I tell them and my other clients there's a
- 4 new sheriff in town.
- 5 VICE-CHAIR YAWORSKY: Any other questions?
- 6 We have a question, Ms. Alvarado.
- 7 COMMISSIONER DRAGO: Can you tell me what
- 8 was the fines on the last one? I know there were
- 9 multiple offenses but what was the --
- MS. ALVARADO: So the total was \$500.
- 11 They didn't differentiate between penalty. I would
- 12 assume (indiscernible) which one would be considered
- one. So \$125, if you split that between the
- 14 penalties.
- 15 COMMISSIONER DRAGO: Okay. Thank you.
- 16 VICE-CHAIR YAWORSKY: Okay. Any other
- 17 questions, Commissioner D'Aquila?
- 18 COMMISSIONER D'AQUILA: No.
- 19 VICE-CHAIR YAWORSKY: Okay. Is there a
- 20 motion?
- 21 COMMISSIONER BROWN: Motion to approve the
- 22 recommended order.
- 23 VICE-CHAIR YAWORSKY: And so moved. Is
- 24 there a second?
- 25 COMMISSIONER D'AQUILA: Second.

Page 171 1 VICE-CHAIR YAWORSKY: D'Aquila seconds. 2 Any opposed? 3 (No response) Hearing none, show the recommended order 4 5 approved. The next item is, I believe --6 7 COMMISSIONER D'AQUILA: 5.4. VICE-CHAIR YAWORSKY: -- 5.4. I think we're 8 9 still in the right space to do that, so 10 Ms. Alvarado, please. 11 MS. ALVARADO: FGCC versus Washington County 12 Kennel Club, Case Number 2022-034237. In this case 13 there was a one count administrative complaint filed 14 alleging that respondent failed to report a 15 description of the attack activity being monitored on 16 the surveillance logs. This was also presented at the 17 October meeting with a \$250 penalty that the 18 Commission did not accept. 19 I have had further settlement negotiations 20 with Mr. Rutledge, and we have decided on an order 21 of 750. This case had five prior violations, but this was the first offense since December 2021. The 22 23 range of priors was from 250 to 500 for those cases. 24 And I think Mr. Rutledge wanted a chance to present,

- 1 as well, for this one.
- 2 VICE-CHAIR YAWORSKY: Mr. Rutledge.
- MR. RUTLEDGER: Briefly, this is the first
- 4 similar violation in the last several years, and
- 5 just to put into perspective again, this does not
- 6 have to do with the licensee's inability to record
- 7 the activities that are there to make them
- 8 available. This was simply the separate logging of
- 9 I didn't like the way they, you know, parted their
- 10 hair, so I wanted to surveil them, whatever.
- 11 So as it relates to the integrity, most
- importantly, of what was going on, this was not an
- issue. When it came to the Commission before,
- 14 similarly, we had negotiated settlement and conceded
- and agreed with the Commission attorney for the \$250
- 16 you all had determined, as was your prerogative,
- 17 that that was not adequate. We tried to double it
- 18 to \$500 but you had a tough negotiator. She said,
- 19 "I'm not going to present this back for
- 20 recommendation unless it's \$750."
- VICE-CHAIR YAWORSKY: Okay. Any questions
- 22 from the Commissioners?
- 23 COMMISSIONER BROWN: Move to approve the
- 24 recommended order. And thank our counsel for their
- 25 hearty work.

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               COMMISSIONER D'AOUILA: I'll second that.
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 2
               VICE-CHAIR YAWORSKY: Consider moved and
 3
     seconded. Any opposed?
 4
               (No response)
               Hearing none, show that approved.
               Next item.
 7
               MS. ALVARADO: Item 5.5 FGCC versus Sarasota
     Kennel Club, Case Number 2022- 052199. This case was
 8
9
     a one count administrative complaint alleging that
10
     respondent violated 61D-11.020(5)(e) by failing to
11
     record the date and time that a key was returned in a
12
     written log. There was a $500 consent order on the
     issue. And they have one prior violation from last
13
14
     year, 2022, which had a $250 fine.
15
               And Mr. Rutledge is also representing them,
16
     as well, for any questions.
17
               VICE-CHAIR YAWORSKY: For questions,
18
    Mr. Rutledge, or --
19
               MR. RUTLEDGE: If you have any.
20
               VICE-CHAIR YAWORSKY: Yes, sir.
21
               MR. RUTLEDGE: Okay.
               VICE-CHAIR YAWORSKY: Okay. Is there any
22
23
     discussion or a motion?
24
               COMMISSIONER DRAGO: I'll make a motion to
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Page 174 adopt the settlement and consent order. 1 2 COMMISSIONER BROWN: Second. 3 VICE-CHAIR YAWORSKY: Okay. Any opposed? 4 COMMISSIONER D'AQUILA: No. 5 VICE-CHAIR YAWORSKY: Okay. Hearing none, 6 show that approved. Next item is --7 8 MS. ALVARADO: Item 5.9. 9 VICE-CHAIR YAWORSKY: 5.9. 10 MS. ALVARADO: Yes. 11 VICE-CHAIR YAWORSKY: 7 and 8? 12 MS. ALVARADO: That is FGCC versus South 13 Marion Real Estate Holdings. It's two cases. Case Number 2022-051624 and 2022-055140. 14 15 In this case there was a three-count 16 administrative complaint alleging that respondent violated Rule 61D-11.014(4)(d)(2) and 11.014(4)(c), 17 18 and 11.012(9), by failing to indicate a time the 19 damage card was withdrawn from play on the damage 20 card envelope; failing to permanently alter the 21 damaged card when it was removed from play; and 22 failing to provide photo identification cards for multiple employees in the facility. 23 24 There is a \$750 consent order that's 25 (indiscernible), and respondent has no prior

Page 175 violations of any of these rules. 1 2 (Indiscernible) is here, as well, if 3 there's any further questions on this. 4 VICE-CHAIR YAWORSKY: Okay. Do we have any questions for --5 6 COMMISSIONER DRAGO: Just a comment, I 7 The one offense being that not identifying 8 themselves, not showing their ID. 9 MS. ALVARADO: They had IDs, but they didn't 10 have photos on the ID. The rule requires a picture on 11 the ID and they were providing identification cards that didn't have pictures. 12 13 COMMISSIONER DRAGO: Oh, I got you. Thank 14 you for clarifying that. VICE-CHAIR YAWORSKY: Okay. Any other 15 16 questions or comments? 17 COMMISSIONER D'AQUILA: I'll make a motion. 18 VICE-CHAIR YAWORSKY: Commissioner D'Aquila with a motion. 19 20 COMMISSIONER DRAGO: Second. 2.1 VICE-CHAIR YAWORSKY: Okay. Moved and 22 seconded. Any opposed? 23 (No response) 24 Okay. Show the settlement consent order

Page 176 1 adopted. 2 Our next item is going to be --3 MS. ALVARADO: Do you want to continue with 4 the consent orders? 5 VICE-CHAIR YAWORSKY: Yes. Yes. MS. ALVARADO: Okay. Let's do item 5.6. 6 7 That is FGCC versus Sanford Orlando Kennel Club in 8 Case Number 2022-043887. In this case there was a one count administrative complaint filed alleging that 10 respondent violated Section 550.105(2)(a)(3) by allowing an individual have access to the control 11 machines without a valid occupational license. 12 13 They accepted a signed consent order with a 14 \$1000 fine, and they had no priors of this violation 15 of this section. 16 VICE-CHAIR YAWORSKY: Okay. Any questions 17 or comments? Are there any speakers? 18 (No response) 19 I believe the answer is no. Any questions or comments from Commissioners or a motion? 20 21 COMMISSIONER DRAGO: I'll make a motion to 22 adopt the settlement consent order. 23 VICE-CHAIR YAWORSKY: So moved. And is 24 there a second?

Page 177 1 COMMISSIONER D'AQUILA: Second. 2 VICE-CHAIR YAWORSKY: Commissioner D'Aquila 3 seconds. Any opposed? 4 (No response) 5 Hearing none, show that settlement consent 6 order adopted. Next item. 8 MS. ALVARADO: FGCC versus Daytona Beach Kennel Club in Case Number 2022-046021. In this case 9 10 there is a one count administrative complaint alleging 11 that respondent violated 61D-11.0251(1)(d)(2) 12 by failing to report the name of the employee 13 providing access to an unlicensed person into a 14 secured area. They have no prior violations of this 15 rule and they have sent in a signed consent order 16 for a \$250 fine. 17 VICE-CHAIR YAWORSKY: Okay. I see no 18 public comment cards. Is there any discussion or 19 questions from the Commissioners? 2.0 (No response) 21 Seeing none, is there a motion. 22 COMMISSIONER DRAGO: Motion to adopt the 23 settlement and consent order. 24 COMMISSIONER BROWN: Second.

Page 178 1 VICE-CHAIR YAWORSKY: So moved and 2 seconded. Any opposed? 3 COMMISSIONER D'AQUILA: No. 4 VICE-CHAIR YAWORSKY: Hearing none, we'll 5 show that adopted. 6 Next item. MS.ALVARADO: Item 5.8 is FGCC versus 8 Brayan Lopez, Case Number 2022-047408. In this case there was a one count administrative account filed alleging a violation of 61D-2.003 by the 10 11 respondent engaged in conduct that distracted the division employee from (indiscernible) of her 12 13 duties. 14 They have no prior violations of this rule 15 and there was a signed consent order issuing \$100 16 fine that we have received. 17 COMMISSIONER BROWN: Well, I just want to 18 say, you know, I feel for the investigator that was involved in this. And with that, I would support 19 20 the consent order and move to adopt it. 21 COMMISSIONER DRAGO: Can I ask you a 22 question. When he grabbed and made an inappropriate 23 remark, grabbed how? I guess is -- I mean, what's 24 the extent of this? Besides being battered, what's 25 the extent, how far this went?

Page 179 1 COMMISSIONER BROWN: It's in there. 2 COMMISSIONER DRAGO: Is it in the paper? 3 COMMISSIONER BROWN: We have 4 (indiscernible). COMMISSIONER DRAGO: I don't remember. 5 6 VICE-CHAIR YAWORSKY: Ms. Alvarado, are you 7 ready to respond on this? 8 MS. ALVARADO: One moment, let me just look 9 really quick. 10 VICE-CHAIR YAWORSKY: Okay. Commissioner 11 Brown (indiscernible). 12 COMMISSIONER BROWN: This one stuck out for 13 me. 14 MS. ALVARADO: The investigator report 15 states that the respondent went behind the 16 investigator and grabbed her arm while making a remark 17 in Spanish saying that she was a verygood-looking 18 woman. So it seems like he grabbed her arm and then 19 she walked away. 20 I did email the investigator, as well, 21 prior to opening the case, and I think they stopped 22 the investigation, and she went to Gulfstream to 23 report what had happened to them. 24 COMMISSIONER D'AQUILA: Are you aware of 25 any action Gulfstream has taken?

Page 180 1 MS. ALVARADO: Yes. They gave him \$100 2 fine as well. 3 COMMISSIONER D'AQUILA: Can I ask a 4 question? Was he placed on probation? 5 MS. ALVARADO: I don't believe so. At least 6 that's not in the record that I've read. He was 7 removed that day from the property and then fined \$100 8 by the security at Gulfstream. 9 COMMISSIONER BROWN: She didn't pursue 10 criminal --11 MS. ALVARADO: No. 12 COMMISSIONER BROWN: In the record it shows that she didn't pursue it but the security officer 13 14 was reprimanded and fined. 15 MS. ALVARADO: Right. 16 COMMISSIONER DRAGO: I find this very 17 troubling. This is one of our folks and there should be, without question, not any concern about 18 19 ever being assaulted, battered, sexually harassed, 20 or anything like that when they're working with us. 21 So I find a \$100 fine really almost offensive to the 22 employee to be honest with you. 23 I think we should send a very clear message 24 that we will not tolerate our people being, as I 25 said, assaulted, battered, sexually harassed, or

- 1 anything close to that. I mean, it is battery, he
- 2 could have been arrested for it. And in many
- 3 workplaces, it would be workplace violence and he
- 4 would have been fired.
- 5 So I mean, this is serious. This is
- 6 serious, I think. So my opinion is that I think
- 7 this is too low and that we should go back and
- 8 review this one.
- 9 COMMISSIONER BROWN: I will withdraw that
- 10 motion and completely agree but I thought this was
- 11 something that was agreed to by staff including the
- 12 investigator.
- 13 COMMISSIONER D'AQUILA: Vice-Chair, I have
- 14 a question.
- 15 VICE-CHAIR YAWORSKY: Yes, Commissioner
- 16 D'Aquila.
- 17 COMMISSIONER D'AQUILA: Ms. Alvarado, was
- there any record of a meeting, apology, any kind of
- 19 internal hearing? I would imagine that Gulfstream
- 20 being the size and quality organization that
- 21 it does have a policy manual and HR department for
- 22 such things. How was -- from my perspective reading
- 23 this, it's a small slap on what is a serious
- 24 violation. So when I first read this, you know,
- 25 thought that it transpired but now going back in, I

- 1 don't see any evidence of that.
- MS. ALVARADO: No, I don't, as well. I just
- 3 see a written notice and a verbal warning, and they
- 4 did ask him to leave that day but I don't think he was
- 5 suspended from the property.
- 6 COMMISSIONER D'AQUILA: So he was suspended
- 7 from the property for one day, fined \$100 by
- 8 Gulfstream, if I understand correctly.
- 9 MS. ALVARADO: According to this report,
- 10 yes. With the information I have, yes.
- 11 VICE-CHAIR YAWORSKY: I think what -- if
- 12 it's acceptable with the Commissioners, I think what
- 13 I would like to do is to table this item for now and
- 14 maybe allow Commissioners individually to ask some
- 15 -- I think there's a lot -- there's probably a lot
- 16 here and to fully understand what took place and
- 17 what the circumstances where. I'd like to table
- 18 this and allow Commissioners to ask questions of
- 19 staff to gain a full understanding before we act in
- one way or another, if that's acceptable.
- 21 COMMISSIONER BROWN: I think that's a great
- 22 idea. And I would actually ask staff that, in the
- 23 meantime, before this comes back before us, to reach
- 24 out to the investigator about that and get more
- 25 information.

25

Page 183 1 COMMISSIONER D'AQUILA: I'd like to 2 intercept. 3 VICE-CHAIR YAWORSKY: Sure. 4 COMMISSIONER D'AQUILA: I would like to 5 hear from Gulfstream with more details about what 6 transpired and why. You know, what is their 7 treatment? I mean, from a concern of our employees who are required to do their job and go there. Any 8 9 employer this day and age has to provide a safe work 10 environment. MS.ALVARADO: I will note that the 11 12 investigative report does say that the investigator was satisfied with the actions that Gulfstream took. 13 14 And she did say that to me in an email, as well, that 15 they did take action and she was satisfied with that. 16 COMMISSIONER DRAGO: They did? 17 MS. ALVARADO: Yeah. 18 VICE-CHAIR YAWORSKY: Let's allow 19 Commissioners to independently ask questions on this 20 and then bring it back. 21 MS. ALVARADO: Okay. 22 VICE-CHAIR YAWORSKY: Thank you. 5.10. MS. ALVARADO: This is FGCC versus Gary 23 24 Kosakowski, Case Number 2022-052397. This is a one

count administrative complaint alleging that

- 1 respondent extended a loan to a player at a poker
- 2 table while respondent was working as a poker dealer.
- 3 This is the first violation of this rule and there's a
- 4 signed consent order for \$100 in this case, as well.
- 5 VICE-CHAIR YAWORSKY: Okay. Commissioners,
- 6 any questions or comments?
- 7 COMMISSIONER BROWN: I just have a
- 8 question. This is a designated player table, right?
- 9 And the loan that was being rendered by the dealer,
- 10 was it to -- who was it to?
- MS. ALVARADO: What was caught on security
- was that the person who he loaned this won something
- and then gave him three chips back that he must have
- 14 wanted prior to the play.
- 15 COMMISSIONER BROWN: Because he's
- 16 superstitious about and he's a regular.
- MS. ALVARADO: Yeah.
- 18 COMMISSIONER BROWN: Are there protocols in
- 19 place at this facility to make sure this type of
- 20 violation doesn't happen again?
- MS. ALVARADO: I'm not sure. I don't think
- 22 that's in the record.
- COMMISSIONER BROWN: I know it's against
- 24 the individual, but the facility.
- 25 MS. ALVARADO: Right. I don't believe so.

- 1 No.
- 2 MR. TAUPIER: Here, should we enter
- 3 protocols on designated player games pursuant to our
- 4 rule? I don't know exactly what they are at this
- facility, but they would be required to have
- 6 protocols on how to handle designated player games.
- 7 COMMISSIONER BROWN: And the inspectors
- 8 regularly go back to Hialeah Park to make sure that
- 9 -- how frequently are they in facilities? Because
- 10 this was pointed out to the inspector from someone.
- 11 The only reason the inspector reviewed it was
- 12 because somebody noticed it and so the inspector
- 13 went and looked at the surveillance.
- MR. DILLMORE: Just wanted to --
- 15 VICE-CHAIR YAWORSKY: Go ahead,
- 16 (indiscernible).
- 17 MR. DILLMORE: Thank you. Yeah. Our
- 18 investigators make regular trips into the cardrooms
- 19 doing their checklist they go through, or any of the
- 20 previous things they've seen. So they're really
- 21 diligent in duties, they would go back and check on
- 22 this again.
- 23 And also, in general, we approve patrols
- 24 for the cardrooms to protect against a lot of
- 25 things from the security points, surveillance, and

- 1 everything else, and you know, those are the
- 2 protocols that they're typically following. And
- 3 this is something that happened inside of the game.
- 4 There's probably thousands of these transactions
- 5 that take place every day and so they will go by and
- 6 check on them again and review surveillance tape.
- 7 COMMISSIONER BROWN: Wonderful. It's great
- 8 that they caught it.
- 9 VICE-CHAIR YAWORSKY: Any other questions
- 10 or comments, Commissioners?
- 11 (No response)
- 12 Is there a motion?
- 13 COMMISSIONER BROWN: Move to approve the
- 14 recommended sum and consent order.
- 15 VICE-CHAIR YAWORSKY: Moved, is there a
- 16 second?
- 17 COMMISSIONER D'AQUILA: Second.
- 18 VICE-CHAIR YAWORSKY: Commission D'Aquila
- 19 seconds. Any opposed?
- 20 (No response)
- Okay. Hearing none, show the consent
- 22 order adopted.
- I believe, if my math is correct, we are
- 24 now on item --
- 25 COMMISSIONER BROWN: 4.1.

1 VICE-CHAIR YAWORSKY: -- 4.1. Okay, great. 2 MS. ALVARADO: Item 4.1 is FGCC versus Jose 3 Chrinos in Case Number 2021-055168. In this case 4 there was a one count administrative complaint filed 5 alleging that respondent was excluded from Magic City 6 Casino on June 28, 2021, for not following the 7 policies of the casino and for pushing and slapping an 8 employee. He was excluded from the facility and is 10 therefore subject to exclusion under sections 11 550.02516 and 551.112 of the Florida statutes. He 12 was served with a USPS mail and did not respond 13 within 21 days. Therefore, the division would ask 14 the Commission to enter an order finding that 15 respondent was properly served and did not respond 16 within 21 days; that the facts in the administrative 17 complaint are the facts of finding in this case; and 18 that respondent is added to the permanent exclusion 19 list of all pari-mutuel and slot machine facilities. 20 VICE-CHAIR YAWORSKY: Thank you, 21 Ms. Alvarado. 2.2 Is there a motion? 23 COMMISSIONER BROWN: There's a motion but 24 just a question about the timing on this one. 4.1 2.5 and 4.2, both are 2021 cases. Is there a reason for

- 1 the --
- 2 MS. ALVARADO: We had a problem with
- 3 service for that one. It came back and we tried
- 4 multiple times to get service and we actually weren't
- 5 able to get it, so --
- 6 COMMISSIONER BROWN: I would move to
- 7 approve the recommendation.
- 8 VICE-CHAIR YAWORSKY: Okay. Is there a
- 9 second?
- 10 COMMISSIONER DRAGO: Second.
- 11 VICE-CHAIR YAWORSKY: Moved and seconded.
- 12 Hearing none opposed, show that item approved.
- MS. ALVARADO: Item 4.2 is FGCC versus
- 14 Enrique Hernandez in Case Number 2022-024925. In this
- 15 case there was a one-time administrative complaint
- 16 filed alleging respondent was excluded from Casino
- 17 Miami on December 27, 2021, for manipulating a slot
- 18 machine in order to gain \$1700 in winnings.
- 19 He was served with this USPS certified
- 20 mail and did not respond within 21 days. Therefore,
- 21 the divisions asks the Commission to enter an order
- 22 finding that the respondent was properly served;
- 23 did not respond within 21 days, that the facts in
- 24 the administrative complaint of the facts of
- 25 finding in this case; and that respondent is added

- 1 to the permanent exclusion list of all pari-mutuel and
- 2 slot machine facilities.
- 3 VICE-CHAIR YAWORSKY: I believe that
- 4 Commissioner Brown's earlier question applies to
- 5 this one as well on the timing.
- 6 MS. ALVARADO: Yes. We actually closed a
- 7 case in December against a co-conspirator in this
- 8 case, but this one took longer to give service.
- 9 VICE-CHAIR YAWORSKY: Okay. Are there any
- 10 questions, comments, Commissioners?Commissioner Brown.
- 11 COMMISSIONER BROWN: I have a question
- 12 about the key, and this may be a more technical
- 13 question for Mr. Dillmore about this key scheme
- on these let slot machines. What happens with that
- 15 particular machine? I know that it was reset, that
- 16 there are these type of keys that are all over the
- 17 internet. Did they seize this? Do they replace the
- 18 machine? What do they do with that?
- MR. DILLMORE: Yes. It's understanding as
- 20 well is that these keys were being sold on eBay or
- 21 Google. But talking to our chief of slot
- 22 operations, we've been working with facilities.
- 23 They've either gone in and installed a lock on
- 24 these, so you know, those keys won't work anymore
- 25 or -- and also, they're keeping extra surveillance

- on the machines, as well. The biggest thing is they
- 2 either changed the locking mechanism or access to
- 3 them.
- 4 COMMISSIONER BROWN: And I mean, is it
- 5 legal to have these things sold on eBay throughout
- 6 these illegal keys?
- 7 MR. DILLMORE: No. Probably not. I
- 8 mean, obviously, someone somehow made a copy,
- 9 whether it was an employee that left and had it or
- 10 how they got it, but somebody found out they worked
- 11 (indiscernible) on that specific machine. Keep in
- 12 mind, this wasn't all slot machines, this was a
- 13 specific model, from my understanding.
- 14 COMMISSIONER BROWN: It just started making
- 15 me think about this type of activity. This is a
- 16 bigger scene, based on the record, it looks like this
- 17 type roulette slot machine, or the slot machines they
- 18 were going after with these
- 19 conspirators and how to stop that from happening
- 20 other than changing the lock.
- VICE-CHAIR YAWORSKY: Commissioner
- 22 D'Aquila.

24

25

February 8, 2023 Page 191 1 COMMISSIONER D'AQUILA: Isn't that theft of company property? 2 3 MR. DILLMORE: Can you repeat that? I 4 couldn't hear you. 5 COMMISSIONER D'AQUILA: Is that theft of 6 company property? 7 MR. DILLMORE: Essentially, depending 8 on what they got away with. If it was an actual cashing machine, it would be. As far as the actual 9 10 key itself? 11 COMMISSIONER D'AQUILA: Yes. 12 MR. DILLMORE: I don't know if you could find a way to tie it back to the individual. 13 Potentially, it would be. 14 15 COMMISSIONER BROWN: Mr. Chair, would this 16 be something our law enforcement team would work 17 with the facility to take the possession of that 18 type of equipment to test it to make sure that there 19 are secure measures in place to prevent it from 20 happening again, so that at least they have the 21 machine back after we know for sure that it's 22 secure? Other than them putting a new lock it. 23 MR. DILLMORE: I mean, potentially. I

think that they had addressed -- I mean, the slot

machine operators have as much eagerness to get this

- 1 corrected as the (indiscernible), I'm sure. It's
- 2 their machine. It's their slot machine and actually
- 3 their revenue.
- 4 So I think the thing that -- the action
- 5 they took seemed to address the problem, and like I
- 6 said, it's that one specific machine, so it wasn't
- 7 like a general problem across all different types of
- 8 (indiscernible). So I think they addressed it
- 9 adequately at this time.
- And again, we'll keep an eye on it. Our
- 11 investigator typically go there. They look at --
- 12 our slot people are there every day to interact with
- 13 the staff and double check if the devices are
- 14 working and locking properly.
- 15 COMMISSIONER BROWN: Thank you.
- VICE-CHAIR YAWORSKY: Any other questions
- 17 or comments, Commissioners?
- 18 MR. HEROLD: Mr. Vice-Chair?
- 19 I think the only thing that I would add is
- 20 that, just for some clarity, under my
- 21 understanding, there's no violation of Florida
- 22 statute for possession of that key, much like a
- 23 card reader, the criminal action comes from what
- 24 you do with it. So while the key may have the
- 25 ability to get into some slot machine whatever,

- 1 the mere possession of it is not a violation, it's the
- 2 action that they're taking.
- Now, to the point of, you know, should it
- 4 be rekeyed or whatever, I don't have any input on
- 5 that. But just for clarity, my understanding is
- 6 that the key is -- there's no violation for having
- 7 the key. You could buy those keys and make a nice
- 8 necklace or whatever. It's the intent that you look
- 9 at.
- 10 VICE-CHAIR YAWORSKY: That was our director
- 11 of law enforcement.
- MR. HEROLD: Yes.
- 13 VICE-CHAIR YAWORSKY: Juror number seven.
- 14 Okay. Any other questions or comments?
- 15 (No response)
- 16 Is there a motion?
- 17 COMMISSIONER BROWN: Move to approve the
- 18 default final order.
- 19 VICE-CHAIR YAWORSKY: Motion has been made
- 20 to approve the default final order. Any objections?
- 21 (No response)
- 22 Hearing none, let's show that approved.
- MS. ALVARADO: Item number 4.3, FGCC
- 24 versus Mauricio Pazos in Case Numeber 2022-39095.
- 25 IN this case, there was a two-count administrative

- 1 account alleging respondent was excluded from
- 2 (indiscernible) Spring Poker Room at Magic City
- 3 Casino.
- 4 He's therefore subject to exclusion by two
- 5 sections, 550.025 (indiscernible) and 551.112. We
- 6 also provided the USPS tracking number as well as
- 7 the delivery confirmation. He failed to respond
- 8 within 21 days, therefore, the division ask the
- 9 Commission enter an order finding that he was
- 10 properly served and did not respond within 21 days.
- 11 That the factual obligations in the AC are attached
- 12 as findings in this case. And that he's added to
- 13 the permanent exclusion list for all slot machine
- 14 and pari-mutuel facilities.
- 15 VICE-CHAIR YAWORSKY: Okay. Is there any
- 16 question or discussion?
- 17 (No response)
- 18 Seeing none, and I see head shaking no,
- 19 I'll take that as no. Is there a motion?
- 20 COMMISSIONER DRAGO: Motion to approve the
- 21 final order.
- VICE-CHAIR YAWORSKY: Motion to approve the
- 23 final order from excluding Mr. Pazos. Is ther a
- 24 second?
- 25 COMMISSIONER D'AQUILA: Second.

- 1 VICE-CHAIR YAWORSKY: Seeing a second.
- We'll give this one to Ms. Brown. And with no
- 3 opposition, show that final order adopted.
- 4 MS. ALVARADO: Item number 4.4 is FGCC
- 5 versus Hector Garci in Case Number 2022-042508. This
- 6 case bears a one count administrative complaint filed
- 7 that alleged that respondent is excluded from Hialeah
- 8 Park for casting his bet. He is subject to subject
- 9 from all slot machine and pari-mutuel facilities.
- 10 You've also been provided the USPS tracking
- 11 as well as the confirmation delivery. He failed to
- 12 respond within 21 days. Division would ask that the
- 13 Commission enter an order finding that respondent
- 14 was properly served; did not respond within 21 days,
- 15 that the facts in the AC are accepted as the facts
- in this case; and that respondent will be added to
- 17 the permanent exclusion list for all pari-mutuel and
- 18 slot machine facilities.
- 19 VICE-CHAIR YAWORSKY: Any question or
- 20 comments , Commissioners?
- 21 COMMISSIONER BROWN: Move to approve
- 22 default final order.
- VICE-CHAIR YAWORSKY: Thank you,
- 24 Commissioner Brown.
- 25 Is there a second?

February 8, 2023 Page 196 1 COMMISSIONER D'AQUILA: Second. 2 VICE-CHAIR YAWORSKY: Hearing no objection, 3 show that final order approved. 4 Next item. 5 MS. ALVARADO: Item 6 number 4.5 is FGCC versus Edi Gonzalez in 2022-048601. This case was a one count administrative 8 complaint alleging that respondent violated 61D-2.003 by refusing to produce his license or provide 9 10 his name or date of birth to an investigator during 11 a routine search at Palm Meadows Training Center. 12 You were also provided a USPS tracking as

- 13 well as a delivery confirmation. Here the
- 14 respondent is subject to an administrative fine up
- 15 to \$1000 for this violation. He failed to respond
- 16 within 21 days, therefore, the division would ask
- 17 that the Commission enter an order finding that the
- 18 respondent was properly served, filed to respond
- within 21 days. That the facts in the 19
- 20 administrative complaint are accepted as the facts
- 21 in this case, and concluding that he is subject o a
- 22 fine of \$100.
- 23 VICE-CHAIR YAWORKSY: Commissioner Drago,
- 24 with a question.
- 25 COMMISSIONER DRAGO: to go back to the

- 1 other action item before this one where he was
- 2 refusing to identify himself and show his ID. Do
- 3 you have any more details on that? Did he ever show
- 4 his ID? Was it like a two-minute thing and then
- 5 turned and showed his or --
- 6 MS. ALVARADO: No. It doesn't look
- 7 like it. It looks like they walked away and they went
- 8 to the security supervisor to ask who he was and they
- 9 figured out who he was. And later on they -- by they
- 10 went back to the bar, he had left and later on they
- 11 fined him -- Gulfstream fined him \$100 as well. He
- is licensed with us. He has a current license until
- June of 2024. I think he said he didn't want to look
- 14 for his license while he was working and that he was
- 15 (indiscernible) and didn't want to dig deeper and he
- 16 walked away.
- 17 COMMISSIONER DRAGO: I mean, this seems to
- 18 me like one of the most basic things you have to do
- 19 as a licensee is to identify yourself. It's like
- 20 driving a car and getting pulled over, if you go,
- 21 "I'm not just going to have to show you my driver's
- 22 license today." So I think it warrants more than the
- 23 \$100 in my opinion. This is a more serious
- 24 offense. Mating it much more difficult for our
- 25 people to try to conduct an investigation, refusing

- 1 to cooperate, basically. So I would think that it
- 2 should be a higher fine.
- 3 COMMISSIONER BROWN: I flagged this one,
- 4 too. I thought it was a little bit shady, quite
- frankly, and thought that there was an investigation
- 6 that needed to carve out a little bit more why did
- 7 he give a false name? Why did he then lie to our
- 8 investigator saying that he never spoke with -- or
- 9 to Gulfstream and told -- pardon me -- the facility,
- 10 and flat out told him that he never spoke to our
- 11 investigators. I think this is really, really
- 12 concerning behavior.
- MS. ALVARADO: And (indiscernible)
- 14 default you can tell me or suggest if I need to
- 15 respond. So the fine can be up to \$1000. After
- speaking with the division, 100 is what we came up
- 17 with but of course, we're open to whatever you guys
- 18 say.
- 19 VICE-CHAIR YAWORSKY: Commissioner
- 20 D'Aquila.
- 21 COMMISSIONER D'AQUILA: My understanding
- 22 reading through all of this, it's the first
- 23 offense?
- MS. ALVARADO: Right
- 25 COMMISSIONER D'AQUILA: They've had nothing

- 1 else happen with this individual?
- MS. ALVARADO: No.
- 3 COMMISSIONER D'AQUILA: At all?
- 4 MS. ALVARADO: No.
- 5 COMMISSIONER D'AQUILA: Is there a
- 6 possibility of just a bad day? I mean, we have
- 7 nothing else.
- 8 MS. ALVARADO: No. (Indiscernible)
- 9 I'd have to check his record to see if there's any
- 10 other type of violation but there was no prior of
- 11 this.
- 12 VICE-CHAIR YAWORSKY: You know, they're,
- 13 honestly, unrelated but I think you're hearing from
- 14 the Commission a sentiment that we expect our folks
- on the ground to be able to get un-harassed and to
- 16 be able to get the information they need, so that
- 17 they can do their jobs quickly. I don't know if
- 18 there may be somewhat differing views on what we
- 19 should do here. But is there a motion?
- 20 COMMISSIONER D'AQUILA: I would make a
- 21 motion to let it stand as suggested with a \$100
- 22 fine. But I think there's a separate message going
- 23 on here that we take a bit aggressively, for lack
- 24 of a better term. Lack of cooperation with our
- 25 employees in doing what they supposed to be doing

- 1 seriously.
- I would be fine to not accept just \$100 the
- 3 next time, and I would also look at and expect
- 4 cooperation from the facilities, not just by the
- 5 individual not just the facilities, especially the
- 6 earlier one. (Indiscernible) This one is not as
- 7 serious, but it's problematic. We don't mean to make
- 8 light of a first-time offense.
- 9 MR. TROMBETTA: Commissioner D'Aquila,
- 10 do you mind just speaking in the microphone a little
- 11 bit. It's a little tough to hear you at some point.
- 12 COMMISSIONER D'AQUILA: Would you like me
- 13 to repeat that?
- 14 VICE-CHAIR YAWORSKY: Did you make a
- 15 motion?
- 16 COMMISSIONER D'AQUILA: I make a motion to
- 17 approve it as quoted by counsel for the \$100.
- 18 VICE-CHAIR YAWORSKY: Is there a second to
- 19 that?
- I do wonder if in lieu of moving on that
- 21 Commissioner D'Aquila, would you consider allowing us
- 22 to go back to staff for further review? Based on --
- 23 to make sure (indiscernible) larger, larger thought
- 24 process of (indiscernible).
- 25 COMMISSIONER D'AQUILA: Yes, I would.

- 1 we get our licensing system, document management
- 2 system, customer relationship management, do you
- 3 perceive changes to this particular policy or is it
- 4 a completely separate policy?
- 5 MS. WHITMIRE: So there will be changes
- 6 to this policy. This will be a living, breathing
- 7 document. As we take on new technologies, there
- 8 will be amendments to it, but there will be
- 9 additional requirements that are built into the
- 10 policy on how to access any system we bring in. It
- 11 could be a procedure but there would be something
- 12 that we would bring back here to work out acceptable
- 13 use through bifurcation and disclosure. Because
- 14 while we have a privacy disclosure, in this policy,
- 15 we'll (indiscernible) more specifically when we get
- 16 the licensing system.
- 17 COMMISSIONER BROWN: Thank you. I think
- 18 that it was a very exhaustive take, and I mean, I
- 19 don't have changes. I mean, you covered a lot of
- 20 material in it, and 60 days remains, I guess, last
- 21 words.
- MS. WHITMIRE: The current deadline we're
- working on is the end of March to have it running
- 24 and most everybody at headquarters operating. So
- 25 that includes you guys. So new email address, new